#### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION** WASHINGTON, D.C. 20549

### FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the **Securities Exchange Act of 1934** 

Date of Report: November 19, 2008 (Date of earliest event reported: November 19, 2008)

# $\frac{\textbf{Revlon, Inc.}}{\text{(Exact Name of Registrant as Specified in its Charter)}}$

Delaware	1-11178	13-3662955			
(State or Other Jurisdiction	(Commission	(I.R.S. Employer			
of Incorporation)	File Number)	Identification No.)			
237 Park Avenue					
New York, New York		10017			
(Address of Principal Executive Offices)		(Zip Code)			
_	(212) 527-4000				
(I	Registrant's telephone number, including area code)				
	None	<u></u>			
(Former	Name or Former Address, if Changed Since Last Repo	rt)			
Check the appropriate box below if the Form 8-K f following provisions (see General Instruction A.2. below.)	iling is intended to simultaneously satisfy the filing obliow):	gation of the registrant under any of the			
o Written communications pursuant to Rule 425 unde	er the Securities Act (17 CFR 230.425)				
o Soliciting material pursuant to Rule 14a-12 under the	he Exchange Act (17 CFR 240.14a-12)				
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
o Pre-commencement communications pursuant to R	ule 13e-4(c) under the Exchange Act (17 CFR 240.13e-	4(c))			

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#### Item 7.01. Regulation FD Disclosure.

On November 19, 2008, beginning at approximately 1:00 p.m. E.S.T., Revlon, Inc.'s (the "Company") senior management will review the attached presentation (the "Conference Presentation") at an investor conference. A copy of the Conference Presentation is posted on the Company's Investor Relation's website, www.revloninc.com, under "Webcasts and Presentations."

The Conference Presentation is divided into the following major components: (i) Business Overview; (ii) Strategy; (iii) Financial Performance; and (iv) Appendices.

The Conference Presentation includes Adjusted EBITDA, which is a non-GAAP financial measure. Adjusted EBITDA is defined in the Basis of Presentation and is reconciled to net income / (loss), its most directly comparable GAAP measure, in the financial tables included in the Appendices to the Conference Presentation (the "Reconciliation Information").

A copy of the Conference Presentation (including the Reconciliation Information) is attached to this report as Exhibit 99.1 and is incorporated by reference into this Item 7.01. In accordance with General Instruction B.2 to the Form 8-K, the information under this Item 7.01 and the Conference Presentation attached hereto as Exhibit 99.1 shall be deemed to be "furnished" to the SEC and not deemed to be "filed" with the SEC for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section.

Statements made in the Conference Presentation include various aspects of the Company's strategic, business and financial plans. Statements made in the Conference Presentation, which are not historical, are forward-looking and based on management's estimates, objectives, vision, projections, forecasts, plans, anticipations, targets, drivers, strategies, beliefs, intent, expectations, outlook, opportunities and initiatives, and thus are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. See "Forward-Looking Statements" included in the Appendices to the Conference Information.

#### Item 9.01. Financial Statements and Exhibits.

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(1)	Ex	hı	bits

Exhibit No.	Description
99.1	Conference Presentation (including the Reconciliation Information).

#### **Table of Contents**

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

REVLON, INC.

By: /s/ Robert K. Kretzman
Robert K. Kretzman
Executive Vice President, Human Resources, Chief Legal
Officer, General Counsel and Secretary

Date: November 19, 2008

#### EXHIBIT INDEX

Exhibit No. 99.1

Description
Conference Information (including the Reconciliation Information).



## **Management Representatives**

# REVLON

## David L. Kennedy

President and Chief Executive Officer

#### Alan T. Ennis

Executive Vice President Chief Financial Officer

#### Abbe F. Goldstein

Senior Vice President, Investor Relations and Corporate Communications

Agenda REVLON

- Business Overview
- Strategy
- Financial Performance



## **Business Highlights**

## REVLO

Leading Market Presence

- Revion-branded products generated approximately \$1 billion in sales around the world, with total Company 2007 net sales of approximately \$1.4 billion
- Products are sold in more than 100 countries
- The Company enjoys 19% color cosmetics retail share in the US  $^{\rm co}$ , and has leading positions in several key international markets

**Powerful** Brands





COLORSILK\*

Mitchum.



**ULTIMA II** 

Strong Retail Customer









Relationships











World Class Operations

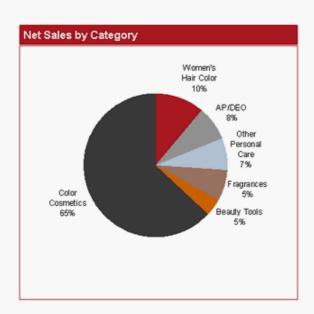
- Major world class manufacturing facility in Oxford, NC (one million sq ft) and three other manufacturing facilities worldwide
- ~5,600 employees worldwide

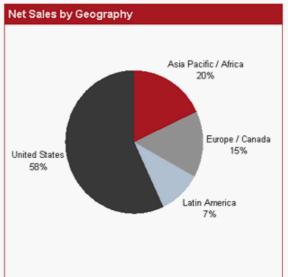
Participate in **Growing Category** 

- Global color cosmetics category grew at a 6.6% CAGR (2002-2007) <sup>(2)</sup>
- U.S. color cosmetics category grew 3.8% through September 2008, year-to-date(9)
- (1) Share and growth data based on ACNielsen total US All Outlets (excluding Wal-Mart and Regional MVRs). Year-to-date data through September 27, 2008. See "Basis of Presentation."
- (2) Euromonitor International all channels.

## Net Sales - First Nine Months 2008

# REVLON

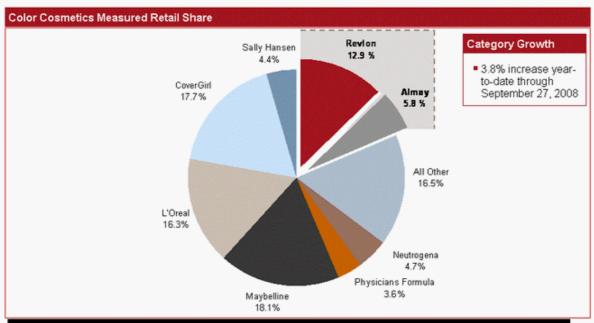




First Nine Months 2008 Net Sales: \$1.013 billion, up 1.9% vs. year-ago period

# U.S. ACNielsen-measured Retail Share YTD September 2008 – Color Cosmetics

## REVLON



Revion holds a strong position in color cosmetics in the U.S.

Since the fourth quarter 2006:

Revion brand has maintained an approximate 13% dollar share each quarter

Almay brand has maintained an approximate 6% dollar share each quarter

Source: All share and growth data based on ACNielsen total US All Outlets (excluding Wall-Mart and Regional MVRs), Year-to-date data through September 27, 2008. See "Basis of Presentation."

# Women's Hair Color / Beauty Tools / Anti-Perspirants & Deodorants

# **REVLON**

#### Revion ColorSilk

- 8.1% retail share, + 0.5%
   YTD
- Leading position in value segment of category, and growing



#### **Revion Beauty Tools**

- 24.4% retail share, +0.1% YTD (excluding non-traditional single pedicure product)
- Leading position in category



#### Mitchum Anti-Perspirant & Deodorant

- 5.1% retail share, -0.5% YTD
- Mitchum enjoys premium pricing and extremely high loyalty
- #1 gel brand in the US



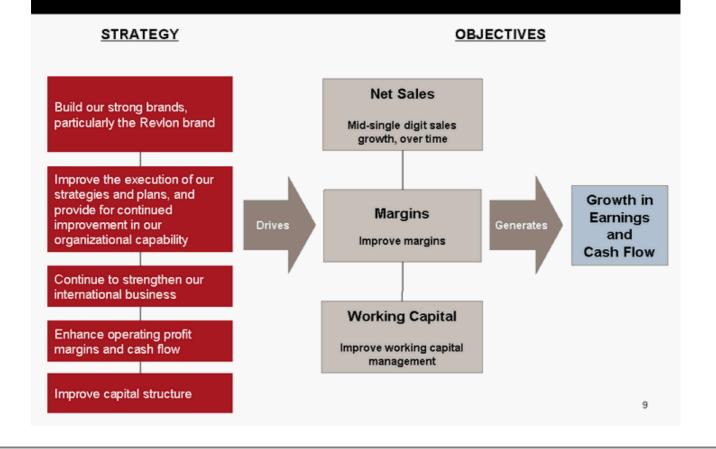
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Source: All share and growth data based on ACNielsen total US All Outlets (excluding Wal-Mart and Regional MVRs), Year-to-date data through Sectember 27, 2008. See "Basis of Presentation."



## **Growth in Earnings and Cash Flow**





## **Revion Strategy**

# REVLON

Build our strong brands, particularly the Revlon brand

#### **Drivers**

- Innovative, high-quality, consumer-preferred new products
- Effective, integrated brand communication
- Appropriate levels of advertising and promotion
- Superb execution with our retail partners

## **Revion Strategy**

## **REVLON**

#### Build our strong brands, particularly the Revlon brand

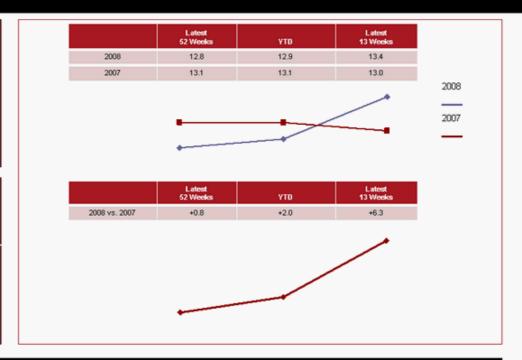
#### Recent Actions

- Accelerated new product development and developed comprehensive rolling threeyear color cosmetics and beauty care portfolio strategy
  - Revion and Almay brand 2008 product launches well received by consumers
  - Introduced more extensive lineup of new color cosmetics in 2H08 vs. 2H07
  - 2009 product lineup complete; 1H09 new products introduced
  - Substantial progress made on expected 2010 and 2011 new product introductions
- Developed effective brand communication
  - Supporting new product launches with appropriate levels of advertising and promotion
  - Creating highly relevant and consistent advertising
  - Providing positive in-store experience with competitive promotions and clear, consistent messaging
- Developed celebrity brand ambassador strategy
  - Using brand ambassadors to help achieve breakthrough messaging and imagery
  - Recently signed Jennifer Connelly, Elle Macpherson and Gucci Westman (Global Artistic Director) for Revlon brand, and Leslie Bibb for Almay brand

# Trends in U.S. Mass Retail Share (ACNielsen) REVLON Revlon Brand Color Cosmetics

Revion Brand U.S. Mass Retail Dollar Share %

Revion Brand Dollar Volume % Change from Year-Ago Period



Strong new product introductions with effective brand support and competitive promotions driving positive trends in retail share and growth in consumption

Source: All share data based on ACNielsentotal U.S. All Outlets (excluding Wal-Mart and Regional MVRs), Year-to-date data through September 27, 2008. All changes represent year-over-year comparisons. See "Basis of Presentation."

### **Build our Strong Brands** Revion ColorStay Mineral Collection

# **REVLON**

1H08 Launch 2H08 Extension



- First-ever longwearing minerals collection, for face, eye and lip, with ColorStay longwear technology
- Revion ColorStay Mineral foundation ranked in ACNielsen top 10 new products, by retail dollar sales, YTD September 2008
- Revlon ColorStay Mineral lipglaze ranked as ACNielsen #10 top new product, by retail dollar sales, in September 2008, early in launch cycle

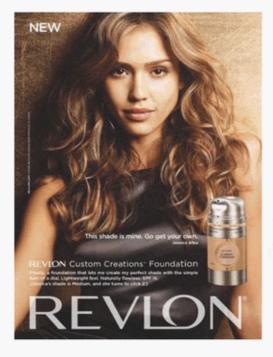
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Source: All share data based on ACNielsen total US All Outlets (excluding Wal-Mart and Regional MVRs). Year-to-date data through September 27, 2008. See "Basis of Presentation."

# **Build our Strong Brands**Revion Custom Creations Foundation

# **REVLON**

1H08 Launch





- Unique skin-tone matching product in self-select environment
- Ranked in ACNielsen top 10 new products, by retail dollar sales, YTD September 2008

	Latest 52 Weeks	2008 YTD	Latest 13 Weeks			
U.S. Mass Retail Dollar Share %						
Face 14.0		14.3	15.2			
Bollar Volume % Change from year-ago period						
Face	+6.4	+12.1	+23.5			

14

Source: All share data based on ACNielsen total US All Outlets (excluding Wal-Mart and Regional MVRs). Year-to-date data through September 27, 2008. See "Basis of Presentation."

## Build our Strong Brands Revlon Super Lustrous Lipcolor & Revlon Nail Enamel

# **REVLON**





- Reinvigorating core franchises
  - Revion Super Lustrous lipcolor
  - Revion nail enamel
- Updating shades
- Exciting, new creative

	Latest 52 Weeks	2008 YTD	Latest 13 Weeks	
U.S. Mass Retail Dollar Share %				
Revion Super Lustrous	5.2	5.4	5.8	
Revion Core Nail	8.7	8.9	10.3	
Dollar Vol.	me % Change fr	om year-ago per	iod	
Revion Super Lustrous	-0.8	+4.1	+14.8	
Revion Core Nail	+3.2	+14.3	+49.1	

Source: All share data based on ACNielsen total U.S. All Outlets (excluding Walf-Mart and Regional MVRs). Year-to-date data through September 27, 2008. See "Basis of Presentation."

### Build our Strong Brands Revion Beyond Natural

# **REVLON**

2H08 Launch 1H09 Extensions



- "Naturally Glamorous, Never Overdone"
- Five products from the Revion Beyond Natural collection ranked in the ACNielsen top 60 new products, by retail dollar sales, in September 2008, early in launch cycle
- Revion Beyond Natural franchise being extended by the 1H09 introduction of Revion Beyond Natural Blush & Bronzer and Defining Waterproof Mascara

Source: All share data based on ACNielsen total US All Outlets (excluding Wal-Mart and Regional MVRs), Month-to-date data through September 27, 2008. See "Basis of Presentation."

# **Build our Strong Brands**Revlon Age Defying Spa Foundation & Concealer

# **REVLON**





- Extensions to the highlysuccessful Revlon Age Defying franchise
- New formulas and updated packaging
- Incorporating anti-oxidants, Stone Therapy minerals and Vitamin C fusion, these new products help revitalize and brighten skin while protecting against fine lines

### **Build our Strong Brands** Revlon Crème Gloss

I want it both ways.

100000000000

# **REVLON**



REVLON

1H09 Launch

- Revlon's next generation of lipgloss in an innovative and unique-to-mass packaging with flow-through brush applicator
- Full color impact of a lipstick with extreme shine of a lipgloss

#### **Build our Strong Brands** Revion Matte Collection

I must have...

# **REVLON**



REVLON

1H09 Launch

- A versatile color collection that creates a glamorous, matte beauty look and includes products for eye, face and lip
- Collection of products includes
  - Revion Matte Eyeshadow
  - Revion Luxurious Color Kohl Eyeliner
  - Revion Matte Powder Blush
  - Revion Matte Lipstick

## **Build our Strong Brands** Almay Intense i-Color Play Up Collection

# **REVLON**

1H08 Launch











- Relaunch of the highly successful Almay Intense i-Color Collection
- Almay Intense i-Color Eye Shadow ranked in ACNielsen top 20 new products, by retail dollar sales, YTD September 2008

20

Source: All share data based on ACNielsen total US All Outlets (excluding Wal-Mart and Regional MVRs), Year-to-date data through September 27, 2008, See "Basis of Presentation."

### Build our Strong Brands Almay Smart Shade Makeup, Blush, Bronzer & Concealer







- Almay Smart Shade products use unique shade-sensing technology
- Contains color beads that burst on application, transforming into shades and colors that complement every skin tone
- Highly successful Almay Smart Shade line of products includes:
  - Makeup (full launch in 2007)
  - Blush and bronzer (launch in 2H07)
  - Concealer (launch in 2H08)

### **Build our Strong Brands** Almay Pure Blends Collection

## REVLON

1H09 Launch





- Natural collection that delivers a full range of shades, radiant finishes and ecofriendly products and packaging, with no compromise in color and performance
- Packaging is made from 44% postconsumer recycled materials, on average, and traditional blister cards are replaced with more environmentally-friendly hang tags
- Collection of products includes:
  - Almay Pure Blends Makeup
  - Almay Pure Blends Loose Finishing Powder
  - Almay Pure Blends Blush/Bronzer
  - Almay Pure Blends Eye Shadow
  - Almay Pure Blends Lipgloss
- Marketing support debut of Leslie Bibb

### **Build our Strong Brands Revion Beauty Tools**

## REVLON

1H09 Launch







- Revion Pedi-EXPERT is a superior quality, ergonomically engineered pedicure tool offering professional quality results at home
- Revion Pre & Post Tweezing Cream and Revion Brow Styling Gel complement the new Revion ColorStay Brow Enhancer
- Revion Travel Compact Mirror is coordinated to match the new Revlon Matte Collection
- Revion Cosmetic Brushes
- Revion Easy Squeeze Nail Clip and Revion Easy Squeeze Cuticle Nipper
- Revion Ceramic Nail File





## **Revion Strategy**

# **REVLON**

Continue to strengthen our international business

#### Continue to implement winning strategy

- Focus on the strong brands in key countries
- Leverage Revlon, Almay and other brand marketing worldwide
- Adapt product portfolio to local consumer preferences and trends
- Structure most effective business model in each country (e.g., subsidiary, distributor, joint venture)

Compound Annual Growth Rate

2003 - 2007

Net Sales 6.1%

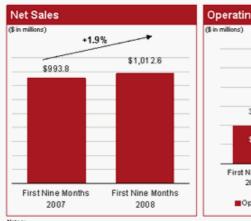
EBITDA 29.0%

Strong Net Sales and EBITDA growth International operating profits and margins continue to improve



### First Nine Months 2008 Results

## REVLON







Notes: (1) (2)

In the first nine morths of 2007, restructuring charges reduced Operating Income and Adjusted EBITDA by \$6.9 million.
Operating Income and Adjusted EBITDA in the first nine morths of 2008 include a net gain of \$4.8 million and \$5.2 million, respectively, related to the sale of a facility in Mexico and a net gain of \$6.9 million related to the sale of a non-core trademark.
Adjusted EBITDA is a non-GAAP measure; see definition and reconciliations to most directly comparable GAAP financial measure in Appendices attached.

Net Sales up 1.9% (up 0.4% excluding FX) - primarily driven by higher shipments of Revion color cosmetics, largely due to 2008 new product launches Significant improvement in Operating Income, Adjusted EBITDA and margins

Outlook REVLON

#### Fourth Quarter 2008

- Extensive 1H09 new product introductions
- Increased levels of advertising and promotion
- Uncertain economic conditions and retail sales environment in the U.S. and around the world
- Recent strengthening of the U.S. dollar likely to impact reported results

#### Year 2008

 Expect improved operating margins, profitability and free cash flow compared to 2007, driven by strength in the Revlon brand, and efficiencies and cost controls throughout the Company

#### **Looking Ahead**

- As economic conditions stabilize, our focus on the key drivers of our strategy, along with disciplined spending and rigorous cost control, will continue to generate sustainable positive free cash flow, and profitable sales growth over time
  - Innovative, high-quality, consumer-preferred new products
  - Effective, integrated brand communication
  - Appropriate levels of advertising and promotion
  - Superb execution with our retail partners

Cost

# Enhancing operating profit margins

#### 2006 and 2007 Actions

■ Reduced cost base from previous levels by \$55 million through restructuring actions

Program

	Program Rationale	Cost (Approx.	Reduction \$ millions)
Feb. 2006	Phase 1 - organizational streamlining	\$10	\$15
Sep. 2006	Phase 2 - organizational streamlining	\$21	\$33
Mar. 2007	Closure of Irvington, NJ facility Streamlining in IT and Canada	\$3	\$7
	Total	\$34	\$55

- Established continuous improvement initiatives to manage productivity and achieve efficiencies and control costs
  - Improved gross profit margins and operating income margins
- Working to reduce working capital as percentage of net sales, with primary focus on inventory reduction
- Continuously working to maximize efficiencies and productivity

## **Current Composition of Debt & Liquidity**

## REVLON

Loan	Amount (\$ million)	Rate	Maturity Date
Term Loan Facility (Secured)	836(1)	LIBOR + 400 bps (1)	Jan 2012
Senior Notes (Unsecured)	388	9.5%	Apr 2011
M&F Senior Subordinated Term Loan (Unsecured)	107 (2)	11%	Aug 2010 <sup>(3)</sup>
Total Debt	1,331	Approx 60/40 fixed/floating rate: (including swaps) (1)	3
Revolving Credit Facility (Secured)	160 facility	LIBOR + 200 bps	Jan 2012

<sup>(1)</sup> In September 2007, we entered into a two-year floating-to-fixed interest rate swap transaction on \$150 million of indebtedness under the bank term loan. As a result, the interest rate on \$150 million of the term loan is fixed at 8.692% for the two-year term of the swap. In April, 2008 we entered into a second two-year floating-to-fixed interest rate swap transaction on \$150 million of indebtedness under the bank term loan. As a result, the interest rate on \$150 million of the term loan is fixed at 6.66% for the two-year term of the swap.

term loan. As a result, the interest rate on \$150 million of the term loan is fixed at 6.66% for the two-year term of the swap.

(2) The \$107 million is after giving effect to the \$63 million of the M&F Senior Subordinated Term Loan that was repaid on September 3, 2008.

(3) Pursuant to an amendment on November 14, 2008, the maturity date of the M&F Senior Subordinated Term Loan was extended to the earlier of (1) the consummation of Revlon's previously announced equity rights offering, the proceeds of which would be used to repay the Term Loan or (2) August 1, 2010.

Unutilized borrowing capacity and cash of \$201.3 million as of September 30, 2008

- \$139.6 million available under the revolving credit facility
- \$61.7 million of cash and cash equivalents

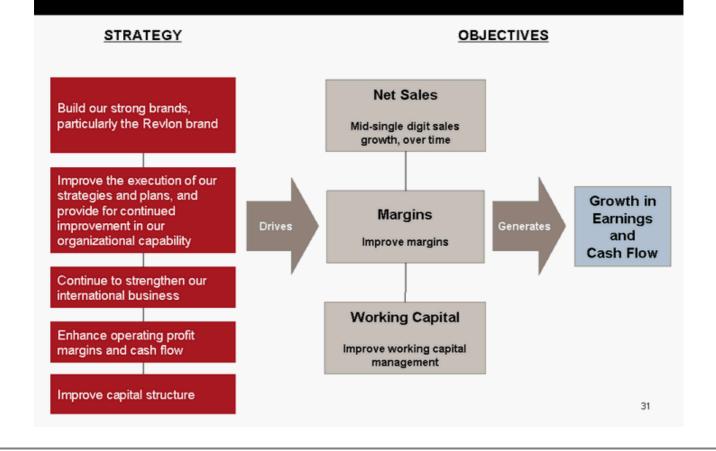
#### \$63 Million Loan Repayment & Debt Reduction Plan



- On September 3, 2008, Revlon used \$63 million of net proceeds<sup>(1)</sup> from the previously announced sale of its non-core Brazilian brands to repay \$63 million in aggregate principal amount of the then \$170 million MacAndrews & Forbes Senior Subordinated Term Loan ("M&F Term Loan")
  - Repayment will result in annualized interest savings of approximately \$7 million
- On November 14, 2008, Revion announced that the maturity date of the M&F Term Loan was extended to the earlier of (1) Revion's consummation of its previously announced \$107 million rights offering, or (2) August 1, 2010
- Also on November 14, 2008, Revlon reaffirmed its intention to launch a \$107 million equity rights offering to purchase additional shares of Revlon Class A common stock
  - Proceeds of such equity offering would be used to fully repay the remaining \$107 million principal balance of the M&F Term Loan

## **Growth in Earnings and Cash Flow**







## Forward-Looking Statements

## REVLON

This presentation relates to various aspects of Revlon, Inc.'s ("Revlon") strategic, business and financial plans. Statements made in this presentation, which are not historical, are forward-looking and based on management's estimates, objectives, vision, projections, forecasts, plans, anticipations, targets, drivers, strategies, beliefs, intent, expectations, outlook, opportunities and initiatives, and thus are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

Accordingly, Revion's actual results may differ materially from such forward-looking statements for a number of reasons, including, without limitation, those set forth in the Company's filings with the SEC, including its 2007 Annual Report on Form 10-K filed with the SEC in March 2008 and its Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC during 2008. Access to these filings is available on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>.

The date of this presentation is as of November 19, 2008 and the information provided herein is presented through the dates indicated on the applicable slides. Except for the Company's ongoing obligations under the U.S. federal securities laws, Revlon undertakes no commitment to update or otherwise revise this presentation to reflect actual results of operations, changes in financial condition, changes in estimates, changes in expectations, changes in assumptions, changes in external sources of information, or other circumstances arising and/or existing since the preparation of the information contained herein or to reflect the occurrence of any future events. Further, Revlon undertakes no commitment to update or revise any of this presentation to reflect changes in general economic or industry conditions or changes in specific industry categories in which Revlon operates.

Additionally, the business and financial information and materials and any other statement or disclosure on, or made available through the websites referred to herein shall not be incorporated by reference herein unless specifically identified as such.

### **Basis of Presentation**



Revion is a public holding company with no business operations of its own. Revion's only material asset is all of the outstanding capital stock of Revion Consumer Products Corporation ("Products Corporation" and, together with Revion, sometimes referred to as the "Company"), through which Revion conducts all of its business operations. As such, Revion's net (loss)income has historically consisted of the net (loss)income of Products Corporation and includes certain expenses related to being a public holding company. This presentation includes financial information as of December 31, 2007 and 2008 and as of September 30, 2008 and 2007 based on information in the public domain and in certain cases information in the Company's press releases issued in 2007 and 2008, as well as related Form 10K's, 100's and Form 8-K's filled with the SEC during 2008 and 2007. The financial data contained herein are both audited and have been prepared from Revion, inc.'s internal and external reporting information.

Adjusted EBITDA is a non-GAAP financial measure that is reconciled to net income/(loss), its most directly comparable GAAP measure, in the accompanying financial tables. Adjusted EBITDA is defined as income/(loss) from continuing operations before interest, taxes, depreciation, amortization, gains/losses on foreign currency transactions, gains/losses on the early extinguishment of debt and miscellaneous expenses. In calculating Adjusted EBITDA, the Company excludes the effects of gains/losses on foreign currency transactions, gains/losses on the early extinguishment of debt, results of and gains/losses on discontinued operations and miscellaneous expenses because the Company's management believes that some of these items may not occur in certain periods, the amounts recognized can vary significantly from period to period and these items do not facilitate an understanding of the Company's operating performance. The Company's management utilizes Adjusted EBITDA as an operating performance measure in conjunction with GAAP measures, such as net income and gross margin calculated in accordance with GAAP.

The Company's management uses Adjusted EBITDA as an integral part of its reporting and planning processes and as one of the primary measures to, among other

- (i) monitor and evaluate the performance of the Company's business operations;
- (ii) facilitate management's internal comparisons of the Company's historical operating performance of its business operations;
- (iii) facilitate management's external comparisons of the results of its overall business to the historical operating performance of other companies that may have different capital structures and debt levels;
- (iv) review and assess the operating performance of the Company's management team and as a measure in evaluating employee compensation and bonuses;
- M analyze and evaluate financial and strategic planning decisions regarding future operating investments; and
- (vi) plan for and prepare future annual operating budgets and determine appropriate levels of operating investments.

(vi) plan for and prepare future annual operating budgets and determine appropriate levels of operating investments.

The Company's management believes that Adjusted EBITDA is useful to investors to provide them with disclosures of the Company's operating results on the same basis as that used by the Company's management believes that Adjusted EBITDA provides useful information to investors about the performance of the Company's overall business because such measure eliminates the effects of unusual or other infrequent charges that are not directly attributable to the Company's underlying operating performance. Additionally, the Company's management believes that because it has historically provided Adjusted EBITDA in its presentations, that including such non-GAAP measure in this presentation provides consistency in its financial reporting and continuity to investors for comparability purposes. Accordingly, the Company believes that the presentation of Adjusted EBITDA, when used in conjunction with GAAP financial measures, is a useful financial analysis tool, used by the Company's management as described above that can assist investors in assessing the Company's financial condition, operating performance and underlying strength. Adjusted EBITDA should not be considered in isolation or as a substitute for net income/loss) prepared in accordance with GAAP. Other companies may define EBITDA differently. Also, while EBITDA is defined differently than Adjusted EBITDA in this presentation, should be read in conjunction with the Company's financial statements and footnotes contained in the documents that the Company files with the U.S. Securities and Exchange Commission.

All mass retail share and consumption data is U.S. mass-retail dollar volume according to ACNielsen (an independent research entity). ACNielsen data is an aggregate of the drug channel, Kmart, Target and Food and Combo stores, and excludes Wal-Mart and regional mass volume retailers, as well as prestige, department stores, door to-door, internet, television shopping, specialty stores, perfumeries and other outlets, all of which are channels for cosmetics sales. This data represents approximately two-thirds of the Company's U.S. mass-retail dollar volume. Such data represents ACNielsen's estimates based upon mass retail sample data gathered by ACNielsen and are therefore subject to some degree of variance and may contain slight rounding differences.

In July 2008, the Company consummated the disposition of its non-core Bozzano business, a leading men's hair care and shaving line of products, and certain other non-core brands, including Juvena and Aquamarine, which were sold by the Company only in the Brazilian market (the "Bozzano Sale Transaction"). The transaction was effected through the sale of the Company's indirect Brazilian subsidiary, Ceil Comércio E Distribuidora Ltda. ("Ceil"), to Hypermarcas S.A., a Brazilian publicly-traded, consumer products corporation. All amounts have been updated to reflect Ceil as a discontinued operation as a result of the Bozzano Sale Transaction.

# Non-GAAP Adjusted EBITDA Presentation



### Revion, Inc. and Subsidiaries Adjusted EBITDA Reconciliations

	<u>Nine Months En</u> 2008	ded September 30, 2007
	(Unau	dited)
Reconciliation to net income (loss):		
Net income (loss)	\$ 46.6	(56.9)
Income from discontinued operations, including gain on disposal, net of taxes	44.7	2.1
Income (loss) from continuing operations	1.9	(59.0)
Interest expense, net	91.2	99.7
Amortization of debt issuance costs	4.2	2.3
Foreign currency (gains) losses, net	(3.9)	(4.4)
Miscellaneous, net	0.8	(0.9)
Provision for income taxes	16.8	1.4
Depreciation and amortization	70.4	77.2
Adjusted EBITDA	\$ 181.4	116.3

