## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

## FORM 10-Q

## (Mark One)

囚 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

For the quarterly period ended: June 30, 2005
OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission file number 1-11178
REVLON, INC.
(Exact name of registrant as specified in its charter)

## Delaware

## (State or other jurisdiction of <br> incorporation or organization)

237 Park Avenue, New York, New York
(Address of principal executive offices)

13-3662955
(I.R.S. Employer Identification No.)
$\underset{\text { (Zip Code) }}{10017}$

## Registrant's telephone number, including area code: 212-527-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes $\begin{aligned} & \text { No } \\ & \\ & \square\end{aligned}$
Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes $\mathrm{囚}^{\circ} \mathrm{No} \square$
As of June 30, 2005, 340,175,694 shares of Class A Common Stock and 31,250,000 shares of Class B Common Stock were outstanding. 20,819,333 shares of Class A Common Stock and all of the shares of Class B Common Stock were owned by REV Holdings LLC, a Delaware limited liability company and an indirectly wholly-owned subsidiary of MacAndrews \& Forbes Holdings Inc., and 169,291,308 shares of Class A Common Stock were owned beneficially by MacAndrews \& Forbes Holdings Inc. and its affiliates.

## PART I — FINANCIAL INFORMATION

Item 1. Financial Statements
REVLON, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(dollars in millions, except per share amounts)

## ASSETS

Current assets:

| Cash and cash equivalents | \$ | 66.7 | \$ | 120.8 |
| :---: | :---: | :---: | :---: | :---: |
| Trade receivables, less allowances of \$16.5 and \$19.0 as of June 30, 2005 and December 31, 2004, respectively |  | 148.4 |  | 200.6 |
| Inventories |  | 190.2 |  | 154.7 |
| Prepaid expenses and other |  | 69.5 |  | 69.7 |
| Total current assets |  | 474.8 |  | 545.8 |
| Property, plant and equipment, net |  | 115.9 |  | 118.7 |
| Other assets |  | 148.6 |  | 149.9 |
| Goodwill, net |  | 186.1 |  | 186.1 |
| Total assets | \$ | 925.4 | \$ | 1,000.5 |

## LIABILITIES AND STOCKHOLDERS' DEFICIENCY

Current liabilities:

| Short-term borrowings - third parties | $\$$ | 37.5 | 36.6 |
| :--- | ---: | ---: | ---: |
| Current portion of long-term debt - third parties | - | 10.5 |  |
| Accounts payable | 99.7 | 95.2 |  |
| Accrued expenses and other | 267.4 | 283.2 |  |
| current liabilities | 404.6 | 425.5 |  |
| ng-term debt - third parties | $1,337.0$ | $1,308.2$ |  |
| her long-term liabilities | 286.2 | 286.7 |  |

Class B Convertible Common Stock, par value $\$ .01$ per share; 200,000,000 shares authorized, $31,250,000$ issued and outstanding as of June 30, 2005 and December 31, 2004, respectively
Class A Common stock, par value $\$ .01$ per share; $900,000,000$
shares authorized and $344,454,610$ and $344,592,944$ shares
issued and outstanding as of June 30, 2005 and
December 31, 2004, respectively

|  | 3.4 |  | 3.4 |
| :---: | :---: | :---: | :---: |
|  | 771.2 |  | 771.4 |
|  | (0.6) |  | - |
|  | $(1,740.8)$ |  | $(1,658.2)$ |
|  | (9.2) |  | (12.5) |
|  | (126.7) |  | (124.3) |
|  | (1,102.4) |  | (1,019.9) |
| \$ | 925.4 | \$ | 1,000.5 |

See Accompanying Notes to Unaudited Consolidated Financial Statements

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## REVLON, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

 (dollars in millions, except per share amounts)|  | Three Months EndedJune 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Net sales | \$ | 318.3 | \$ | 316.1 | \$ | 619.2 | \$ | 624.5 |
| Cost of sales |  | 118.9 |  | 118.4 |  | 233.1 |  | 235.5 |
| Gross profit |  | 199.4 |  | 197.7 |  | 386.1 |  | 389.0 |
| Selling, general and administrative expenses |  | 199.9 |  | 199.4 |  | 387.0 |  | 371.3 |
| Restructuring (benefit) costs and other, net |  | (0.2) |  | 0.1 |  | 1.5 |  | (0.6) |
| Operating (loss) income |  | (0.3) |  | (1.8) |  | (2.4) |  | 18.3 |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense |  | 31.8 |  | 29.0 |  | 61.5 |  | 73.6 |
| Interest income |  | (1.8) |  | (1.1) |  | (3.4) |  | (2.1) |
| Amortization of debt issuance costs |  | 1.7 |  | 2.5 |  | 3.3 |  | 5.1 |
| Foreign currency (gains) losses, net |  | (1.2) |  | 3.0 |  | 1.3 |  | 1.6 |
| Loss on early extinguishment of debt |  | 1.5 |  | - |  | 9.0 |  | 32.6 |
| Miscellaneous, net |  | 0.2 |  | 2.4 |  | 1.6 |  | 2.5 |
| Other expenses, net |  | 32.2 |  | 35.8 |  | 73.3 |  | 113.3 |
| Loss before income taxes |  | (32.5) |  | (37.6) |  | (75.7) |  | (95.0) |
| Provision for income taxes |  | 3.3 |  | 1.3 |  | 6.9 |  | 2.1 |
| Net loss | \$ | (35.8) | \$ | (38.9) | \$ | (82.6) | \$ | (97.1) |
| Basic and diluted loss per common share | \$ | (0.10) | \$ | (0.11) | \$ | (0.22) | \$ | (0.42) |
| Weighted average number of common shares outstanding: |  |  |  |  |  |  |  |  |
| Basic and diluted |  | 40,301 |  | 369,526,515 |  | 370,686,698 |  | 231,229,771 |

## Net sales

## Cost of sales

Gross profit
Selling, general and administrative expenses Restructuring (benefit) costs and other, net
Operating (loss) income

Other expenses (income):
Interest expense
Amortization of debt issuance costs
Foreign currency (gains) losses, net
Loss on early extinguishment of debt
Miscellaneous, net
Other expenses, net
Loss before income taxes
Provision for income taxes
Net loss
Basic and diluted loss per common share
Weighted average number of common shares outstanding:
Basic and diluted

|  | $\begin{gathered} \text { Three Months Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Net sales | \$ | 318.3 | \$ | 316.1 | \$ | 619.2 | \$ | 624.5 |
| Cost of sales |  | 118.9 |  | 118.4 |  | 233.1 |  | 235.5 |
| Gross profit |  | 199.4 |  | 197.7 |  | 386.1 |  | 389.0 |
| Selling, general and administrative expenses |  | 199.9 |  | 199.4 |  | 387.0 |  | 371.3 |
| Restructuring (benefit) costs and other, net |  | (0.2) |  | 0.1 |  | 1.5 |  | (0.6) |
| Operating (loss) income |  | (0.3) |  | (1.8) |  | (2.4) |  | 18.3 |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense |  | 31.8 |  | 29.0 |  | 61.5 |  | 73.6 |
| Interest income |  | (1.8) |  | (1.1) |  | (3.4) |  | (2.1) |
| Amortization of debt issuance costs |  | 1.7 |  | 2.5 |  | 3.3 |  | 5.1 |
| Foreign currency (gains) losses, net |  | (1.2) |  | 3.0 |  | 1.3 |  | 1.6 |
| Loss on early extinguishment of debt |  | 1.5 |  | - |  | 9.0 |  | 32.6 |
| Miscellaneous, net |  | 0.2 |  | 2.4 |  | 1.6 |  | 2.5 |
| Other expenses, net |  | 32.2 |  | 35.8 |  | 73.3 |  | 113.3 |
| Loss before income taxes |  | (32.5) |  | (37.6) |  | (75.7) |  | (95.0) |
| Provision for income taxes |  | 3.3 |  | 1.3 |  | 6.9 |  | 2.1 |
| Net loss | \$ | (35.8) | \$ | (38.9) | \$ | (82.6) | \$ | (97.1) |
| Basic and diluted loss per common share | \$ | (0.10) | \$ | (0.11) | \$ | (0.22) | \$ | (0.42) |
| Weighted average number of common shares outstanding: |  |  |  |  |  |  |  |  |
| Basic and diluted |  | 371,240,301 |  | 369,526,515 |  | 370,686,698 |  | 231,229,771 |

$\begin{array}{ccccc} & & & \\ 31.8 & 29.0 & 61.5 & 73.6\end{array}$

|  | $\begin{aligned} & \text { Common } \\ & \text { Stock } \\ & \hline \end{aligned}$ |  | Additional Paid-InCapital |  | Treasury Stock |  | AccumulatedDeficit |  | Deferred <br> Compensation |  | $\begin{gathered} \text { Accumulated } \\ \text { Other } \\ \text { Comprehensive } \\ \text { Loss } \\ \hline \end{gathered}$ |  | Total Stockholders' Deficiency |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, January 1, 2005 | \$ | 3.7 | \$ | 771.4 |  | - | \$ | $(1,658.2)$ | \$ | (12.5) | \$ | (124.3) | \$ | $(1,019.9)$ |
| Treasury stock acquired, at $\operatorname{cost}{ }^{(1)}$ |  |  |  |  |  | (0.6) |  |  |  |  |  |  |  | (0.6) |
| Stock-based compensation |  |  |  | (0.2) |  |  |  |  |  | 0.2 |  |  |  | - |
| Amortization of deferred compensation |  |  |  |  |  |  |  |  |  | 3.1 |  |  |  | 3.1 |
| Comprehensive loss: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  |  | (82.6) |  |  |  |  |  | (82.6) |
| Revaluation of foreign currency forward exchange contracts |  |  |  |  |  |  |  |  |  |  |  | 2.6 |  | 2.6 |
| Currency translation adjustment |  |  |  |  |  |  |  |  |  |  |  | (5.0) |  | (5.0) |
| Total comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  |  | (85.0) |
| Balance, June 30, 2005 | \$ | 3.7 |  | 771.2 |  | $\stackrel{\text { \$ } 0.6)}{ }$ |  | (1,740.8) | \$ | $\stackrel{(9.2)}{ }$ | \$ | $\stackrel{ }{(126.7)}$ |  | $\stackrel{(1,102.4}{ }$ |

(1) Amount relates to 183,914 shares of Revlon, Inc. Class A Common Stock received from certain executives to satisfy the minimum statutory tax withholding requirements related to the vesting of shares of restricted stock (See Note 10 "Treasury Stock" to the Unaudited Consolidated Financial Statements).

REVLON, INC. AND SUBSIDIARIES

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

 (dollars in millions)|  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net loss | \$ | (82.6) | \$ | (97.1) |
| Adjustments to reconcile net loss to net cash used for operating activities: |  |  |  |  |
| Depreciation and amortization |  | 48.6 |  | 52.9 |
| Amortization of debt discount |  | - |  | 1.6 |
| Stock compensation amortization |  | 3.1 |  | 2.1 |
| Loss on early extinguishment of debt |  | 9.0 |  | 19.3 |
| Change in assets and liabilities: |  |  |  |  |
| Decrease in trade receivables |  | 47.5 |  | 11.0 |
| Increase in inventories |  | (39.7) |  | (17.8) |
| Increase in prepaid expenses and other current assets |  | (0.3) |  | (10.6) |
| Increase in accounts payable |  | 6.9 |  | 8.0 |
| Decrease in accrued expenses and other current liabilities |  | (12.0) |  | (30.4) |
| Purchase of permanent displays |  | (28.5) |  | (33.0) |
| Other, net |  | 1.2 |  | (6.1) |
| Net cash used for operating activities |  | (46.8) |  | (100.1) |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Capital expenditures |  | (9.6) |  | (8.1) |
| Investment in debt defeasance trust |  | (197.9) |  | - |
| Liquidation of investment in debt defeasance trust |  | 197.9 |  | - |
| Net cash used for investing activities |  | (9.6) |  | (8.1) |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Net increase in short-term borrowings - third parties |  | 2.2 |  | 6.3 |
| Proceeds from the issuance of long-term debt - third parties |  | 310.0 |  | 325.0 |
| Repayment of long-term debt - third parties, including prepayment fee and premiums |  | (297.9) |  | (252.7) |

Proceeds from the issuance of long-term debt - affiliates.
Repayment of long-term debt - affiliates
Payment of financing costs
Net cash provided by financing activities
Effect of exchange rate changes on cash and cash equivalents
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
Supplemental schedule of cash flow information:
Cash paid during the period for:

| Interest | $\$$ | 60.3 | $\$$ | 76.8 |
| :--- | :--- | ---: | ---: | ---: |

Income taxes, net of refunds
Supplemental schedule of noncash investing and financing activities:
Conversion of long-term debt and accrued interest into Class A Common Stock
Exchange and conversion of Series A and Series B Preferred Stock into Class A Common Stock
Treasury stock received to satisfy tax withholding liabilities

$$
42.7
$$

|  | (8.9) |  | (3.5) |
| :---: | :---: | :---: | :---: |
|  | 5.4 |  | 102.3 |
|  | (3.1) |  | 1.1 |
|  | (54.1) |  | (4.8) |
|  | 120.8 |  | 56.5 |
| \$ | 66.7 | \$ | 51.7 |

See Accompanying Notes to Unaudited Consolidated Financial Statements

# REVLON, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (all tabular amounts in millions, except per share amounts) 

## (1) Basis of Presentation

Revlon, Inc. (together with its subsidiaries, the "Company") conducts its business exclusively through its direct subsidiary, Revlon Consumer Products Corporation ("Products Corporation"), and Products Corporation's subsidiaries. The Company manufactures and sells an extensive array of cosmetics and skin care, fragrances and personal care products. The Company's principal customers include large mass volume retailers and chain drug stores, as well as certain department stores and other specialty stores, such as perfumeries. The Company also sells consumer products to U.S. military exchanges and commissaries and has a licensing group.

The Company is an indirectly majority-owned subsidiary of MacAndrews \& Forbes Holdings Inc., formerly known as Mafco Holdings Inc., a corporation wholly owned by Ronald O. Perelman ("MacAndrews \& Forbes Holdings" and, together with its affiliates, "MacAndrews \& Forbes").

The accompanying Consolidated Financial Statements are unaudited. In management's opinion, all adjustments (consisting of only normal recurring adjustments) necessary for a fair presentation have been made. The Unaudited Consolidated Financial Statements include the accounts of the Company after elimination of all intercompany balances and transactions. The Company has made a number of estimates and assumptions relating to the assets and liabilities, the disclosure of contingent assets and liabilities and the reporting of revenues and expenses to prepare these financial statements in conformity with accounting principles generally accepted in the United States. Actual results could differ from those estimates. The Unaudited Consolidated Financial Statements should be read in conjunction with the consolidated financial statements and related notes contained in the Company's Annual Report on Form 10-K/A for the year ended December 31, 2004.

The results of operations and financial position, including working capital, for interim periods are not necessarily indicative of those to be expected for a full year.

Certain amounts in the prior period financial statements have been reclassified to conform to the current period's presentation.

## Stock-Based Compensation

Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation," encourages, but does not require, companies to record compensation cost for stock-based employee compensation plans at fair value. The Company has chosen to account for stock-based compensation plans using the intrinsic value method prescribed in Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Accordingly, compensation cost for stock options issued to employees is measured as the excess, if any, of the quoted market price of Revlon, Inc.'s Class A common stock (the "Class A Common Stock") at the date of the grant over the amount an employee must pay to acquire such stock.

## REVLON, INC. AND SUBSIDIARIES

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## (all tabular amounts in millions, except per share amounts)

The following table illustrates the effect on net loss and net loss per basic and diluted common share as if the Company had applied the fair value method to its stock-based compensation under the disclosure provisions of SFAS No. 123 and amended disclosure provisions of SFAS No. 148, "Accounting for Stock-Based Compensation — Transition and Disclosure, an amendment of FASB Statement No. 123":

Net loss as reported
Add: Stock-based employee compensation expense included in reported net loss.
Deduct: Total stock-based employee compensation expense determined under fair

| $\begin{gathered} \text { Three Months Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| \$ | (35.8) | \$ | (38.9) | \$ | (82.6) | \$ | (97.1) |
|  | 1.4 |  | 1.5 |  | 3.1 |  | 2.1 |
|  | (5.2) |  | (9.1) |  | (10.9) |  | (10.5) |

value based method for all awards.
Pro forma net loss
$\xlongequal{\$ \quad(39.6)} \xlongequal{\$ \quad(46.5)} \xlongequal{\$ \quad \text { (90.4) }} \xlongequal{\$ \quad \text { (105.5) }}$

Basic and diluted loss per common share:

| As reported | \$ | (0.10) | \$ | (0.11) | \$ | (0.22) | \$ | (0.42) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pro forma | \$ | (0.11) | \$ | (0.13) | \$ | (0.24) | \$ | (0.46) |

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes optionpricing model. The Company granted 155,500 and $5,160,472$ stock options during the three months and six months ended June 30, 2005, respectively, and used the following weighted average assumptions to calculate the fair value of these options: no dividend yield; expected volatility of approximately $61.0 \%$; weighted average riskfree interest rate of $3.95 \%$; and an expected life of 4.75 years.

The effects of applying SFAS No. 123 in this pro forma disclosure are not necessarily indicative of future amounts.

## Recent Accounting Pronouncements

In March 2005, the FASB issued Financial Interpretation Number ("FIN") 47, "Accounting for Conditional Asset Retirement Obligations", an interpretation of SFAS 143 (Asset Retirement Obligations). FIN 47 addresses diverse accounting practices that have developed with regard to the timing of liability recognition for legal obligations associated with the retirement of a tangible long-lived asset in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. FIN 47 also clarifies when an entity should have sufficient information to reasonably estimate the fair value of an asset retirement obligation. The provision is effective no later than the end of fiscal years ending after December 15, 2005. The Company is currently evaluating the impact of FIN 47 and does not expect that the adoption of FIN 47 will have a material impact on its consolidated results of operations and financial condition.

In December 2004, the FASB issued SFAS No. 123 (revised 2004), "Share-Based Payment," an amendment to FASB Statements Nos. 123 and 95 ("SFAS No. 123(R)"), which replaces SFAS No. 123, and supercedes APB Opinion No. 25, "Accounting for Stock Issued to Employees." SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. In April 2005, the Securities and Exchange Commission (the "SEC" or the "Commission") adopted a rule allowing companies to implement SFAS No. 123(R) at the beginning of their next fiscal year that begins after June 15 , 2005, which for the Company will be the fiscal year beginning January 1, 2006. The Company currently plans to adopt SFAS No. 123(R) effective January 1, 2006. The pro forma disclosures previously permitted under SFAS No. 123 no longer will be an alternative to financial statement

## REVLON, INC. AND SUBSIDIARIES

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (all tabular amounts in millions, except per share amounts)

recognition. Under SFAS No. 123(R), the Company must determine the appropriate fair value model to be used for valuing share-based payments, the amortization method for compensation cost and the transition method to be used at the date of adoption. The transition methods are either a prospective method or a retroactive method. Under the retroactive method, prior periods may be restated either as of the beginning of the year of adoption or for all periods presented. The prospective method requires that compensation expense be recorded for all unvested stock options and restricted stock at the beginning of the first quarter of adoption of SFAS No. 123(R), while the retroactive method would record compensation expense for all unvested stock options and restricted stock beginning with the first period restated. The Company is currently evaluating the impact of SFAS No. $123(R)$ and has not yet determined the method of adoption or the effect of adopting SFAS No. 123(R), and it has not determined whether its adoption will result in amounts in future periods that are similar to the Company's current pro forma disclosures under SFAS No. 123. The Company expects that the adoption of SFAS No. 123(R) will have a material impact on the Company's consolidated results of operations and earnings per share.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs - An Amendment of ARB No. 43, Chapter 4" ("SFAS No. 151"). SFAS No. 151 amends the guidance in ARB No. 43, Chapter 4, "Inventory Pricing," to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). Among other provisions, the new rule requires that items such as idle facility expense, excessive spoilage, double freight and handling cost be recognized as current-period charges regardless of whether they meet the criterion of "so abnormal" as stated in ARB No. 43. Additionally, SFAS No. 151 requires that the allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. SFAS No. 151 is effective for fiscal years beginning after June 15, 2005 and is required to be adopted by the Company beginning on January 1, 2006. The Company is currently evaluating the impact of SFAS No. 151, but does not expect that it will have a material impact on its consolidated results of operations and financial condition.

## (2) Post-retirement Benefits

The components of net periodic benefit cost for the pension and the other post-retirement benefit plans for the three months ended June 30, 2005 and 2004 are as follows:

Service cost
Interest cost
Expected return on plan assets
Amortization of prior service cost
Amortization of actuarial loss

Portion allocated to Revlon Holdings LLC

| Pension Plans |  |  |  | Other <br> Post-retirement Benefit Plans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| \$ | 2.6 | \$ | 2.5 | \$ | - | \$ | - |
|  | 7.8 |  | 7.6 |  | 0.2 |  | 0.2 |
|  | (7.1) |  | (6.4) |  | - |  | - |
|  | (0.1) |  | (0.1) |  | - |  | - |
|  | 2.0 |  | 2.1 |  | - |  | - |
|  | 5.2 |  | 5.7 |  | 0.2 |  | 0.2 |
|  | (0.1) |  | (0.1) |  | - |  | - |
| \$ | 5.1 | \$ | 5.6 | \$ | 0.2 | \$ | 0.2 |

## REVLON, INC. AND SUBSIDIARIES

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (all tabular amounts in millions, except per share amounts)

The components of net periodic benefit cost for the pension and the other post-retirement benefit plans for the six months ended June 30, 2005 and 2004 are as follows:

Service cost
Interest cost
Expected return on plan assets
Amortization of prior service cost
Amortization of actuarial loss

Portion allocated to Revlon Holdings LLC

| Pension Plans |  |  |  | Other <br> Post-retirement Benefit Plans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| \$ | 5.2 | \$ | 5.0 | \$ | (0.2) | \$ | (1.9) |
|  | 15.6 |  | 15.2 |  | 0.3 |  | (1.2) |
|  | (14.2) |  | (12.8) |  | - |  | - |
|  | (0.2) |  | (0.2) |  | - |  | - |
|  | 4.0 |  | 4.2 |  | - |  | - |
|  | 10.4 |  | 11.4 |  | 0.1 |  | (3.1) |
|  | (0.1) |  | (0.1) |  | - |  | 二 |
| \$ | 10.3 | \$ | 11.3 | \$ | 0.1 | \$ | (3.1) |

The Company recognized $\$ 3.3$ million of income in the six months ended June 30, 2004 related to a reduction in the liability for an International post-retirement benefit arrangement.

## (3) Inventories

Raw materials and supplies
Work-in-process
Finished goods

| $\begin{gathered} \text { June 30, } \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | 60.3 | \$ | 48.1 |
|  | 14.8 |  | 12.2 |
|  | 115.1 |  | 94.4 |
| \$ | 190.2 | \$ | 154.7 |

## (4) Basic and Diluted Loss Per Common Share

Shares used in basic loss per share are computed using the weighted average number of common shares outstanding each period. Shares used in diluted loss per share include the dilutive effect of unvested restricted shares and outstanding stock options using the treasury stock method, if dilutive. Options to purchase 33,565,276 and $30,544,913$ shares of Class A Common Stock with weighted average exercise prices of $\$ 4.24$ and $\$ 4.71$, respectively, were outstanding at June 30, 2005 and 2004, respectively. Additionally, 4,095,002 and 5,775,000 shares of unvested restricted stock were outstanding as of June 30,2005 and 2004, respectively. Because the Company incurred losses for the three months and six months ended June 30, 2005 and 2004, these shares are excluded from the calculation of diluted loss per common share as their effect would be antidilutive.

For each period presented, the amount of loss used in the calculation of diluted loss per common share was the same as the amount of loss used in the calculation of basic loss per common share.

On March 25, 2004, in connection with a debt-for-equity exchange, the Company issued 299,969,493 shares of Class A Common Stock. The shares issued in this exchange are included in the weighted average number of shares outstanding since the date of such transaction.

## REVLON, INC. AND SUBSIDIARIES

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(all tabular amounts in millions, except per share amounts)
(5) Comprehensive Loss

The components of comprehensive loss for the three months and six months ended June 30, 2005 and 2004 are as follows:

Net loss


| Six Months Ended <br> June 30, |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |
|  | $(82.6)$ | $\$$ | $(97.1)$ |

Other comprehensive (loss) income:
Revaluation of foreign currency forward exchange contracts

|  | 1.5 | 1.2 |  | 2.6 |  | 1.9 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (3.5) |  | (0.9) |  | (5.0) |  | (2.5) |
|  | (2.0) |  | 0.3 |  | (2.4) |  | (0.6) |
| \$ | (37.8) | \$ | (38.6) | \$ | (85.0) | \$ | (97.7) |

## (6) Restructuring (Benefit) Costs and Other, Net

During the three months ended June 30, 2005, the Company reduced its estimate of the costs to be incurred related to a previous restructuring program by $\$ 0.2$ million. During the six months ended June 30 , 2005, the Company recorded $\$ 1.5$ million in restructuring for employee severance and other personnel benefits. During the three months and six months ended June 30, 2004, the Company revised its estimate of the cost to be incurred related to a previous restructuring program. Additionally, during the three months ended June 30, 2004, the Company recorded $\$ 0.3$ million for employee severance and other personnel benefits.

Details of the activities described above during the six-month period ended June 30, 2005 are as follows:


| $\$$ | 3.1 | $\$ \quad-\quad \$ \quad(1.2)$ | $\$ \quad(0.2)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |



## REVLON, INC. AND SUBSIDIARIES

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

 (all tabular amounts in millions, except per share amounts)
## (7) Geographic Information

The Company manages its business on the basis of one reportable operating segment. The Company has operations established in 16 countries outside of the U.S. and its products are sold throughout the world. The Company's results of operations and the value of its assets and liabilities may be adversely affected by, among other things, weak economic conditions, political uncertainties, military actions, terrorist activities, adverse currency fluctuations, category weakness, competitive activities, retailer inventory management and changes in consumer purchasing habits, including with respect to shopping channels.


## (8) Derivative Financial Instruments

The Company uses derivative financial instruments, primarily foreign currency forward exchange contracts, to reduce the effects of fluctuations in foreign currency exchange rates. These contracts, which have been designated as cash flow hedges, were entered into primarily to hedge anticipated inventory purchases and certain intercompany payments denominated in foreign currencies, which have maturities of less than one year. Any unrecognized income (loss) related to these contracts is recorded in the Statement of Operations primarily in cost of goods sold when the underlying transactions hedged are realized (e.g., when inventory is sold or intercompany transactions are settled). The Company enters into these contracts with counterparties that are major financial institutions, and accordingly the Company believes that the risk of counterparty nonperformance is remote. The notional amount of the foreign currency forward exchange contracts outstanding at June 30, 2005 and December 31 , 2004 was $\$ 29.3$ million and $\$ 31.5$ million, respectively. The fair value of the foreign currency forward exchange contracts outstanding at June 30, 2005 and December 31, 2004 was $\$ 0.3$ million and $\$(2.3)$ million, respectively.

## (all tabular amounts in millions, except per share amounts)

## (9) Long-term Debt

$\qquad$ $\underset{2004}{\text { December 31, }}$ 2005 2004 Credit Agreement:
Term Loan Facility due 2010
Multi-Currency Facility due 2010
8 1/8\% Senior Notes due 2006
$\begin{array}{llll}\$ & 700.0 & \$ & 800.0\end{array}$
$9 \%$ Senior Notes due 2006

| 310.0 | - |
| ---: | ---: |
| - | $-\overline{3}$ |
| $1,337.0$ | $1,318.7$ |

On March 16, 2005, Products Corporation completed an offering of $\$ 310$ million aggregate principal amount of $91 / 2 \%$ Senior Notes due 2011 (the "Original $91 / 2 \%$ Senior Notes"). Interest on the Original $91 / 2 \%$ Senior Notes is payable semi-annually on April 1 and October 1 of each year, beginning October 1, 2005. For additional descriptions of the Original $91 / 2 \%$ Senior Notes, see "Note 20 Subsequent Events (Unaudited)" of the Consolidated Financial Statements and related notes in the Company's Annual Report on Form 10-K/A for the year ended December 31, 2004.

The proceeds from the Original $9 ½ \%$ Senior Notes were used to prepay $\$ 100$ million of indebtedness outstanding under the Term Loan Facility of Products Corporation's 2004 Credit Agreement (as each such term is hereinafter defined), together with accrued interest and the associated $\$ 5.0$ million prepayment fee and to pay $\$ 7.0$ million in certain fees and expenses associated with the issuance of the Original $91 / 2 \%$ Senior Notes. The remaining $\$ 197.9$ million in proceeds was placed in a debt defeasance trust and, on April 15, 2005, used to redeem $\$ 116.2$ million aggregate principal amount outstanding of Products Corporation's $81 / 8 \%$ Senior Notes due 2006 (the " $81 / 8 \%$ Senior Notes"), plus accrued interest, and $\$ 75.5$ million aggregate principal amount outstanding of Products Corporation's 9\% Senior Notes due 2006 (the " $9 \%$ Senior Notes"), plus accrued interest and the applicable premium. In connection with the redemption, the Company recognized a loss on extinguishment of debt of $\$ 1.5$ million. Amounts prepaid under the Term Loan Facility permanently reduce the commitment and are not available for future borrowings.

On June 21, 2005, all of the Original $91 / 2 \%$ Senior Notes were exchanged for new $91 / 2 \%$ Senior Notes due 2011 (the " $91 / 2 \%$ Senior Notes"), which have substantially identical terms to the Original $91 / 2 \%$ Senior Notes, except that the $9112 \%$ Senior Notes are registered with the Commission under the Securities Act of 1933, as amended (the "Securities Act"), and the transfer restrictions and registration rights applicable to the Original $91 / 2 \%$ Senior Notes do not apply to the $912 \%$ Senior Notes.

## (10) Treasury Stock

On April 14, 2005, certain executives, in lieu of paying withholding taxes, authorized the withholding of an aggregate 183,914 shares of Revlon, Inc. Class A Common Stock to satisfy the minimum statutory tax withholding requirements related to the vesting of restricted shares of Revlon, Inc. Class A Common Stock on that date in accordance with the share withholding provisions of Revlon, Inc.'s stock-based compensation plan, the Amended and Restated Revlon, Inc. Stock Plan (the "Stock Plan"). These shares were recorded as treasury stock using the cost method, at $\$ 3.29$ per share, the market price on the vesting date, for a total of $\$ 0.6$ million.

# REVLON, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (all tabular amounts in millions, except per share amounts) 

## (11) Subsequent Events

On August 4, 2005, the Company announced that Revlon, Inc. plans to issue $\$ 185$ million of equity by March 31, 2006, reflecting an increase to its previously-disclosed commitment to issue approximately \$110 million of equity, and will contribute the proceeds from approximately $\$ 110$ million of such $\$ 185$ million equity issuance to Products Corporation to repay debt and the balance of the proceeds from such $\$ 185$ million equity issuance would be available to Products Corporation for general corporate purposes. Additionally, MacAndrews \& Forbes has agreed to amend the Investment Agreement that it entered into in February 2004 with Revlon, Inc. to increase MacAndrews \& Forbes' commitment to back-stop Revlon, Inc.'s planned $\$ 185$ million equity issuance by purchasing such additional equity as necessary to ensure that Revlon, Inc. issues $\$ 185$ million in such equity issuance. MacAndrews \& Forbes also agreed to amend Products Corporation's line of credit that it entered into in July 2004 with MacAndrews \& Forbes (the " 2004 Consolidated MacAndrews \& Forbes Line of Credit"), with current availability of $\$ 87$ million, to extend the term through the earlier of the consummation of Revlon, Inc.'s planned $\$ 185$ million equity issuance or March 31, 2006 (provided that in no case would such line of credit terminate prior to its previous expiration date of December 1,2005 ) and to provide that such line of credit is available to Products Corporation to assist it in funding investments in its new business initiatives. The Company also announced that it intends to conduct a debt financing in the third quarter of 2005 to raise approximately \$75 million and use the proceeds to help fund investments in its previously-announced new business initiatives and for general corporate purposes.

## REVLON, INC. AND SUBSIDIARIES

## CUSION AND ANALYSIS OF FIN

(all tabular amounts in millions, except per share amounts)
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Overview

The Company is providing this overview in accordance with the SEC's December 2003 interpretive guidance regarding Management's Discussion and Analysis of Financial Condition and Results of Operations.

The Company operates in a single segment and manufactures, markets and sells an extensive array of cosmetics and skin care, fragrances and personal care products. In addition, the Company has a licensing group.

The Company has accelerated the implementation of its three-part plan to rationalize costs and to grow the business. In 2002, the Company began the implementation of the stabilization and growth phase of its plan.

The Company intends to capitalize on the actions taken during the stabilization and growth phase of its plan, with the objective of increasing revenues and achieving profitability over the long term. The Company's continued growth momentum and accelerated growth stage of its plan includes various actions that represent refinements of and additions to the actions taken during the stabilization and growth phase of its plan, with the objective of balancing top-line growth with improved operating margins. These ongoing initiatives include, among other things, actions to: (i) further improve the new product development and introduction process; (ii) continue to increase the effectiveness of the Company's display walls; (iii) drive efficiencies across the Company's overall supply chain, including reducing manufacturing costs by streamlining components and
sourcing strategically and rationalizing its supply chain in Europe, which will include moving certain production for the European markets to the Company's Oxford, North Carolina facility and establishing alternative warehousing and distribution arrangements in the U.K.; (iv) optimize the effectiveness of the Company's advertising, marketing and promotions; (v) continue the training and development of the Company's organization so that it may continue to improve its capabilities to execute the Company's strategies, while providing enhanced job satisfaction for its employees; and (vi) continue to strengthen the Company's balance sheet and capital structure.

In March 2005, the Company completed a review of its advertising agencies as part of its strategy to optimize the effectiveness of its advertising, marketing and promotions, and awarded the Kaplan Thaler Group, Ltd. all creative aspects of advertising for the Revlon cosmetics brand and appointed Carat agency of record for all the media for the Company. In May 2005, the Company awarded Arnell Group, a wholly-owned subsidiary of Omnicom Group, all creative and media planning aspects for the Almay brand.

The continued growth momentum and accelerated growth stage will also include strengthening the Company's balance sheet and capital structure, much of which was accomplished in the first half of 2005 and in 2004. On March 16, 2005, Products Corporation completed the sale of $\$ 310$ million aggregate principal amount of its Original $912 \%$ Senior Notes and used the proceeds to prepay and permanently reduce $\$ 100$ million of indebtedness under the Term Loan Facility of Products Corporation's 2004 Credit Agreement, to redeem its $81 / 8 \%$ Senior Notes and $9 \%$ Senior Notes and to pay the applicable redemption premiums, fees and expenses elated to these transactions. The offering and the related transactions extended the maturities of Products Corporation's debt that would have otherwise been due in 2006. On June 21, 2005, all of the Original $91 / 2 \%$ Senior Notes which were issued by Products Corporation in March 2005 were exchanged for the $91 / 2 \%$ Senior Notes, which have substantially identical terms to the Original $91 / 2 \%$ Senior Notes, except that the $91 / 2 \%$ Senior Notes are registered with the Securities and Exchange Commission (the

## REVLON, INC. AND SUBSIDIARIES

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (all tabular amounts in millions, except per share amounts)

"SEC" or the "Commission") under the Securities Act of 1933, as amended (the "Securities Act"), and the transfer restrictions and registration rights applicable to the Original $91 / 2 \%$ Senior Notes do not apply to the $91 / 2 \%$ Senior Notes. See further discussion in "2005 Refinancing Transactions" within this section and in Note 9 "Long Term Debt" to the Unaudited Consolidated Financial Statements. See further discussion in "Recent Developments" within this section regarding certain proposed financing activities.

Continuing to implement and refine the Company's plan could include taking advantage of additional opportunities to reposition, repackage or reformulate one or more of the Company's brands or product lines, launching new brands or product lines or further refining the Company's approach to retail merchandising. Any of these actions, whose intended purpose would be to create value through profitable growth, could result in the Company making investments or recognizing charges related to executing against such opportunities. See 'Recent Developments" regarding certain of the Company's proposed new business initiatives

The Company believes that it has strengthened its organizational capability and it intends to continue doing so. The Company also believes that it has strengthened its relationships with its key retailers in the U.S.

Net sales in the second quarter of 2005 increased $\$ 2.2$ million, or $0.7 \%$, to $\$ 318.3$ million, as compared to $\$ 316.1$ million in the second quarter of 2004, driven by higher shipments in International, favorable foreign currency translation, lower consolidated returns, allowances and discounts, partially offset by lower shipments in the U.S. and lower licensing revenues due primarily to a $\$ 5.3$ million prepayment of certain minimum royalties by a licensee that benefited the second quarter of 2004 . Net sales for the first half of 2005 decreased $\$ 5.3$ million, or $0.8 \%$, to $\$ 619.2$ million, as compared to $\$ 624.5$ million for the first half of 2004 , due primarily to lower shipments in the U.S. and to lower licensing revenues due primarily to the $\$ 10.0$ million prepayment of certain renewal fees and minimum royalties in the first half of 2004, partially offset by higher shipments in International, favorable foreign currency translation and lower returns, allowances and discounts

In the United States and Canada, net sales decreased to $\$ 198.3$ million in the second quarter of 2005 from $\$ 206.8$ million in the second quarter of 2004 and to $\$ 392.5$ million in the first half of 2005 from $\$ 412.7$ million in the first half of 2004. The decrease in the U.S. and Canada in the second quarter and first half of 2005 was due primarily to lower shipments and to lower licensing revenues due primarily to the aforementioned prepayments of certain renewal fees and minimum royalties in the first and second quarters of 2004, respectively, partially offset by lower returns, allowances and discounts and favorable foreign currency translation. In International, net sales increased to $\$ 120.0$ million from $\$ 109.3$ million in the second quarter of 2004 and in the first half of 2005, net sales increased to $\$ 226.7$ million from $\$ 211.8$ million in the first half of 2004 . The increase in net sales in the second quarter and first half of 2005 was due primarily to favorable foreign currency translation and higher shipments.

In terms of U.S. marketplace performance, the U.S. color cosmetics category for the second quarter of 2005 increased approximately $2.8 \%$ versus the second quarter of 2004 and $2.2 \%$ for the first half of 2005 versus the first half of 2004. Combined share for the Revlon and Almay brands totaled 22.3\% for the second quarter of 2005 , compared with $21.7 \%$ for the second quarter of 2004, with the Revlon brand registering a share of $15.7 \%$ for the second quarter of 2005 , compared to $16.0 \%$ for the second quarter of 2004 , and the Almay brand egistering a share of $6.6 \%$ for the second quarter of 2005, compared to $5.7 \%$ for the second quarter of 2004 Combined share for the Revlon and Almay brands totaled 22.2\% for the first half of 2005, compared with 22.0\% for the first half of 2004, with the Revlon brand registering a share of $15.7 \%$ for the first half of 2005 , compared o $16.1 \%$ for the first half of 2004, and the Almay brand registering a share of $6.5 \%$ for the first half of 2005 , compared to $5.8 \%$ for the first half of 2004. Almay share increases were driven primarily by the success of the aunch of the Almay Intense i-Color collection. In hair color and beauty tools, the Company gained market share in the second quarter and first half of
upon retail dollar sales, which are derived from ACNielsen data. ACNielsen measures retail sales volume of products sold in the U.S. mass-market distribution channel. Such data represent ACNielsen's estimates based upon data gathered by ACNielsen from market samples, which ACNielsen adjusts from time to time, and are therefore subject to some degree of variance. ACNielsen's data do not reflect sales volume from Wal-Mart, Inc., which is the Company's largest customer, representing approximately $21.0 \%$ of the Company's 2004 consolidated net sales.

Net sales in the Company's domestic and international operations in the normal course are subject to the risk of being adversely affected by, among other things, one or more of the following: weak economic conditions, political uncertainties, military actions, terrorist activities, adverse currency fluctuations, category weakness, competitive activities, retailer inventory management and changes in consumer purchasing habits, including with respect to shopping channels.

Operating loss in the second quarter of 2005 was $\$ 0.3$ million, as compared to an operating loss of $\$ 1.8$ million in the second quarter of 2004, and in the first half of 2005 operating loss was $\$ 2.4$ million, as compared to operating income of $\$ 18.3$ million in the first half of 2004 . The $\$ 1.5$ million increase in operating income for the second quarter of 2005 is due to higher gross profit resulting from the higher net sales, as discussed above, and lower advertising and promotional expenditures, partially offset by the aforementioned lower licensing fees and higher overall selling, general and administrative expenses ("SG\&A"). The $\$ 20.7$ million decrease in operating income for the first half of 2005 is due to higher SG\&A and lower gross profit resulting from lower net sales, including the aforementioned prepayments of certain renewal fees and minimum royalties, as discussed above. The first half of 2004 also benefited from a $\$ 3.3$ million reduction of a liability associated with an international benefit arrangement, of which $\$ 1.9$ million was recorded in cost of sales and $\$ 1.4$ million was recorded in SG\&A.

The $\$ 1.5$ million loss on early extinguishment of debt for the second quarter of 2005 is related to the redemption in April 2005 of $\$ 116.2$ million aggregate principal amount outstanding of Products Corporation's $81 / 8 \%$ Senior Notes, plus accrued interest, and $\$ 75.5$ million aggregate principal amount outstanding of Products Corporation's $9 \%$ Senior Notes, plus accrued interest and applicable premium. The $\$ 9.0$ million loss on early extinguishment of debt for the first half of 2005 also includes the $\$ 5.0$ million prepayment fee related to the prepayment in March 2005 of $\$ 100.0$ million of indebtedness outstanding under the Term Loan Facility of the 2004 Credit Agreement, as well as the write-off of the portion of deferred financing costs related to the amount prepaid. The loss on early extinguishment of debt for the first half of 2004 represents the loss on the exchange of equity for certain indebtedness in the Revlon Exchange Transactions (as hereinafter defined) and fees, expenses and the write-off of deferred financing costs related to the Revlon Exchange Transactions.

## Recent Developments

On August 4, 2005, as part of the Company's continued growth momentum and accelerated growth stage of its plan, the Company announced two strategic growth initiatives designed to accelerate top-line growth and further build the Company's position in the mass-market color cosmetics category. One initiative, focused on the Almay brand, is designed to capitalize on unmet consumer needs for simplicity and healthy beauty, building on the inherent strengths of the Almay brand and the Company's successful 2005 launch of the Almay Intense iColor collection. The second initiative is focused on the more mature consumer segment, which is a large and growing demographic group, which the Company believes is currently underserved by existing cosmetics offerings, and involves a cosmetics system consisting of a full range of products and shades intended to address the more mature consumers' changing skin.

## REVLON, INC. AND SUBSIDIARIES

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (all tabular amounts in millions, except per share amounts)

The new business initiatives are intended to have a positive effect on net sales in the second half of 2005, after giving effect to incremental returns and allowances provisions associated with the launch of these initiatives, which returns and allowances provisions the Company currently expects to be approximately $\$ 40$ million to \$50 million in 2005, of which approximately $\$ 30$ million to $\$ 40$ million is expected to impact operating results in the third quarter of 2005, with the remainder impacting the fourth quarter of 2005. The Company expects that the net sales impact in the second half of 2005 from these initiatives will be essentially offset by accelerated amortization associated with certain existing retail display fixtures of approximately $\$ 10$ million to $\$ 15$ million, as well as upfront expenses related to the launch of these initiatives, including development and marketing-related expenses. The Company currently expects that its performance in the third quarter of 2005 would include the impact of much of the anticipated incremental provisions for returns, while its performance in the fourth quarter of 2005 would benefit from the incremental shipments associated with the anticipated launch of these new business initiatives. The Company also currently expects that the first quarter of 2006 would benefit from the incremental initial shipments associated with the launch of these new business initiatives.

The Company is currently making certain investments in connection with these new business initiatives, most notably in the area of permanent displays and inventory. In terms of the cash flow impact of these new business initiatives, the Company expects that its investment in permanent displays, including displays for its existing businesses and these new business initiatives, will be in the range of $\$ 85$ million to $\$ 95$ million during each of 2005 and 2006, returning to more normalized levels thereafter. The Company had previously expected investment in permanent displays to be in the range of $\$ 50$ million to $\$ 60$ million in the aggregate in 2005. Assuming the initiatives begin shipping in the fourth quarter of 2005 as planned, working capital is expected to increase during the second half of 2005 and return to more normalized levels in relation to sales during the second quarter of 2006.

On August 4, 2005, the Company announced that Revlon, Inc. plans to issue $\$ 185$ million of equity by March 31, 2006, reflecting an increase to its previously-announced commitment to issue approximately \$110 million of equity, and will contribute the proceeds from approximately $\$ 110$ million of such $\$ 185$ million equity issuance to Products Corporation to reduce its debt, as previously disclosed, and the balance of the proceeds from such $\$ 185$ million equity issuance would be available to Products Corporation for general corporate purposes. The Company also announced that Products Corporation intends to conduct a debt financing in the third quarter of 2005 to raise approximately $\$ 75$ million and use the proceeds to help fund investments in the new business initiatives and for general corporate purposes.

Additionally, MacAndrews \& Forbes has agreed to amend the Investment Agreement that it entered into in February 2004 with Revlon, Inc. to increase MacAndrews \& Forbes' commitment to back-stop Revlon, Inc.'s planned $\$ 185$ million equity issuance by purchasing such additional equity as necessary to ensure that Revlon, Inc. issues $\$ 185$ million in such equity issuance. MacAndrews \& Forbes has also agreed to amend Products Corporation's 2004 Consolidated MacAndrews \& Forbes Line of Credit (as hereinafter defined), with current availability of $\$ 87$ million, to extend the term through the earlier of the consummation of Revlon, Inc.'s planned equity issuance or March 31, 2006 (provided that in no case would such line of credit terminate prior to its previous expiration date of December 1, 2005) and to provide that such line of credit is available to Products Corporation to assist it in funding investments in its new business initiatives.

## Discussion of Critical Accounting Policies

For a discussion of the Company's critical accounting policies, see the Company's Annual Report on Form 10-K/A for the year ended December 31, 2004.

## REVLON, INC. AND SUBSIDIARIES

## Results of Operations

In the tables, numbers in parenthesis ( ) denote unfavorable variances.
Net sales:

United States and Canada
International

(1) Excluding the impact of currency fluctuations, International net sales increased 5.5\%.
(2) Excluding the impact of currency fluctuations, consolidated net sales decreased 1.3\%.

United States and Canada
International

| Six Months Ended June 30, |  |  |  | $\begin{gathered} \$ \\ \text { Change } \end{gathered}$ |  | $\begin{gathered} \text { \% \% } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 |  | 2004 |  |  |  |  |
| \$ | 392.5 | \$ | 412.7 | \$ | (20.2) | (4.9)\% |
|  | 226.7 |  | 211.8 |  | 14.9 | 7.0\% ${ }^{(1)}$ |
| \$ | 619.2 | \$ | 624.5 | \$ | (5.3) | $(0.8){ }^{(2)}$ |

(1) Excluding the impact of currency fluctuations, International net sales increased $3.0 \%$.
(2) Excluding the impact of currency fluctuations, consolidated net sales decreased $2.6 \%$.

## United States and Canada.

The decrease in net sales in the U.S. and Canada in the second quarter of 2005, as compared with the second quarter of 2004, was driven primarily by lower shipments of $\$ 11.3$ million reflecting lower shipments of existing products, partially offset by higher shipments of new products in the second quarter of 2005, as compared to the second quarter of 2004. Additionally, licensing revenue in the second quarter of 2005 was $\$ 5.4$ million lower compared to the second quarter of 2004 due primarily to the $\$ 5.3$ million prepayment of certain minimum royalties which benefited the second quarter of 2004. Partially offsetting the declines in shipments and licensing revenues were lower returns, allowances and discounts of $\$ 6.3$ million and the favorable impact of Canadian dollar currency translation of $\$ 1.9$ million.

The decrease in net sales in the U.S. and Canada in the first half of 2005, as compared with the first half of 2004, was driven primarily by lower shipments of $\$ 21.5$ million reflecting lower shipments of existing products, partially offset by higher shipments of new products in the first half of 2005, as compared to the first half of 2004. Additionally, licensing revenue in the first half of 2005 was $\$ 10.1$ million lower compared to the first half of 2004 due primarily to the $\$ 10.0$ million prepayment of certain renewal fees and minimum royalties, which benefited the first half of 2004. Partially offsetting the declines in shipments and licensing revenues were lower returns, allowances and discounts of $\$ 7.9$ million and the favorable impact of Canadian dollar currency translation of $\$ 3.5$ million.

## REVLON, INC. AND SUBSIDIARIES

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION <br> AND RESULTS OF OPERATIONS

## (all tabular amounts in millions, except per share amounts)

## International.

Net sales in the Company's international operations were $\$ 120.0$ million for the second quarter of 2005, compared with $\$ 109.3$ million for the second quarter of 2004, an increase of $\$ 10.7$ million or $9.8 \%$, and were $\$ 226.7$ million for the first half of 2005, compared with $\$ 211.8$ million for the first half of 2004, an increase of $\$ 14.9$ million or $7.0 \%$. Excluding the impact of foreign currency fluctuations, international net sales increased by $5.5 \%$ and $3.0 \%$ in the second quarter and first half of 2005 , as compared to the second quarter and first half of 2004, respectively.

In the Far East and Africa, net sales increased by $\$ 4.3$ million, or $8.0 \%$, to $\$ 58.2$ million for the second quarter of 2005 , as compared with $\$ 53.9$ million for the second quarter of 2004. Excluding the impact of foreign currency fluctuations, net sales in the Far East increased $\$ 2.1$ million, or $3.9 \%$, in the second quarter of 2005, as compared to the second quarter of 2004. This increase in net sales, excluding the impact of foreign currency fluctuations, was driven by higher sales in Japan and certain distributor markets (which the Company estimates contributed to an approximate $4.1 \%$ increase in net sales for the region for the second quarter of 2005, as compared with the second quarter of 2004), which was partially offset by lower net sales in Australia and South Africa (which the Company estimates contributed to an approximate $1.5 \%$ reduction in net sales for the region for the second quarter of 2005, as compared with the second quarter of 2004).

In Europe, which is comprised of Europe and the Middle East, net sales increased by $\$ 3.3$ million, or $10.9 \%$, to $\$ 33.7$ million for the second quarter of 2005 , as compared with $\$ 30.4$ million for the second quarter of 2004. Excluding the impact of foreign currency fluctuations, net sales in Europe increased by $\$ 2.3$ million, or $7.6 \%$, in
the second quarter of 2005, as compared to the second quarter of 2004. The increase in net sales, excluding the impact of foreign currency fluctuations, was due to higher sales in France and certain distributor markets (which the Company estimates contributed to an approximate $7.2 \%$ increase in net sales for the region for the second quarter of 2005, as compared with the second quarter of 2004).

In Latin America, which is comprised of Mexico, Central America and South America, net sales increased by $\$ 3.1$ million, or $12.4 \%$, to $\$ 28.1$ million for the second quarter of 2005 , as compared with $\$ 25.0$ million for the second quarter of 2004. Excluding the impact of foreign currency fluctuations, net sales in Latin America increased by $\$ 1.6$ million, or $6.4 \%$, in the second quarter of 2005 , as compared to the second quarter of 2004 . The increase in net sales, excluding the impact of foreign currency fluctuations, was driven primarily by higher net sales in Brazil and certain distributor markets (which the Company estimates contributed to an approximate 7.9\% increase in net sales for the region for the second quarter of 2005, as compared with the second quarter of 2004), which was partially offset by lower sales in Argentina and Chile (which the Company estimates contributed to an approximate $3.3 \%$ reduction in net sales for the region in the second quarter of 2005 , as compared with the second quarter of 2004).

In the Far East and Africa, net sales increased by $\$ 11.8$ million, or $11.2 \%$, to $\$ 117.0$ million for the first half of 2005 , as compared with $\$ 105.2$ million for the first half of 2004 . Excluding the impact of foreign currency fluctuations, net sales in the Far East increased $\$ 6.9$ million, or $6.6 \%$, in the first half of 2005 , as compared to the first half of 2004. This increase in net sales, excluding the impact of foreign currency fluctuations, was driven by higher sales in South Africa, Australia, New Zealand, China, Japan and certain distributor markets (which the Company estimates contributed to an approximate $6.2 \%$ increase in net sales for the region for the first half of 2005, as compared with the first half of 2004).

In Europe, net sales of $\$ 60.7$ million were unchanged compared with the first half of 2004. Excluding the impact of foreign currency fluctuations, net sales in Europe declined by $\$ 2.1$ million, or $3.5 \%$, in the first half of 2005, as compared to the first half of 2004. The decline in net sales, excluding the impact of foreign currency fluctuations, was due to lower sales in the U.K. (which the Company estimates contributed to an approximate $5.8 \%$ reduction in net sales for the region for the first half of 2005, as

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compared with the first half of 2004), which was partially offset by increased sales in certain distributor markets (which the Company estimates contributed to an approximate $2.8 \%$ increase in net sales for the region for the first half of 2005, as compared with the first half of 2004).

In Latin America, net sales increased by $\$ 3.1$ million, or $6.8 \%$, to $\$ 49.0$ million for the first half of 2005, as compared with $\$ 45.9$ million for the first half of 2004. Excluding the impact of foreign currency fluctuations, net sales in Latin America increased by $\$ 1.5$ million, or $3.3 \%$, in the first half of 2005, as compared to the first half of 2004. The increase in net sales, excluding the impact of foreign currency fluctuations, was driven primarily by increased sales in Brazil and certain distributor markets (which the Company estimates contributed to an approximate $7.6 \%$ increase in net sales for the region in the first half of 2005, as compared with the first half of 2004) which was partially offset by lower net sales in Mexico, Argentina and Chile (which the Company estimates contributed to an approximate $4.3 \%$ reduction in net sales for the region for the first half of 2005, as compared with the first half of 2004).

Gross profit:

Gross profit
Three Months Ended


Gross profit as a percent of sales was level at $62.6 \%$ in the second quarter of 2005 and the second quarter of 2004. Lower brand support related costs included within cost of goods sold and lower total consolidated returns, allowance and discounts in the second quarter of 2005, as compared with the second quarter of 2004, were offset by the impact of the aforementioned $\$ 5.4$ million in lower licensing revenues. Gross profit as a percent of sales was level at $62.3 \%$ in the first half of 2005 and the first half of 2004. Lower brand support related costs included within costs of goods sold in the first half of 2005, as compared with the first half of 2004, was offset by the impact of the aforementioned $\$ 10.1$ million in lower licensing revenues.

## SG\&A expenses:

SG\&A expenses


SG\&A increased to $\$ 199.9$ million for the second quarter of 2005, as compared to $\$ 199.4$ million for the second quarter of 2004, due primarily to $\$ 2.9$ million in unfavorable foreign currency fluctuations, $\$ 2.7$ million in higher marketing expenditures in support of our two new business initiatives, $\$ 1.8$ million in higher display amortization and $\$ 1.5$ million in higher distribution costs, partially offset by lower advertising and promotional expenditures of $\$ 9.3$ million in the second quarter of 2005, as compared with the second quarter of 2004. SG\&A increased $\$ 15.7$ million to $\$ 387.0$ million for the first half of 2005 , as compared to $\$ 371.3$ million for the first half of 2004, due primarily to $\$ 5.1$ million in unfavorable foreign currency fluctuations, $\$ 4.0$ million in higher marketing expenditures in support of our two new business initiatives, $\$ 2.3$ million of higher display amortization and $\$ 1.1$ million in higher distribution costs in the first half of 2005, as compared with the first half of 2004. SG\&A expense in the first half of 2004 also benefited by $\$ 1.4$ million due to a reduction of liability associated with an international benefit arrangement. See "Recent Developments" for a discussion of the Company's new business initiatives.

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## Restructuring (benefit) costs and other, net:



During the second quarter of 2005, the Company reduced its estimate of the costs to be incurred related to a previous restructuring program by $\$ 0.2$ million. During the first half of 2005, the Company recorded $\$ 1.5$ million in restructuring for employee severance and other personnel benefits. During the first half of 2004, the Company revised its estimate of the cost to be incurred related to a previous restructuring program.

## Other expenses (income):

Interest expense


The increase in interest expense of $\$ 2.8$ million for the second quarter of 2005, as compared with the second quarter of 2004, was primarily due to higher average debt outstanding, partially offset by lower weighted average interest rates, during the second quarter of 2005, as compared to the second quarter of 2004. The decrease in interest expense of $\$ 12.1$ million for the first half of 2005, as compared to the first half of 2004, is primarily due oo lower average debt outstanding during the first half of 2005, as compared to the first half of 2004, resulting primarily from the Revlon Exchange Transactions in March 2004, and lower weighted average interest rates during the first half of 2005, as compared to the first half of 2004, resulting primarily from the repurchase and redemption of Products Corporation's 12\% Senior Secured Notes due 2005 in July and August 2004.


The loss on early extinguishment of debt for the second quarter of 2005 represents the loss on redemption of Products Corporation's 8 1/8\% Senior Notes and 9\% Senior Notes in April 2005. The loss on early extinguishment of debt for the first half of 2005 also includes the $\$ 5.0$ million prepayment fee related to the prepayment of $\$ 100.0$ million of indebtedness outstanding under the Term Loan Facility of the 2004 Credit Agreement with the proceeds from the issuance of the Original $91 / 2 \%$ Senior Notes, as well as the write-off of the portion of deferred financing costs related to such prepaid amount. The loss on early extinguishment of debt for the first half of 2004 represents the loss on the exchange of equity for certain indebtedness in the Revlon Exchange Transactions and fees, expenses and the write-off of deferred financing costs related to the Revlon Exchange Transactions.

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## Provision for income taxes:

Provision for income taxes


The increase in the provision for income taxes in the second quarter and first half of 2005, as compared with the second quarter and first half of 2004, was primarily attributable to higher taxable income in certain markets outside the U.S. The first half of 2005 was also impacted by withholding taxes related to a dividend distribution from a foreign subsidiary in the first quarter of 2005. Additionally, the second quarter and first half of 2004 benefited from the resolution of various tax audits.

## Financial Condition, Liquidity and Capital Resources

Net cash used for operating activities in the first half of 2005 improved to $\$ 46.8$ million, as compared to $\$ 100.1$ million for the first half of 2004. This improvement resulted from a lower net loss in the first half of 2005, as compared to the first half of 2004, cash provided by changes in working capital of $\$ 2.4$ million in the first half of 2005, compared with cash used by changes in working capital of $\$ 39.8$ million in the first half of 2004, partially offset by lower adjustments made for non-cash expenses, consisting primarily of depreciation and amortization and stock compensation amortization, as well as the loss on extinguishment of debt. The improvement in cash provided by changes in working capital in the first half of 2005 was due primarily to higher collections on accounts receivable and decreased cash used for accrued expenses and other current liabilities, partially offset by increased cash used for inventory.

Net cash used for investing activities was $\$ 9.6$ million and $\$ 8.1$ million for the first half of 2005 and 2004, respectively. Net cash used for investing activities for the first half of 2005 and 2004 was for capital expenditures.

Net cash provided by financing activities was $\$ 5.4$ million and $\$ 102.3$ million for the first half of 2005 and 2004, respectively. Net cash provided by financing activities for the first half of 2005 included proceeds from the issuance of the Original $91 / 2 \%$ Senior Notes, offset by prepayment of $\$ 100$ million of indebtedness under the Term Loan Facility of Products Corporation's 2004 Credit Agreement, along with the $\$ 5.0$ million prepayment fee, the redemption of $\$ 116.2$ million aggregate principal amount outstanding of Products Corporation's 8 1/8\% Senior

Notes, plus accrued interest, and $\$ 75.5$ million aggregate principal amount outstanding of Products Corporation's $9 \%$ Senior Notes, plus accrued interest and the applicable premium and the payment of financing costs. Net cash provided by financing activities for the first half of 2004 included cash drawn under the Company's credit agreements, partially offset by the repayment of borrowings under the credit agreements and payment of financing costs related to the Revlon Exchange Transactions.

At July 1, 2005, the Company had a liquidity position, excluding restricted cash, of approximately $\$ 246.2$ million, consisting of cash and cash equivalents, as well as $\$ 129.2$ million in available borrowings under the Multi-Currency Facility (as hereinafter defined) and $\$ 87.0$ million in available borrowings under the 2004 Consolidated MacAndrews \& Forbes Line of Credit, which commitment under the 2004 Consolidated MacAndrews \& Forbes Line of Credit reduced from \$152 million on July 1, 2005. See "Recent Developments" regarding certain proposed financing activities.

## 2004 Credit Agreement

Products Corporation's credit agreement (the "2004 Credit Agreement") originally provided up to \$960.0 million and, before giving effect to the $\$ 100.0$ million prepayment in March 2005, consisted of an

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$\$ 800.0$ million term loan facility (the "Term Loan Facility") and a $\$ 160.0$ million asset-based multi-currency facility (the "Multi-Currency Facility"), the availability under which varies based upon the borrowing base determined relative to the value of eligible accounts receivable, eligible inventory and eligible real property and equipment in the U.S. and the U.K. from time to time. Products Corporation may request the Multi-Currency Facility to be increased from time to time in an aggregate principal amount not to exceed $\$ 50.0$ million subject to certain exceptions and subject to the lenders' agreement. The Multi-Currency Facility is available to: (i) Products Corporation in revolving credit loans denominated in U.S. dollars, (ii) Products Corporation in swing line loans denominated in U.S. dollars up to $\$ 25.0$ million, (iii) Products Corporation in standby and commercial letters of credit denominated in U.S. dollars and other currencies up to $\$ 50.0$ million and (iv) Products Corporation and certain of its international subsidiaries designated from time to time in revolving credit loans and bankers' acceptances denominated in U.S. dollars and other currencies, in each case subject to borrowing base availability. If the value of the eligible assets is not sufficient to support the $\$ 160.0$ million borrowing base, Products Corporation will not have full access to the Multi-Currency Facility. Products Corporation's ability to make borrowings under the Multi-Currency Facility is also conditioned upon the satisfaction of certain conditions precedent and Products Corporation's compliance with other covenants in the 2004 Credit Agreement, including a fixed charge coverage ratio that applies when the excess borrowing base is less than $\$ 30.0$ million. In March 2005, Products Corporation prepaid and permanently reduced $\$ 100.0$ million of indebtedness outstanding under the Term Loan Facility, together with accrued interest and the $\$ 5.0$ million prepayment fee associated with such prepayment, using proceeds from the issuance of the Original $9 \frac{1}{2} \%$ Senior Notes. At August 1, 2005, the Term Loan Facility was fully drawn and availability under the Multi-Currency Facility, based upon the calculated borrowing base less outstanding borrowings and letters of credit, was $\$ 122.8$ million.

The Multi-Currency Facility will terminate on July 9, 2009 and the loans under the Term Loan Facility will mature on July 9, 2010; provided that the 2004 Credit Agreement will terminate on October 30, 2007 if Products Corporation's 8 5/8\% Senior Subordinated Notes due 2008 (the " 8 5/8\% Senior Subordinated Notes") are not redeemed, repurchased or defeased on or before such date such that not more than $\$ 25.0$ million in aggregate principal amount of the $85 / 8 \%$ Senior Subordinated Notes remain outstanding. In addition, it would be an event of default under the 2004 Credit Agreement if Revlon, Inc. fails to undertake an approximately $\$ 110.0$ million equity issuance and transfer the proceeds of such issuance to Products Corporation to reduce Products Corporation's outstanding indebtedness by March 31, 2006.

The 2004 Credit Agreement requires Products Corporation to comply with various financial covenants and restrictions, including covenants and restrictions relating to indebtedness, liens, investments, sales of assets, mergers and acquisitions, dividends and transactions with affiliates of Products Corporation, each of which is subject to limited exceptions. Additionally, the 2004 Credit Agreement contains financial covenants limiting the senior secured leverage ratio of Products Corporation (the ratio of Products Corporation's Senior Secured Debt to EBITDA, as each such term is defined in the 2004 Credit Agreement) to 5.50 to 1.00 for the four consecutive quarters ending during the period from December 31, 2004 to September 30, 2005; 5.00 to 1.00 for the four consecutive quarters ending during the period from December 31, 2005 to December 31, 2006; and 4.50 to 1.00 for the four consecutive quarters ending March 31, 2007 and each subsequent quarter until the maturity date of the 2004 Credit Agreement, and, under circumstances when the excess borrowing base under the Multi-Currency Facility is less than $\$ 30.0$ million for a period of 30 consecutive days or more, requiring Products Corporation to maintain a consolidated fixed charge coverage ratio (the ratio of EBITDA minus Capital Expenditures to Cash Interest Expense for such period, as each such term is defined in the 2004 Credit Agreement) of 1.00 to 1.00 . Products Corporation was in compliance with all applicable covenants under the 2004 Credit Agreement as of June 30, 2005.

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## 2004 Consolidated MacAndrews \& Forbes Line of Credit

Products Corporation has a line of credit with MacAndrews \& Forbes (the "2004 Consolidated MacAndrews \& Forbes Line of Credit"), which had availability of $\$ 152$ million at June 30, 2005. The commitment reduced to $\$ 87$ million as of July 1, 2005 and was scheduled to terminate on December 1, 2005, but has been extended through the earlier of the consummation of Revlon, Inc.'s planned equity issuance described in "Recent Developments" or March 31, 2006 (provided that in no case would such line of credit terminate prior to its previous expiration date of December 1, 2005). Loans are available under the 2004 Consolidated MacAndrews \& Forbes Line of Credit if (i) the Multi-Currency Facility under the 2004 Credit Agreement has been substantially drawn (after taking into account anticipated needs for Local Loans and letters of credit), (ii) such borrowing is necessary to cause the excess borrowing base under the Multi-Currency Facility to remain greater than \$30 million, (iii) additional revolving loans are not available under the Multi-Currency Facility or (iv) such borrowing
is reasonably necessary to prevent or to cure a default or event of default under the 2004 Credit Agreement. See
"Recent Developments" regarding amendments to the 2004 Consolidated MacAndrews \& Forbes Line of Credit. Loans under the 2004 Consolidated MacAndrews \& Forbes Line of Credit bear interest (which is not payable in cash but is capitalized quarterly in arrears) at a rate per annum equal to the lesser of (a) $12.0 \%$ and (b) $0.25 \%$ less than the rate payable from time to time on Eurodollar loans under the Term Loan Facility under the 2004 Credit Agreement, provided that at any time that the Eurodollar Base Rate under the 2004 Credit Agreement is equal to or greater than $3.0 \%$, the applicable rate on loans under the 2004 Consolidated MacAndrews \& Forbes Line of Credit will be equal to the lesser of (x) $12.0 \%$ and (y) $5.25 \%$ over the Eurodollar Base Rate then in effect.

## 2005 Refinancing Transactions

On March 16, 2005, Products Corporation completed the sale of $\$ 310$ million aggregate principal amount of its Original $91 / 2 \%$ Senior Notes. The offering and the related transactions extended the maturities of Products Corporation's debt that would have otherwise been due in 2006.

The proceeds from the Original $91 / 2 \%$ Senior Notes were used to prepay $\$ 100$ million of indebtedness outstanding under the Term Loan Facility of Products Corporation's 2004 Credit Agreement, together with accrued interest and the associated $\$ 5.0$ million prepayment fee, and to pay $\$ 7.0$ million in certain fees and expenses associated with the issuance of the Original $9 ½ \%$ Senior Notes. The remaining $\$ 197.9$ million in proceeds was placed in a debt defeasance trust and in April 2005 was used to redeem $\$ 116.2$ million aggregate principal amount outstanding of Products Corporation's $81 / 8 \%$ Senior Notes, plus accrued interest, and $\$ 75.5$ million aggregate principal amount outstanding of Products Corporation's 9\% Senior Notes, plus accrued interest and applicable premium.

On April 15, 2005, Products Corporation completed the redemption of all $\$ 116.2$ million aggregate principal amount outstanding of its $81 / 8 \%$ Senior Notes and all $\$ 75.5$ million aggregate principal amount outstanding of its $9 \%$ Senior Notes when the redemption amounts previously deposited with the trustee in a debt defeasance trust were released by the trustee to holders of such notes. The aggregate redemption amounts for the $81 / 8 \%$ Senior Notes and 9\% Senior Notes were $\$ 118.1$ million and $\$ 79.8$ million, respectively, which constituted the principal amount and interest payable on the $81 / 8 \%$ Senior Notes and the $9 \%$ Senior Notes up to, but not including, the redemption date, and, with respect to the $9 \%$ Senior Notes, the applicable premium. On June 21, 2005, all of the Original $91 / 2 \%$ Senior Notes which were issued by Products Corporation in March 2005 were exchanged for the $91 / 2 \%$ Senior Notes, which have substantially identical terms to the Original $91 / 2 \%$ Senior Notes, except that the $91 / 2 \%$ Senior Notes are registered with the Commission under the Securities Act, and the transfer restrictions and registration rights applicable to the Original $91 / 2 \%$ Senior Notes do not apply to the $91 / 2 \%$ Senior Notes.

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## 2004 Refinancing Transactions

In March 2004, the Company exchanged approximately \$804 million of Products Corporation's debt, \$54.6 million of Revlon, Inc. Series A preferred stock and $\$ 9.9$ million of accrued interest for 299,969,493 shares of Class A Common Stock (the "Revlon Exchange Transactions"). As a result of the Revlon Exchange Transactions, Revlon, Inc. reduced Products Corporation's debt by approximately $\$ 804$ million on March 25, 2004. In addition to the Revlon Exchange Transactions, pursuant to the 2004 Investment Agreement between Revlon, Inc. and MacAndrews \& Forbes Holdings, Revlon, Inc. is committed to conduct further equity issuances in the amount of approximately $\$ 110$ million by the end of March 2006, the proceeds of which Revlon, Inc. will transfer to Products Corporation to reduce its debt (such equity issuances, together with the Revlon Exchange Transactions, are referred to as the "Debt Reduction Transactions"). See "Recent Developments" regarding the Company's plans to increase to $\$ 185$ million the equity issuance it intends to conduct by the end of March 2006. The terms of any other equity issuances to be undertaken in connection with the Debt Reduction Transactions, including the subscription prices, will be determined by Revlon, Inc.'s Board of Directors at the appropriate times.

## Sources and Uses

The Company's principal sources of funds are expected to be operating revenues, cash on hand, funds available for borrowing under the 2004 Credit Agreement, the 2004 Consolidated MacAndrews \& Forbes Line of Credit and other permitted lines of credit, and, if the Company consummates the debt financing referred to in "Recent Developments", the proceeds of that financing. The 2004 Credit Agreement, the 2004 Consolidated MacAndrews \& Forbes Line of Credit, Products Corporation's 8 5/8\% Senior Subordinated Notes and Products Corporation's $91 / 2 \%$ Senior Notes contain certain provisions that by their terms limit Products Corporation's and its subsidiaries' ability to, among other things, incur additional debt.

The Company's principal uses of funds are expected to be the payment of operating expenses, including expenses in connection with the continued implementation of, and refinement to, the Company's plan (including the Company's new business initiatives referred to in "Recent Developments"), purchases of permanent wall displays, capital expenditure requirements, payments in connection with the Company's restructuring programs referred to herein, debt service payments and costs and regularly scheduled pension contributions. Cash contributions to the Company's pension and post-retirement benefit plans were approximately $\$ 34$ million in 2004 and the Company expects them to be approximately $\$ 24$ million in 2005. The Company estimates that for 2005 purchases of wall displays will be approximately $\$ 85$ million to $\$ 95$ million and capital expenditures will be approximately $\$ 20$ million to $\$ 30$ million. See "Recent Developments" regarding certain proposed uses of funds in connection with the Company's new business initiatives.

The Company has undertaken a number of programs to efficiently manage its cash and working capital including, among other things, programs to carefully manage inventory levels, centralized purchasing to secure discounts and efficiencies in procurement, and providing additional discounts to U.S. customers for more timely payment of receivables and careful management of accounts payable.

Continuing to implement and refine the Company's plan could include taking advantage of additional opportunities to reposition, repackage or reformulate one or more of the Company's brands or product lines, launching new brands or product lines or further refining the Company's approach to retail merchandising. Any of these actions, whose intended purpose would be to create value through profitable growth, could result in the Company making investments or recognizing charges related to executing against such opportunities. See "Recent Developments" regarding certain of the Company's proposed new business initiatives.

The Company expects that operating revenues, cash on hand, funds available for borrowing under the 2004 Credit Agreement, the 2004 Consolidated MacAndrews \& Forbes Line of Credit and other

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permitted lines of credit, and, if the Company consummates the debt financing referred to in "Recent Developments", the proceeds of that financing, will be sufficient to enable the Company to cover its operating expenses for 2005, including cash requirements in connection with the Company's operations, the continued implementation of, and refinement to, the Company's plan (including the Company's new business initiatives referred to in "Recent Developments"), cash requirements in connection with the Company's restructuring programs referred to above, the Company's debt service requirements and regularly scheduled pension contributions. However, there can be no assurance that such funds will be sufficient to meet the Company's cash requirements on a consolidated basis. If the Company's anticipated level of revenue growth is not achieved because, for example, of decreased consumer spending in response to weak economic conditions or weakness in the mass market cosmetics category, adverse changes in currency, increased competition from the Company's competitors, changes in consumer purchasing habits, including with respect to shopping channels, retailer inventory management or the Company's advertising and marketing plans are not as successful as anticipated, or if the Company's expenses associated with the continued implementation of, and refinement to, the Company's plan exceed the anticipated level of expenses, the Company's current sources of funds may be insufficient to meet the Company's cash requirements. See "Recent Developments" regarding certain of the Company's proposed new business initiatives and the Company's proposed uses of funds and financing plans related to such initiatives.

In the event of a decrease in demand for the Company's products or reduced sales or lack of increases in demand and sales as a result of the continued implementation of, and refinement to, the Company's plan, any such development, if significant, could reduce the Company's operating revenues and could adversely affect Products Corporation's ability to achieve certain financial covenants under the 2004 Credit Agreement and in such event the Company could be required to take measures, including reducing discretionary spending.

If the Company is unable to satisfy its cash requirements from the sources identified above or comply with its debt covenants, the Company could be required to adopt one or more alternatives, such as delaying the implementation of or revising aspects of its plan, including one or more aspects of its new business initiatives referred to in "Recent Developments", reducing or delaying purchases of wall displays or advertising or promotional expenses, reducing or delaying capital spending, delaying, reducing or revising restructuring programs, restructuring indebtedness, selling assets or operations, seeking additional capital contributions or loans from MacAndrews \& Forbes, the Company's other affiliates and/or third parties, selling additional equity or debt securities of Revlon, Inc. (or debt securities of Products Corporation) or reducing other discretionary spending. There can be no assurance that the Company would be able to take any of the actions referred to above because of a variety of commercial or market factors or constraints in the Company's debt instruments, including, for example, market conditions being unfavorable for an equity or debt issuance, additional capital contributions or loans not being available from affiliates or third parties, or that the transactions may not be permitted under the terms of the Company's various debt instruments then in effect, because of restrictions on the incurrence of debt, incurrence of liens, asset dispositions and related party transactions. In addition, such actions, if taken, may not enable the Company to satisfy its cash requirements or comply with its debt covenants if the actions do not generate a sufficient amount of additional capital.

The Company refinanced Products Corporation's 8 1/8\% Senior Notes and 9\% Senior Notes in April 2005 using proceeds from the issuance of the Original $91 / 2 \%$ Senior Notes in March 2005 and likewise plans to refinance Products Corporation's 8 5/8\% Senior Subordinated Notes, with an aggregate principal amount outstanding of $\$ 327.0$ million, prior to their maturity in 2008. Under the 2004 Credit Agreement, the Company must refinance the $85 / 8 \%$ Senior Subordinated Notes by October 30, 2007, such that not more than $\$ 25.0$ million of such notes remain outstanding. As of June 30, 2005, Products Corporation had $\$ 700.0$ million of outstanding indebtedness under the Term Loan Facility of the 2004 Credit Agreement, while

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the Multi-Currency Facility and the 2004 Consolidated MacAndrews \& Forbes Line of Credit were undrawn. See "Recent Developments" regarding certain of the Company's proposed new business initiatives and the Company's proposed uses of funds and financing plans related to such initiatives, including an extension of the 2004 Consolidated MacAndrews \& Forbes Line of Credit.

Revlon, Inc., as a holding company, will be dependent on the earnings and cash flow of, and dividends and distributions from, Products Corporation to pay its expenses and to pay any cash dividend or distribution on Revlon, Inc.'s Class A Common Stock that may be authorized by the Board of Directors of Revlon, Inc. The terms of the 2004 Credit Agreement, the 2004 Consolidated MacAndrews \& Forbes Line of Credit, the 8 5/8\% Senior Subordinated Notes indenture and the $91 / 2 \%$ Senior Notes indenture generally restrict Products Corporation from paying dividends or making distributions, except that Products Corporation is permitted to pay dividends and make distributions to Revlon, Inc. to enable Revlon, Inc., among other things, to pay expenses incidental to being a public holding company, including, among other things, professional fees such as legal and accounting fees, regulatory fees such as Commission filing fees and other miscellaneous expenses related to being a public holding company and, subject to certain limitations, to pay dividends or make distributions in certain circumstances to finance the purchase by Revlon, Inc. of its Class A Common Stock in connection with the delivery of such Class A Common Stock to grantees under the Amended and Restated Revlon, Inc. Stock Plan.

As a result of the closing of the Revlon Exchange Transactions, as of the end of March 25, 2004, Revlon, Inc., Products Corporation and their U.S. subsidiaries were no longer included in the MacAndrews \& Forbes Holdings consolidated group for federal income tax purposes. Following the closing of the Revlon Exchange Transactions, Revlon, Inc. became the parent of a new consolidated group for federal income tax purposes and Products Corporation's federal taxable income and loss will be included in such group's consolidated tax returns. Accordingly, Revlon, Inc. and Products Corporation entered into a new tax sharing agreement (the "Revlon Tax Sharing Agreement") pursuant to which Products Corporation will be required to pay to Revlon, Inc. amounts equal to the taxes that Products Corporation would otherwise have had to pay if Products Corporation were to file separate federal, state or local income tax returns, limited to the amount, and payable only at such times, as Revlon, Inc. will be required to make payments to the applicable taxing authorities. The 2004 Credit Agreement does not prohibit payments from Products Corporation to Revlon, Inc. to the extent required under the Revlon Tax Sharing Agreement. As a result of tax net operating losses, the Company expects that there will be no federal tax payments or payments in lieu of taxes by Products Corporation to Revlon, Inc. pursuant to the Revlon Tax Sharing Agreement in respect of 2005. enters into foreign currency forward exchange contracts and option contracts from time to time to hedge certain cash flows denominated in foreign currencies. There were foreign currency forward exchange contracts with a notional amount of $\$ 29.3$ million outstanding at June 30, 2005. The fair value of foreign currency forward exchange contracts outstanding at June 30, 2005 was $\$ 0.3$ million.

## Disclosures about Contractual Obligations and Commercial Commitments

As of June 30, 2005, there had been no material changes outside the ordinary course of the Company's business to the Company's total contractual cash obligations which are set forth in the table included in the Company's Annual Report on Form 10-K/A for the year ended December 31, 2004, with the exception of the issuance on March 16, 2005 of the $\$ 310.0$ million in aggregate principal amount of Products Corporation's Original $91 / 2 \%$ Senior Notes, with the proceeds used to prepay $\$ 100$ million in outstanding principal and $\$ 5.1$ million in prepayment fees and accrued interest under the Term Loan Facility of the 2004 Credit Agreement, to redeem $\$ 116.2$ million outstanding principal amount of Products Corporation's $81 / 8 \%$ Senior Notes, plus accrued interest, and $\$ 75.5$ million outstanding principal amount of Products Corporation's $9 \%$ Senior Notes, plus accrued interest and the applicable premium and to pay

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$\$ 7.0$ million in certain fees and expenses associated with the issuance of the Original $9 \frac{1}{2} \%$ Senior Notes. The following table reflects the impact on long-term debt obligations, which reflect the transactions referred to above as of June 30, 2005:


## Off-Balance Sheet Transactions

The Company does not maintain any off-balance sheet transactions, arrangements, obligations or other relationships with unconsolidated entities or others that are reasonably likely to have a material current or future effect on the Company's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

## Effect of Recent Accounting Pronouncements

See discussion of recent accounting pronouncements in Note 1 "Basis of Presentation" to the Unaudited Consolidated Financial Statements.

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 (all tabular amounts in millions)
## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company has exposure to market risk both as a result of changing interest rates and movements in foreign currency exchange rates. The Company's policy is to manage market risk through a combination of fixed and floating rate debt, the use of derivative financial instruments and foreign exchange forward and option contracts. The Company does not hold or issue financial instruments for trading purposes. The qualitative and quantitative information presented in Item 7A of the Company's Annual Report on Form 10-K/A for the year ended December 31, 2004 ("Item 7A") describes significant aspects of the Company's financial instrument programs that have material market risk as of December 31, 2004. As a result of Products Corporation's issuance of the Original $91 / 2 \%$ Senior Notes and the redemption of the $81 / 8 \%$ Senior Notes and $9 \%$ Senior Notes, the maturities of Products Corporation's debt that would have otherwise been due in 2006 have been extended. The following table presents the information required by Item 7A as of June 30, 2005 (See "Long-term Debt" in Note 9 to the Unaudited Consolidated Financial Statements):


## REVLON, INC. AND SUBSIDIARIES

## Item 4. Controls and Procedures

(a) Disclosure Controls and Procedures. The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the fiscal period covered by this Quarterly Report on Form 10-Q.

As Revlon, Inc. previously disclosed in its Annual Report on Form 10-K/A for the fiscal year ended December 31, 2004, which it filed with the SEC on April 12, 2005, Revlon, Inc.'s management assessed the effectiveness of its internal control over financial reporting as of December 31, 2004 and identified a deficiency in the Company's policies and procedures related to the periodic review and validation of the data inputs and outputs used in its estimates of the reserves for sales returns in the U.S. Specifically, in 2004, an error of approximately $\$ 1.2$ million in the estimate of the sales return calculation for one of the Company's large U.S. customers was not detected. The customer in question acquired a significant number of stores in 2004 and inventory of certain of those newly-acquired store locations was not included in the data made available to the Company for estimating the reserves for sales returns. As a result, during its 2004 year-end closing, the Company understated its estimates of the sales returns related to these newly-acquired stores by approximately $\$ 1.2$ million The Company's aggregate sales returns reserve in the U.S. for the full fiscal year ended December 31, 2004 was approximately $\$ 83$ million. Although this control deficiency resulted in the error identified above, it did not result in a material misstatement of the Company's consolidated financial statements as of and for the year ended December 31, 2004, for the interim periods within that year or in the Company's consolidated financial statements as of and for the three-month and six-month periods ended June 30, 2005.

As Revlon, Inc. also disclosed in its Annual Report on Form 10-K/A for the fiscal year ended December 31, 2004, during the first quarter of 2005 the Company implemented additional controls and procedures, as discussed below in paragraph (b) of this Item 4, that the Company believes have remediated the material weakness in internal control over financial reporting referred to above. These additional controls and procedures are designed to operate semi-annually at June 30 and December 31 utilizing specific information that is available at those times as part of the Company's normal business processes at each such period end. These additional controls and procedures operated as designed and intended for the fiscal period ended June 30, 2005, and, therefore, the Company has concluded that its disclosure controls and procedures were effective at such date.
(b) Changes in Internal Control Over Financial Reporting. To remediate the material weakness referred to above, in the first quarter of 2005, management implemented a remediation program, including the establishment of additional controls and procedures, to strengthen its internal control process with respect to the sales return calculation. This program and controls currently include, among other things, the adoption of policies pursuant to which the following procedures are or will be performed:

1. In order to facilitate the estimate of sales returns in the future, following a merger, acquisition or consolidation transaction involving significant customers, the Company's sales force will provide inventory and point of sale information for each of the customers involved in the transaction to provide a base line to estimate sales returns. The Company will then prepare a reconciliation between the base line information and the sales return estimation for the combined customers after giving effect to the transaction.
2. The Company will analyze separately inventory and/or point of sale information that are maintained on different systems of significant customers involved in a merger, acquisition or consolidation transaction and will separately estimate returns for each of those customers.

## REVLON, INC. AND SUBSIDIARIES

3. The Company enhanced documentation and formal validation of key data and assumptions used to calculate the sales returns.
4. The Company formalized the analytical validation by accounting personnel of the sales return calculation for significant customers. This analysis is reviewed and approved by both senior finance and sales department executives.

The Company's management believes that these actions and controls strengthened the Company's disclosure controls and procedures, as well as the Company's internal control over financial reporting. These additiona controls and procedures operated as designed and intended for the fiscal period ended June 30, 2005, and, therefore, the Company's management believes that the Company has remediated the material weakness that Revlon, Inc. identified in its internal control over financial reporting in its Annual Report on Form 10-K/A for the fiscal year ended December 31, 2004.

## Forward-Looking Statements

This Quarterly Report on Form 10-Q for the quarter ended June 30, 2005, as well as other public documents and statements of the Company, contain forward-looking statements that involve risks and uncertainties, which are based on estimates, objectives, visions, projections, forecasts, plans, strategies, beliefs, intent, opportunities, drivers, destinations and expectations of the Company's management. The Company's actual results may differ materially from those discussed in such forward-looking statements. Such statements include, without limitation, the Company's expectations and estimates (whether qualitative or quantitative) as to:
the Company's future financial performance, including the Company's belief that it has strengthened its organizational capabilities (and its expectation to continue to do so) and that it has strengthened its relationships with its key retailers in the U.S.;
(ii) the effect on sales of weak economic conditions, political uncertainties, military actions, terrorist activities, adverse currency fluctuations, category weakness, competitive activities, retailer inventory management and changes in consumer purchasing habits, including with respect to shopping channels;
(iii) the Company's belief that the continued implementation and refinement to its plan could include taking advantage of additional opportunities to reposition, repackage and/or reformulate one or more of its brands or product lines and/or launching new brands or product lines and/or further refining its approach to retail merchandising, any of which, whose intended purpose would be to create value through profitable growth, could result in the Company making investments and/or recognizing charges related to executing against such opportunities;
(iv) the Company's plans regarding the continued growth momentum and accelerated growth stage of its plan, including the Company's plans to capitalize on the actions taken during the stabilization and growth phase of its plan, and the Company's expectation that such actions would help it achieve the objective of balancing top-line growth with improved operating margins;
(v) the Company's plans to further improve its new product development and introduction process;
(vi) the Company's plans to continue to increase the effectiveness of its display walls;
(vii) the Company's plans to drive efficiencies across its overall supply chain, including reducing manufacturing costs by streamlining components and sourcing strategically and rationalizing its supply chain in Europe, the Company's plan to move production for its European markets to the Company's Oxford, North Carolina facility and establishing alternative warehousing and distribution arrangements in the U.K;
(viii) the Company's plans to optimize the effectiveness of its advertising, marketing and promotions;

## REVLON, INC. AND SUBSIDIARIES

(ix) the Company's plans to continue training and development of its organization so that it may continue to improve its capabilities to execute the Company's strategies, while providing enhanced job satisfaction for its employees;
(x) the Company's plans to strengthen its balance sheet and capital structure, including its plans to refinance Products Corporation's 8 5/8\% Senior Subordinated Notes by October 30, 2007 prior to their maturity, and Revlon, Inc.'s plans to conduct an equity issuance in the amount of $\$ 185$ million by the end of March 2006 and its plan to use the proceeds from approximately $\$ 110$ million of such equity issuance to reduce Products Corporation's debt;
(xi) the Company's plans to introduce two strategic growth initiatives and the Company's current expectation and beliefs regarding these initiatives, including that these initiatives will further the Company's objectives of accelerating top-line growth and further building the Company's position in the mass-market color cosmetics category and the Company's current expectations and beliefs regarding the timing of the new business initiatives;
(xii) the Company's belief that the Almay initiative will capitalize on unmet consumer needs for simplicity and healthy beauty and will build on the inherent strengths of the Almay brand and the success achieved in 2005 with the launch of the Almay Intense i-Color collection;
(xiii) the Company's belief that its initiative focused on the more mature cosmetics consumer segment will meet their needs, which it believes are currently underserved by existing cosmetics offerings and will be a cosmetics system consisting of a full range of products and shades for her changing skin;
(xiv) the Company's current belief that the new business initiatives will have a positive effect on net sales in the second half of 2005, after giving effect to incremental returns and allowances provisions associated with the launch of these initiatives, which returns and allowance provisions is estimated to be approximately $\$ 40$ million to $\$ 50$ million in 2005, of which approximately $\$ 30$ million to $\$ 40$ million is expected to impact operating results in the third quarter of 2005, with the remainder impacting the fourth quarter of 2005, and the Company's expectation that the positive net sales impact in the second half of 2005 from these initiatives will be essentially offset by accelerated amortization charges associated with certain retail display fixtures of approximately $\$ 10$ million to $\$ 15$ million, as well as various upfront expenses related to the launch of these initiatives, including development and marketing-related expenses;
(xv) the Company's expectation that its performance in the third quarter of 2005 will include the impact of much of the anticipated incremental provision for returns associated with the new business initiatives and that its performance in the fourth quarter of 2005 will benefit from the incremental shipments associated with the launch of these initiatives;
(xvi) the Company's expectation that the first quarter of 2006 will benefit from incremental initial shipments associated with the launch of these initiatives;
(xvii) the Company's expectation that in terms of the cash flow impact of the new business initiatives its investment in permanent displays, including displays for its existing businesses and the new business initiatives, will be in the range of $\$ 85$ million to $\$ 95$ million during each of 2005 and 2006, returning to more normalized levels thereafter;
(xviii) the Company's expectation that due to these initiatives, and assuming they begin shipping in the fourth quarter of 2005 as planned, working capital will increase during the second half of 2005 and return to more normalized levels in relation to sales during the second quarter of 2006;
(xix) the Company's intention to conduct a debt financing to raise approximately $\$ 75$ million and its expectation that proceeds from such financing will be available to help fund investments in the new business initiatives and for general corporate purposes;

## REVLON, INC. AND SUBSIDIARIES

(xx) Revlon, Inc.'s plans to issue $\$ 185$ million of equity by March 31, 2006 and contribute the proceeds from approximately $\$ 110$ million of such equity issuance to Products Corporation to reduce its debt, and its plans to provide the balance of the proceeds from such $\$ 185$ million equity issuance to Products Corporation for general corporate purposes;
(xxi) restructuring activities, restructuring costs, the timing of restructuring payments and annual savings and other benefits from such activities;
(xxii) operating revenues, cash on hand, availability of borrowings under Products Corporation's 2004 Credit Agreement, the 2004 Consolidated MacAndrews \& Forbes Line of Credit and other permitted lines of credit, and, if the Company consummates the debt financing referred to in "Recent Developments", the proceeds of that financing, being sufficient to satisfy the Company's operating expenses in 2005, including cash requirements referred to in item (xxiv) below;
(xxiii) the availability of funds from Products Corporation's 2004 Credit Agreement, the 2004 Consolidated MacAndrews \& Forbes Line of Credit and other permitted lines of credit, and, if the Company consummates the debt financing referred to in "Recent Developments", the proceeds of that financing, restructuring indebtedness, selling assets or operations, capital contributions and/or loans from MacAndrews \& Forbes, the Company's other affiliates and/or third parties and/or the sale of additional equity or debt securities of Revlon, Inc. (or debt securities of Products Corporation);
(xxiv) the Company's uses of funds, including amounts required for the payment of operating expenses, including expenses in connection with the continued implementation of, and refinement to, the Company's plan (including in connection with the new business initiatives referred to in "Recent Developments"), payments in connection with the Company's purchases of permanent wall displays, capital expenditure requirements, restructuring programs, debt service payments and costs and regularly scheduled pension contributions, and its estimates of operating expenses, working capital expenses, wall display costs, capital expenditures, cash contributions to the Company's pension plans and post-retirement benefit plans, debt service payments (including payments required under Products Corporation's debt instruments) and charges in connection with the Company's growth plan;
(xxv) matters concerning the Company's market-risk sensitive instruments;
(xxvi) the effects of the Company's adoption of certain accounting principles;
(xxvii) the Company's plan to efficiently manage its cash and working capital, including, among other things, by carefully managing inventory levels, centralizing purchasing to secure discounts and efficiencies in procurement, and providing additional discounts to U.S. customers for more timely payment of receivables and carefully managing accounts payable; and
(xxviii) the Company's belief that the remediation program that it has undertaken to remediate the material weakness that Revlon, Inc. identified in its internal control over financial reporting at the fiscal year ended December 31, 2004 was effective in remediating such material weakness and that therefore the Company's disclosure controls and procedures are effective at the June 30 , 2005 period end, including the Company's belief that its remediation program strengthened its disclosure controls and procedures and internal control process with respect to its sales return calculations.

Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements can be identified by, among other things, the use of forward-looking language, such as "believes," "expects," "estimates," "projects," "forecast," "may," "will," "should," "seeks," "plans," "scheduled to," "anticipates" or "intends" or the negative of those terms, or other variations of those terms or comparable language, or by discussions of

## REVLON, INC. AND SUBSIDIARIES

strategy or intentions. Forward-looking statements speak only as of the date they are made, and except for the Company's ongoing obligations under the U.S. federal securities laws, the Company undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. Investors are advised, however, to consult any additional disclosures the Company made in its Annual Report on Form 10-K/A for the fiscal year ended December 31, 2004 and makes in its Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, in each case filed with the Commission in 2005 (which, among other places, can be found on the Commission's website at http://www.sec.gov, as well as on the Company's website at www.revloninc.com). The information available from time to time on such websites shall not be deemed incorporated by reference into this Quarterly Report on Form 10-Q. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. In addition to factors that may be described in the Company's filings with the Commission, including this filing, the following factors, among others, could cause the Company's actual results to differ materially from those expressed in any forwardlooking statements made by the Company:
(i) unanticipated circumstances or results affecting the Company's financial performance, including decreased consumer spending in response to weak economic conditions or weakness in the category, changes in consumer preferences, such as reduced consumer demand for the Company's color cosmetics and other current products, changes in consumer purchasing habits, including with respect to shopping channels lower than expected customer acceptance or
consumer acceptance of the Company's new business initiatives, decreased sales of the Company's existing products as a result of the Company's new business initiatives and changes in the competitive environment, actions by the Company's customers, such as retailer inventory management, and actions by the Company's competitors, including business combinations, technological breakthroughs, new products offerings, promotional spending and marketing and promotional successes, including increases in market share;
(ii) the effects of and changes in economic conditions (such as inflation, monetary conditions and foreign currency fluctuations, as well as in trade, monetary, fiscal and tax policies in international markets); political conditions (such as military actions and terrorist activities); as well as the effects of and changes in category weakness, in competitive activities, in retailer inventory management and in consumer purchasing habits, including with respect to shopping channels;
(iii) unanticipated costs or difficulties or delays in completing projects associated with the continued implementation of, and refinement to, the Company's plan or lower than expected revenues or inability to achieve profitability over the long term as a result of such plan, including lower than expected sales, or higher than expected costs, arising from any additional repositioning, repackaging and/or reformulating of one or more of the Company's brands or product lines and/or launching of new brands or product lines and/or further refining its approach to retail merchandising;
(iv) difficulties, delays or unanticipated costs in implementing the Company's plans regarding the continued growth momentum and accelerated growth stage of its plan, including difficulties, delays or unanticipated costs in taking actions to capitalize on the actions taken during the stabilization and growth phase of its plan, which could affect the Company's ability to achieve its objective of balancing top-line growth with improved operating margins;
(v) difficulties, delays or unanticipated costs in connection with the Company's plans to further improve its new product development and introduction process, which could affect the Company's ability to effectively launch new products and/or reposition, repackage and/or reformulate one or more of the Company's brands or product lines and generate revenues from such sources;

## REVLON, INC. AND SUBSIDIARIES

(vi) difficulties, delays or unanticipated costs in implementing the Company's plans to continue to increase the effectiveness of its display walls;
(vii) difficulties, delays or unanticipated costs in implementing the Company's plans to drive efficiencies across its overall supply chain, including reducing manufacturing costs by streamlining components and sourcing strategically and rationalizing its supply chain in Europe, including unexpected difficulties, delays, unanticipated costs or disruptions in connection with its plans to move production for its European markets to the Company's Oxford, North Carolina facility and establishing alternative warehousing and distribution arrangements from third parties in the U.K.;
(viii) difficulties, delays or unanticipated costs in implementing the Company's plans to optimize the effectiveness of its advertising, marketing and promotions;
(ix) difficulties, delays or unanticipated costs in the Company continuing to train and develop its organization so that it may continue to improve its capabilities to execute the Company's strategies, while providing enhanced job satisfaction for its employees;
(x) difficulties, delays or unanticipated costs in, or the Company's inability to consummate, transactions to strengthen its balance sheet and capital structure, including difficulties, delays or the inability of the Company to refinance certain of Products Corporation's debt, including its plans to refinance Products Corporation's 8 5/8\% Senior Subordinated Notes by October 30, 2007 prior to their maturity, and Revlon, Inc.'s plans to conduct an equity issuance in the amount of $\$ 185$ million by the end of March 2006, including to use the proceeds from approximately $\$ 110$ million of such equity issuance to reduce Products Corporation's debt, as well as the inability to issue equity or debt securities, including Revlon Class A Common Stock, for cash or in exchange for Products Corporation's indebtedness and difficulties, delays or the inability of the Company to consummate the remaining Debt Reduction Transactions;
(xi) the Company's inability to accelerate top-line growth and further build the Company's position in the mass-market color cosmetics category, such as due to difficulties, delays or unanticipated circumstances or costs associated with the Company's new business initiatives, including the Company's inability to timely implement its new business initiatives, including higher than expected returns in connection with the new business initiatives, weaker than expected retail customer acceptance and/or consumer demand for the products to be launched pursuant to the new business initiatives, the possibility that the Company's product pricing strategies for the new business initiatives will not be accepted by the Company's retail customers and/or consumers or that the Company may experience decreased sales of its existing products as a result of the products launched and sold under these initiatives and the possibility that the Company's current expectations and beliefs regarding the expected timing of the new business initiatives and its estimates regarding the incremental effect that the new business initiatives would have on net sales, returns, spending, cash flow, investment in permanent displays and working capital and amortization of wall display expenses, may turn out to be incorrect, or as applicable, overestimates or underestimates;
(xii) the Almay initiative does not achieve its anticipated marketing effects and less than anticipated consumer or retail customer acceptance thereof;
(xiii) the new business initiative targeted to the more mature consumer does not achieve its anticipated marketing effects and less than anticipated consumer or retail customer acceptance thereof;
(xiv) the Company's inability to achieve the anticipated net sales potential from the two new business initiatives, including as a result of less than expected sales, higher than expected

## REVLON, INC. AND SUBSIDIARIES

returns, consumers purchasing less of the Company's existing products, production and/or distribution difficulties, and unexpected circumstances affecting the timing thereof or other difficulties, delays or unexpected costs related thereto or unforeseen circumstances affecting the timing or levels of accelerated amortization of certain of the Company's existing wall displays;
(xv) higher than anticipated returns in the third quarter of 2005 or less than anticipated shipments in the fourth quarter of 2005 associated with the launch of the new business initiatives and unexpected circumstances affecting the timing thereof or other difficulties, delays or unexpected costs or expenses related thereto;
(xvi) the Company's inability to achieve the anticipated benefits from these initiatives in the first quarter of 2006, such as due to less than expected shipments during the first quarter of 2006 as a result of less than anticipated acceptance of these initiatives from the Company's retail customers and/or consumers or other difficulties, delays or unexpected costs related thereto;
(xvii) higher than anticipated costs for permanent displays or unforeseen circumstances affecting the timing or levels thereof;
(xviii) higher than anticipated working capital or unforeseen circumstances affecting the timing or levels thereof;
(xix) difficulties, delays or increased costs associated with, or the Company's inability to consummate, the debt financing to raise approximately $\$ 75$ million in the third quarter of 2005 and the unavailability of, or less than anticipated, proceeds from such transaction;
(xx) difficulties, delays or increased costs associated with, or Revlon, Inc.'s inability to consummate, in whole or in part, the equity issuance of $\$ 185$ million by March 31, 2006, to use the proceeds from approximately $\$ 110$ million of such $\$ 185$ million equity issuance to reduce Products Corporation's debt, or to provide the balance of the proceeds from such $\$ 185$ million equity issuance to Products Corporation, or other difficulties, delays or unexpected costs related thereto;
(xxi) difficulties, delays or unanticipated costs or less than expected savings and other benefits resulting from the Company's restructuring activities;
(xxii) lower than expected operating revenues, the inability to secure capital contributions or loans from MacAndrews \& Forbes, the Company's other affiliates and/or third parties, or the Company's inability to consummate the debt financing referred to in "Recent Developments";
(xxiii) the unavailability of funds under Products Corporation's 2004 Credit Agreement, the 2004 Consolidated MacAndrews \& Forbes Line of Credit or other permitted lines of credit or from the debt financing referred to in "Recent Developments";
(xxiv) higher than expected operating expenses (including in connection with the new business initiatives), sales returns, working capital expenses, wall display costs, capital expenditures, restructuring costs, regularly scheduled cash pension plan contributions, post-retirement benefit plan contributions or debt service payments;
(xxv) interest rate or foreign exchange rate changes affecting the Company and its market-risk sensitive financial instruments;
(xxvi) unanticipated effects of the Company's adoption of certain new accounting standards;
(xxvii) difficulties, delays or the inability of the Company to efficiently manage its cash and working capital; and
(xxviii) unanticipated circumstances that could affect the effectiveness of the Company's disclosure controls and procedures and/or internal control over financial reporting.

## REVLON, INC. AND SUBSIDIARIES

Factors other than those listed above could also cause the Company's results to differ materially from expected results. This discussion is provided as permitted by the Private Securities Litigation Reform Act of 1995.

## Website Availability of Reports and Other Corporate Governance Information

The Company maintains a comprehensive corporate governance program, including Corporate Governance Guidelines for Revlon, Inc.'s Board of Directors, Revlon, Inc.'s Board Guidelines for Assessing Director Independence and charters for Revlon, Inc.'s Audit Committee, Nominating and Corporate Governance Committee and Compensation and Stock Plan Committee. Revlon, Inc. maintains a corporate investor relations website, www.revloninc.com, where stockholders and other interested persons may review, without charge, among other things, Revlon, Inc.'s corporate governance materials and certain SEC filings (such as Revlon, Inc.'s annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements, annual reports, Section 16 reports reflecting certain changes in the stock ownership of Revlon, Inc.'s directors and Section 16 executive officers, and certain other documents filed with the Commission), each of which are generally available on such site on the same business day as the filing date with the Commission. In addition, under the section of the website entitled, "Corporate Governance," Revlon, Inc. posts the latest versions of its Corporate Governance Guidelines, Board Guidelines for Assessing Director Independence, charters for Revlon, Inc.'s Audit Committee, Nominating and Corporate Governance Committee and Compensation and Stock Plan Committee, as well as Revlon, Inc.'s Code of Business Conduct, which includes Revlon, Inc.'s Code of Ethics for

## REVLON, INC. AND SUBSIDIARIES

## PART II - OTHER INFORMATION

## Item 4. Submission of Matters to a Vote of Security Holders -

The Company's 2005 Annual Meeting of Stockholders was held on June 3, 2005. Stockholders approved the re-election of Ronald O. Perelman, Alan S. Bernikow, Paul J. Bohan, Donald G. Drapkin, Meyer Feldberg, Howard Gittis, Edward J. Landau, Linda Gosden Robinson, Jack L. Stahl and Kenneth L. Wolfe as directors, consisting of all of the directors standing for re-election. In addition, stockholders approved the adoption of the Revlon Executive Bonus Plan and ratified the selection of KPMG LLP as the Company's independent registered public accounting firm for 2005. There were no broker non-votes with respect to the re-election of directors or the ratification of the appointment of KPMG LLP. However, broker non-votes for the approval of the Revlon Executive Bonus Plan are set forth in the tabulation below under "Broker Non-Votes".
(1) The following is a tabulation of the votes cast in connection with the election of directors:

|  | Votes For | Votes Against |
| :--- | ---: | ---: |
| Ronald O. Perelman | $633,592,115$ | $3,791,250$ |
| Alan S. Bernikow | $634,526,521$ | $2,856,844$ |
| Paul J. Bohan | $634,851,782$ | $2,531,583$ |
| Donald G. Drapkin | $618,344,105$ | $19,039,260$ |
| Meyer Feldberg | $634,499,627$ | $2,883,738$ |
| Howard Gittis | $618,329,995$ | $19,053,370$ |
| Edward J. Landau | $629,103,006$ | $8,280,359$ |
| Linda Gosden Robinson | $634,768,656$ | $2,614,709$ |
| Jack L. Stahl | $633,690,847$ | $3,692,518$ |
| Kenneth L. Wolfe | $629,753,075$ | $7,630,290$ |

(2) The following is a tabulation of the votes cast in connection with the adoption of the Revlon Executive Bonus Plan:

| Votes For | Votes Against | Votes Abstained | Broker Non-Votes |
| :---: | :---: | :---: | :---: |
| $598,127,469$ | $1,875,927$ | $1,971,484$ | $35,408,486$ |

(3) The following is a tabulation of the votes cast in connection with the ratification of the selection of KPMG LLP as the Company's independent registered public accounting firm for 2005:

| Votes For | Votes Against | Votes Abstained |
| :---: | :---: | :---: |
| $636,527,310$ | 770,226 | 85,830 |

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## REVLON, INC. AND SUBSIDIARIES

## Item 6. Exhibits.

| 10.15 | Revlon Executive Bonus Plan (incorporated by reference to Exhibit 10.15 to the Quarterly Report on Form 10-Q of Products Corporation for the quarter ended June 30, 2005 filed with the Commission on August 9, 2005 (the "Products Corporation June 2005 Form 10-Q")). |
| :---: | :---: |
| 10.33 | Amendment No. 1, dated as of August 4, 2005, to the 2004 Senior Unsecured Line of Credit Agreement, dated as of July 9, 2004 between Products Corporation and MacAndrews \& Forbes Inc. (formerly known as MacAndrews \& Forbes Holdings Inc.) (incorporated by reference to Exhibit 10.33 to the Products Corporation June 2005 Form 10-Q). |
| *10.34 | Third Amendment to Investment Agreement, dated as of August 4, 2005 between Revlon, Inc. and MacAndrews \& Forbes Holdings Inc. (formerly known as Mafco Holdings Inc.). |
| *31.1 | Certification of Jack L. Stahl, Chief Executive Officer, dated August 9, 2005, pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act. |
| *31.2 | Certification of Thomas E. McGuire, Chief Financial Officer, dated August 9, 2005, pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act. |
| 32.1 <br> (furnished herewith) | Certification of Jack L. Stahl, Chief Executive Officer, dated August 9, 2005, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| $32.2$ <br> (furnished herewith) | Certification of Thomas E. McGuire, Chief Financial Officer, dated August 9, 2005, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
Dated: August 9, 2005
REVLON,INC.
Registrant

By: /s/ Thomas E. McGuire
Thomas E. McGuire
Executive Vice President and Chief Financial Officer

By:/s/ John F. Matsen, Jr.
John F. Matsen, Jr.
Senior Vice President and
Corporate Controller

## THIRD AMENDMENT TO INVESTMENT AGREEMENT

THIS AMENDMENT TO INVESTMENT AGREEMENT (this "Amendment") is made as of this 4th day of August 2005 by and between Revlon, Inc., a Delaware corporation (the "Company"), and MacAndrews \& Forbes Holdings Inc. (formerly known as Mafco Holdings Inc.), a Delaware corporation (the "Investor").

## W I T N E S S E T H:

WHEREAS, the parties have entered into an Investment Agreement dated February 20, 2004, which agreement was amended on March 24, 2004 and March 7, 2005 (as amended, the "Investment Agreement");

WHEREAS, the parties have determined to amend the Investment Agreement to (i) provide that, in addition to the Investor's obligation to back-stop any Third Stage Offerings, the Investor will back-stop certain additional offerings by the Company in an aggregate amount of up to $\$ 75$ million, and (ii) make a technical amendment to the Investor's existing back-stop obligation in relation to the Third Stage Offerings; and

WHEREAS, all references to the "Agreement" shall mean the Investment Agreement and all amendments thereto, including, without limitation, this Amendment.

NOW, THEREFORE, in consideration of the premises and the mutual covenants and agreements contained in this Amendment, the parties hereto hereby agree as follows:

## Section 1. Definitions.

(a) Capitalized terms used herein and not defined herein shall have the meaning ascribed to such terms in the Investment Agreement.
(b) The following definitions are added to Section 1 of the Investment Agreement:
"Additional Offering Amount" means \$75 million less the aggregate proceeds of all Additional Offerings.
"Additional Offerings" means one or more offerings (which may be rights offerings and/or issuances of Class A Common Stock in a public offering or private placement or other exempt transactions either for cash or in exchange for outstanding indebtedness of RCPC) in order to provide RCPC with cash for general corporate purposes in an aggregate amount at least equal to the Additional Offering Amount; provided that the offering price and terms of such Additional Offerings shall be determined by the Board of Directors at the time of such offering; provided further that before an offering will be deemed an "Additional Offering", all Third Stage Offerings shall first have been consummated up to at least the Third Stage Offering Amount. For avoidance of doubt, any Additional Offerings may be conducted in conjunction with, or as part of, any Third Stage Offering.

Section 2. Back-Stop of the Third Stage Rights Offering.
Section 5.2 of the Investment Agreement is hereby deleted in its entirety and amended and restated by replacing such section with the following:
5.2 Back-stop of the Third Stage Offerings. In the event that the Third Stage Offering Amount exceeds $\$ 0$, the Investor will, by March 31, 2006, purchase shares of Class A Common Stock for an aggregate amount of cash or in exchange for an aggregate principal amount of outstanding indebtedness of RCPC (such aggregate purchase price, the "Third Stage Back-Stop Amount") which will, upon contribution by the Company to RCPC as a capital contribution or to purchase capital stock, permit RCPC to reduce RCPC's indebtedness, other than revolving indebtedness unless there is a corresponding commitment reduction, in an aggregate principal amount equal to the Third Stage Offering Amount. The Investor may satisfy its obligations by making an investment in Class A Common Stock in an amount equal
to the Third Stage Back-Stop Amount pursuant to any transaction approved by the Board of Directors, which may include a rights offering.

## Section 3. Back-Stop of Additional Offerings.

A new Section 5A is hereby inserted into the Investment Agreement as follows:
Section 5A. Additional Offerings.
5A. 1 Back-stop of Additional Offerings. In the event that the Additional Offering Amount exceeds $\$ 0$, the Investor will, by March 31, 2006, purchase shares of Class A Common Stock for an aggregate amount of cash (such aggregate purchase price, the "Additional Offering Back-Stop Amount"), which cash will, upon contribution by the Company to RCPC as a capital contribution or to purchase capital stock, be available to RCPC for general corporate purposes, in an aggregate amount equal to the Additional Offering Amount. The Investor may satisfy its obligations under this Section 5A by making an investment in Class A Common Stock in an amount equal to the Additional Offering Back-Stop Amount pursuant to any transaction approved by the Board of Directors, which may include a rights offering.
5A. 2 Conditions. The Investor's obligation to purchase the Additional Offering Back-Stop Amount is conditioned upon the Additional Offering Back-Stop Amount exceeding \$0. In no event shall the Additional Offering Back-Stop Amount exceed the Additional Offering Amount.

Section 4. Effect of Third Amendment.
For the avoidance of doubt, this Amendment shall not (i) affect the Company's obligations with respect to the Third Stage Offerings, (ii) reduce the Third Stage Offering Amount (which is currently $\$ 109,661,000$ ) or (iii) except as set forth above, affect the Investor's obligations to purchase shares of Class A Common Stock for an aggregate amount of cash equal to the Third Stage Back-Stop Amount (which is currently $\$ 109,661,000$ ).

## Section 5. Miscellaneous.

5.1 Ratification of Investment Agreement.

As modified hereby, the Investment Agreement and its terms and provisions are hereby ratified and confirmed for all purposes and in all respects.
5.2 Counterparts.

This Amendment may be executed in two or more counterparts, which may be by facsimile, each of which will be deemed an original but all of which together will constitute one and the same instrument. All such counterparts will be deemed an original, will be construed together and will constitute one and the same instrument.
5.3 Headings.

The headings in this Amendment are for reference purposes only and will not in any way affect the meaning or interpretation of this Amendment.

This Amendment will be governed by and construed in accordance with the laws of the State of New York without regard to any choice of law or conflict of law provision or rule that would cause the application of the laws of any jurisdiction other than the State of New York. Any legal or equitable action or proceeding arising out of or in connection with this Amendment will be brought only in the courts of the State of New York, in the County and City of New York or of the United States District Court for the Southern District of New York, and by execution and delivery of this Amendment, each of the parties hereby irrevocably accepts for itself and in respect of its property, generally and unconditionally, the exclusive jurisdiction of the aforesaid courts. Each of the parties hereby irrevocably waives any objection which it may now or hereafter have to laying of jurisdiction or venue of any actions or proceedings arising out of or in connection with this Amendment or in any
certificate, report or other instrument delivered under or pursuant to any term of this Amendment brought in the courts referred to above and hereby further irrevocably waive and agree not to plead or claim in any such court that any such action or proceeding has been brought in an inconvenient forum. Each of the parties further agrees that the mailing by certified or registered mail, return receipt requested, of any process required by any such court will constitute valid and lawful service of process against it, without necessity for service by any other means provided by statute or rule of court. Each of the parties hereto hereby irrevocably waives any and all right to trail by jury in any legal proceeding arising out of or related to this Amendment or the transactions contemplated hereby.
[Execution Page Follows]
IN WITNESS WHEREOF, the parties have duly executed this Amendment as of the date first above written.

REVLON, INC.
By: /s/ ROBERT K. KRETZMAN

## Title: Executive Vice President,

Chief Legal Officer

MACANDREWS \& FORBES HOLDINGS INC.
(f/k/a Mafco Holdings Inc.)
By: /s/ TODD J. SLOTKIN
Name: Todd J. Slotkin
Title: Executive Vice President and
Chief Financial Officer

Acknowledged and Agreed pursuant to Section 9.10 of the Investment Agreement:

Fidelity Management \& Research Co.
/s/ NATE VAN DUZER
Authorized Signature
Nate Van Duzer, Director, Restructuring and Legal Affairs (Type or Print Name and Title of Authorized Signatory)

## CERTIFICATIONS

I, Jack L. Stahl, certify that:

1. I have reviewed this quarterly report on Form $10-\mathrm{Q}$ (the "Report") of Revlon, Inc. (the "Registrant");
2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
(b) Designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and
(d) Disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 9, 2005
Is/ Jack L. Stah
Jack L. Stahl
President and Chief Executive Officer

## CERTIFICATIONS

I, Thomas E. McGuire, certify that:

1. I have reviewed this quarterly report on Form 10-Q (the "Report") of Revlon, Inc. (the "Registrant");
2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
(b) Designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this Report based on such evaluation; and
(d) Disclosed in this Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
Date: August 9, 2005
/s/Thomas E. McGuire
Thomas E. McGuire
Executive Vice President and
Chief Financial Officer

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO

## SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Revlon, Inc. (the "Company") for the period ended June 30, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jack L. Stahl, Chief Executive Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO

## SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Revlon, Inc. (the "Company") for the period ended June 30, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas E. McGuire, Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Thomas E. McGuire
Thomas E. McGuire
Chief Financial Officer
August 9, 2005

