## SECURITIES AND EXCHANGE COMMISSION

 WASHINGTON, D.C. 20549FORM 10-Q
(Mark One)
X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: June 30, 2002
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 1-11178
REVLON, INC.
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

625 MADISON AVENUE, NEW YORK, NEW YORK (Address of principal executive offices)

13-3662955 (I.R.S. Employer Identification No.)

10022 (Zip Code)

Registrant's telephone number, including area code: 212-527-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes X No _

As of June 30, 2002, 20,516,135 shares of Class A Common Stock and 31,250,000 shares of Class B Common Stock were outstanding. 11,650,000 shares of Class A Common Stock and all the shares of Class B Common Stock were held by REV Holdings Inc., an indirect wholly owned subsidiary of Mafco Holdings Inc.

## REVLON, INC. AND SUBSIDIARIES

## CONSOLIDATED CONDENSED BALANCE SHEETS

 (DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)
## ASSETS



## LIABILITIES AND STOCKHOLDERS' DEFICIENCY

Current liabilities:
 Accounts payable
Accrued expenses and other
Total current liabilities
Long-term debt - third parties
Long-term debt - affiliates
Other long-term liabilities

## Stockholders' deficiency:

Preferred stock, par value $\$ .01$ per share; 20,000,000 shares authorized, 546 shares of Series A Preferred Stock issued and outstanding
Preferred stock, par value $\$ .01$ per share; $20,000,000$
shares authorized, 4,333 shares of Series B Preferred Stock issued and outstanding.
Class B Common Stock, par value $\$ .01$ per share; 200,000,000 shares authorized, 31,250,000 issued and outstanding.
Class A Common Stock, par value $\$ .01$ per share; 350,000,000
shares authorized, 20,516,135 issued and outstanding.
Capital deficiency
Accumulated deficit since June 24, 1992
Accumulated other comprehensive loss
Total stockholders' deficiency
Total liabilities and stockholders' deficiency
54.6
(Unaudited)
32.0

161.4
45.2
447.8
131.6
143.7
198.1
\$
921.2

22.6
88.3
256.0
--------9.9
366.9
$1,654.7$
24.1
252.1
0.3
0.2
$(201.3)$ 1,160 (70.0)
$(1,376.6)$
\$

DECEMBER 31, 2001
103.3 2.2
203.9
157.9
45.6
512.9
142.8
143.4
198.5
\$ $============$
\$
17.5
87.0
281.3
385.8

1,619.5
24.1
250.9
54.6
0.3
0.2
(201.3)
(1,075.4)
(61.1)
$(1,282.7)$
\$ $=============$

See Accompanying Notes to Unaudited Consolidated Condensed Financial Statements.


See Accompanying Notes to Unaudited Consolidated Condensed Financial Statements.


(a) Accumulated other comprehensive loss includes unrealized losses (gains) on revaluations of foreign currency forward exchange contracts of $\$ 0.5$ and $\$(0.6)$ as of June 30, 2002 and 2001, respectively, cumulative net translation losses of $\$ 23.4$ and $\$ 29.8$ as of June 30,2002 and 2001, respectively, and adjustments for the minimum pension liability of \$46.1 and $\$ 3.6$ as of June 30, 2002 and 2001, respectively.
(b) Represents net distributions in capital from the Charles of the Ritz business.
(c) The currency translation adjustment as of June 30, 2001 includes a reclassification adjustment of $\$ 7.1$ for realized losses on foreign currency adjustments associated primarily with the sale of the Colorama brand in Brazil.


## (1) BASIS OF PRESENTATION

Revlon, Inc. (the "Company") is a holding company, formed in April 1992, that conducts its business exclusively through its direct subsidiary, Revlon Consumer Products Corporation and its subsidiaries ("Products Corporation"). The Company is an indirect majority owned subsidiary of MacAndrews \& Forbes Holdings Inc. ("MacAndrews Holdings"), a corporation wholly owned through Mafco Holdings Inc. ("Mafco Holdings" and, together with MacAndrews Holdings, "MacAndrews \& Forbes") by Ronald 0. Perelman.

The accompanying Consolidated Condensed Financial Statements are unaudited. In management's opinion, all adjustments (consisting of only normal recurring accruals) necessary for a fair presentation have been made.

The Unaudited Consolidated Condensed Financial Statements include the accounts of the Company after elimination of all material intercompany balances and transactions. The Company has made a number of estimates and assumptions relating to the assets and liabilities, the disclosure of contingent assets and liabilities and the reporting of revenues and expenses to prepare these financial statements in conformity with accounting principles generally accepted in the United States. Actual results could differ from those estimates. The Unaudited Consolidated Condensed Financial Statements should be read in conjunction with the consolidated financial statements and related notes contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2001.

The results of operations and financial position, including working capital, for interim periods are not necessarily indicative of those to be expected for a full year.

In November 2001, the FASB Emerging Issues Task Force (the "EITF") reached consensus on EITF Issue 01-9 entitled, "Accounting for Consideration Given by a Vendor to a Customer or a Reseller of the Vendor's Products" (the "Guidelines"), which addresses when sales incentives and discounts should be recognized, as well as where the related revenues and expenses should be classified in the financial statements. The Company adopted the earlier portion of these new Guidelines (formerly EITF Issue 00-14) addressing certain sales incentives effective January 1, 2001, and accordingly, all prior period financial statements reflect the implementation of the earlier portion of the Guidelines. The second portion of the Guidelines (formerly EITF Issue 00-25) addresses vendor income statement characterization of consideration to a purchaser of the vendor's products or services, including the classification of slotting fees, cooperative advertising arrangements and buy-downs. Certain promotional payments that were classified in SG\&A expenses are now classified as a reduction of net sales. The impact of the adoption of the second portion of the Guidelines on the consolidated financial statements reduced both net sales and SG\&A expenses by equal and offsetting amounts. Such adoption did not have any impact on the Company's reported operating loss or net loss. The Company adopted the second portion of the Guidelines effective January 1, 2002, and accordingly, all prior period financial statements reflect the implementation of the second portion of the Guidelines.

In July 2001, the FASB issued Statement No. 141, Business Combinations, and Statement No. 142, Goodwill and Other Intangible Assets. Statement 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001, as well as all purchase method business combinations completed after June 30, 2001. Statement 141 also specifies criteria that must be met in order for intangible assets acquired in a purchase method business combination to be recognized and reported apart from goodwill. Statement 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead tested for impairment at least annually in accordance with the provisions of Statement 142. Statement 142 requires that intangible assets with finite useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for
impairment in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. The Company adopted the provisions of Statement 141 in July 2001 and Statement 142 effective January 1, 2002. In connection with the adoption of Statement 142, the Company performed a transitional goodwill impairment test as required and has determined that no goodwill impairment existed at January 1, 2002. The Company has also evaluated the lives of all of its intangible assets. As a result of this evaluation, the Company has determined that none of its intangible assets, other than goodwill, have indefinite lives and that the existing useful lives are appropriate. (See Note 4).

In October 2001, the FASB issued Statement No. 144, Accounting for Impairment or Disposal of Long-Lived Assets. Statement 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets. The Statement also extends the reporting requirements to report separately as discontinued operations, components of an entity that have either been disposed of or classified as held for sale. The Company adopted the provisions of Statement 144 effective January 1, 2002 and such adoption had no effect on its financial statements.

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.
(2) INVENTORIES

|  | $\begin{gathered} \text { JUNE 30, } \\ 2002 \end{gathered}$ |  | $\begin{aligned} & \text { DECEMBER 31, } \\ & 2001 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Raw materials and supplies. | \$ | 49.3 | \$ | 44.9 |
| Work-in-process....... |  | 10.7 |  | 10.1 |
| Finished goods. |  | 101.4 |  | 102.9 |
|  | \$ | 161.4 | \$ | 157.9 |

## (3) OTHER ASSETS

The Company capitalizes the cost of permanent display fixtures and amortizes such cost over the estimated useful life of the assets of three to five years. Beginning in the first quarter of 2002, the Company decided to roll-out new permanent display units, replacing existing permanent display fixtures at an accelerated rate. As a result, the useful lives of those permanent display fixtures to be replaced were shortened to their new estimated useful lives, resulting in accelerated amortization of $\$ 6.9$ and $\$ 9.7$ during the three months and six months ended June 30, 2002, respectively.
(4) INTANGIBLE ASSETS, NET

## Intangible assets, net of $\$ 198.1$ and $\$ 198.5$ at June 30, 2002 and

 December 31, 2001, respectively, consists of trademarks, net, patents, net and goodwill, net. The amounts outstanding for these intangible assets at June 30, 2002 and December 31, 2001 were as follows: for trademarks, net, $\$ 6.8$ and $\$ 6.8$, respectively; for patents, net, $\$ 5.4$ and $\$ 5.8$, respectively; and for goodwill, net, $\$ 185.9$ at both June 30, 2002 and December 31, 2001. Amortization expense for the three-months and six-months ended June 30, 2002 and 2001 was $\$ 0.4$ and $\$ 0.8$, respectively, and $\$ 2.3$ and $\$ 4.6$, respectively. Amortization of goodwill ceased on January 1, 2002 upon adoption of Statement 142. Excluding amortization expense related to goodwill of $\$ 1.9$ and $\$ 3.8$ recognized during the three-months and six-months ended June 30, 2001, respectively, net loss and basic and diluted loss per common share would have been $\$ 54.1$ and $\$ 1.04$, respectively, and $\$ 98.7$ and \$1.89, respectively. The Company's intangible assets other than goodwill continue to be subject to amortization, which is anticipated to be approximately $\$ 1.6$ annually through December 31, 2007.REVLON, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED CONDENSED
FINANCIAL STATEMENTS
(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)
(5) BASIC AND DILUTED LOSS PER COMMON SHARE

The basic loss per common share has been computed based upon the weighted average number of shares of common stock outstanding during each of the periods presented. Diluted loss per common share has been computed based upon the weighted average number of shares of common stock outstanding. The Company's outstanding stock options and restricted shares represent the only potential dilutive common stock outstanding. The number of shares used in the calculation of basic and diluted loss per common share was the same in each period presented, as it does not include any incremental shares that would have been outstanding assuming the exercise of stock options and the vesting of the restricted shares because the effect of those incremental shares would have been antidilutive.

## (6) RESTRUCTURING AND OTHER COSTS, NET

During the third quarter of 2000, the Company initiated a new restructuring program in line with the original restructuring plan developed in late 1998, designed to improve profitability by reducing personnel and consolidating manufacturing facilities. The 2000 restructuring program focused on the Company's plans to close its manufacturing operations in Phoenix, Arizona and Mississauga, Canada and to consolidate its cosmetics production into its plant in Oxford, North Carolina. The 2000 restructuring program also includes the remaining obligation for excess leased real estate in the Company's headquarters, consolidation costs associated with the Company closing its facility in New Zealand, and the elimination of several domestic and international executive and operational positions, each of which were effected to reduce and streamline corporate overhead costs. In the first quarter of 2001, the Company recorded a charge of $\$ 14.6$ related to previous restructuring programs, as well as the 2000 restructuring program, principally for additional employee severance and other personnel benefits, relocation and to consolidate worldwide operations. In the second quarter of 2001, the Company continued to implement the 2000 restructuring program and recorded a charge of $\$ 7.9$, principally for additional employee severance and other personnel benefits and other costs related to the consolidation of worldwide operations.

During the second quarter of 2002 and the six months ended June 30, 2002, the Company continued to implement the 2000 restructuring program, as well as other restructuring actions, and recorded a charge of \$3.2 and \$7.2, respectively, principally for additional employee severance and other personnel benefits, primarily resulting from reductions in the Company's worldwide sales force, relocation and other costs related to the consolidation of worldwide operations.

In connection with the 2000 restructuring program, termination benefits for 2,436 employees were included in the Company's restructuring charges, substantially all of whom have been terminated as of June 30, 2002. The remaining employees from the 2000 restructuring program are expected to be terminated within one year from the date of their notification.

Details of the activity described above during the six-month period ended June 30, 2002 are as follows:

REVLON, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED CONDENSED
FINANCIAL STATEMENTS
(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)


In connection with the 2000 restructuring program, in the beginning of the fourth quarter of 2000, the Company decided to consolidate its manufacturing facility in Phoenix, Arizona into its manufacturing facility in Oxford, North Carolina. The plan was to relocate substantially all of the Phoenix equipment to the Oxford facility and commence production there over a period of approximately nine months which would allow the Company to fully staff the 0xford facility and to produce enough inventory through a combination of production in the Phoenix and Oxford facilities to meet supply chain demand as the Phoenix facility production lines were dismantled, moved across the country, and placed into service at the Oxford facility. Substantially all production at the Phoenix facility ceased by June 30, 2001, and the facility was sold. At the time the decision was made the useful lives of the facility and production assets which would not be relocated to the 0xford facility were shortened to the nine-month period in which the Phoenix facility would continue production. The Company began depreciating the net book value of the Phoenix facility and production equipment in excess of their estimated salvage value over the estimated nine-month useful life. This resulted in the recognition of increased depreciation through June 30, 2001 of $\$ 6.1$, which is included in cost of sales.

## (7) GEOGRAPHIC INFORMATION

The Company manages its business on the basis of one reportable operating segment. The Company is exposed to the risk of changes in social, political and economic conditions inherent in foreign operations and the Company's results of operations and the value of its foreign assets and liabilities are affected by fluctuations in foreign currency exchange rates.

During the first quarter of 2002, to reflect the integration of management reporting responsibilities, the Company reclassified Puerto Rico's results from its international operations to its United States operations. The geographic information reflects this change for both the 2002 and 2001 periods.

REVLON, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED CONDENSED
FINANCIAL STATEMENTS
(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

GEOGRAPHIC AREAS:
Net sales:


| THREE MONTHS ENDED |  |  |
| :---: | :---: | :---: |
| JUNE 30, |  | SIX MONTHS ENDED |
| JUNE 30, |  |  |

Long-lived assets:


International


| THREE MONTHS ENDEDJUNE 30, |  |  |  | SIX MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2002 |  | 2001 |  | 2002 |  | 2001 |  |
| \$ | 193.7 | \$ | 197.6 | \$ | 368.9 | \$ | 404.2 |
|  | 114.5 |  | 124.5 |  | 214.7 |  | 231.5 |
| \$ | 308.2 | \$ | 322.1 | \$ | 583.6 | \$ | 635.7 |

## (8) DISPOSITION

In February 2002, Products Corporation completed the disposition of its subsidiaries that operated its marketing, sales and distribution business in Belgium, the Netherlands and Luxembourg ("Benelux"). As part of this sale, Products Corporation entered into a long-term distribution agreement with the purchaser pursuant to which the purchaser distributes the Company's products in Benelux. The purchase price consisted principally of the assumption of certain liabilities and a deferred purchase price contingent upon future results of up to approximately $\$ 4.7$, which could be received over approximately a seven-year period. In connection with the disposition, the Company recognized a pre-tax and after-tax loss of $\$ 1.0$ in the first quarter of 2002.

## (9) DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses derivative financial instruments, primarily foreign currency forward exchange contracts, to reduce the exposure of adverse effects of fluctuations in foreign currency exchange rates. These contracts, which have been designated as cash flow hedges, were entered into primarily to hedge anticipated inventory purchases and certain intercompany payments denominated in foreign currencies, which have maturities of less than one year. Any unrecognized income (loss) related to these contracts are recorded in the Statement of Operations when the underlying transactions hedged are realized (e.g., when inventory is sold or intercompany transactions are settled). During 2002, the Company entered into these contracts with a counterparty that is a major financial institution, and accordingly the Company believes that the risk of counterparty nonperformance is remote. The notional amount of the foreign currency forward
exchange contracts outstanding at June 30, 2002 was $\$ 27.2$. The Company recorded an accrued liability of $\$ 0.7$ in the balance sheet, a foreign exchange loss of $\$ 0.2$ and a debit of $\$ 0.5$ in Other Comprehensive Loss, which represents the fair value of the foreign currency forward exchange contracts outstanding at June 30, 2002.
(10) GUARANTOR FINANCIAL INFORMATION

On June 21, 2002, the 12\% Senior Secured Notes due 2005 (the "Original 12\% Notes"), which were issued by Products Corporation in November 2001, were exchanged for new 12\% Senior Secured Notes due 2005 which have substantially identical terms as the Original $12 \%$ Notes (the " $12 \%$ Notes"), except that the $12 \%$ Notes are registered with the Securities and Exchange Commission (the
"Commission") under the Securities Act of 1933, as amended (the "Securities Act"), and the transfer restrictions and registration rights applicable to the Original $12 \%$ Notes do not apply to the $12 \%$ Notes. The $12 \%$ Notes are jointly and severally, fully and unconditionally guaranteed by the domestic subsidiaries of Products Corporation that guarantee Products Corporation's 2001 Credit Agreement (as hereinafter defined) (the "Guarantor Subsidiaries") (Subsidiaries of Products Corporation that do not guarantee the $12 \%$ Notes are referred to as the "Non-Guarantor Subsidiaries"). The Supplemental Guarantor Condensed Consolidating Financial Data presented below presents the balance sheets, statements of operations and statements of cash flow data (i) for Products Corporation and the Guarantor Subsidiaries and the Non-Guarantor Subsidiaries on a consolidated basis (which is derived from Products Corporation's historical reported financial information); (ii) for Products Corporation as the "Parent Company", alone (accounting for its Guarantor Subsidiaries and the Non-Guarantor Subsidiaries on an equity basis under which the investments are recorded by each entity owning a portion of another entity at cost, adjusted for the applicable share of the subsidiary's cumulative results of operations, capital contributions and distributions, and other equity changes); (iii) for the Guarantor Subsidiaries alone; and (iv) for the Non-Guarantor Subsidiaries alone. Additionally, Products Corporation's $12 \%$ Notes are fully and unconditionally guaranteed by Revlon, Inc. The unaudited and audited consolidating condensed balance sheets, unaudited consolidating condensed statements of operations and unaudited consolidating condensed statements of cash flow for Revlon, Inc. have not been included in the accompanying Supplemental Guarantor Condensed Consolidating Financial Data as such information is not materially different than those of Products Corporation.

## UNAUDITED CONSOLIDATING CONDENSED BALANCE SHEETS

AS OF JUNE 30, 2002
(DOLLARS IN MILLIONS)

| ASSETS | CONSOLIDATED |  | ELIMINATIONS |  | PARENT COMPANY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | \$ | 454.9 | \$ | - | \$ | 249.1 |
| Intercompany receivables |  | - |  | (1,399.6) |  | 784.9 |
| Investment in subsidiaries. |  | - |  | 214.1 |  | (176.7) |
| Property, plant and equipment, n |  | 131.6 |  | - |  | 119.5 |
| Other assets. |  | 131.9 |  | - |  | 116.6 |
| Intangible assets, net |  | 198.1 |  | - |  | 161.6 |
| Total assets. | \$ | 916.5 | \$ | $(1,185.5)$ | \$ | 1,255.0 |

## LIABILITIES AND STOCKHOLDER'S DEFICIENCY

| Current liabili | \$ | 366.8 | \$ | - | \$ | 254.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercompany payables. |  | - |  | $(1,399.6)$ |  | 467.7 |
| Long-term debt |  | 1,678.8 |  | - |  | 1,671.3 |
| Other long-term liabilities. |  | 252.1 |  | - |  | 242.9 |
| Total liabilities. |  | 2,297.7 |  | $(1,399.6)$ |  | 2,636.2 |
| Stockholder's deficiency. |  | (1,381.2) |  | 214.1 |  | $(1,381.2)$ |
| Total liabilities and stockholder's deficiency. | \$ | 916.5 | \$ | $(1,185.5)$ | \$ | 1,255.0 |


| ASSETS | GUARANTOR SUBSIDIARIES |  | NONGUARANTOR SUBSIDIARIES |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets. | \$ | 22.9 | \$ | 182.9 |
| Intercompany receivables.. |  | 418.5 |  | 196.2 |
| Investment in subsidiaries. |  | (86.3) |  | 48.9 |
| Property, plant and equipment, net |  | 3.1 |  | 9.0 |
| Other assets........... |  | 6.1 |  | 9.2 |

Intangible assets, net


Total assets............................................... \$
\$ 367.6 \$

LIABILITIES AND STOCKHOLDER'S DEFICIENCY

| Current liabilities | \$ | 21.8 | \$ | 90.7 |
| :---: | :---: | :---: | :---: | :---: |
| Intercompany payables.. |  | 580.2 |  | 351.7 |
| Long-term debt. |  | 3.2 |  | 4.3 |
| Other long-term liabilities. |  | 9.2 |  | - |
| Total liabilities |  | 614.4 |  | 446.7 |
| Stockholder's deficiency. |  | (246.8) |  | 32.7 |
| Total liabilities and stockholder's deficiency. | \$ | 367.6 | \$ | 479.4 |

# REVLON, INC. AND SUBSIDIARIES 

NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)
CONSOLIDATING CONDENSED BALANCE SHEETS
AS OF DECEMBER 31, 2001 (DOLLARS IN MILLIONS)


## CONSOLIDATED <br> ELIMINATIONS

PARENT COMPANY


| 517.9 | \$ | - | \$ | 294.9 |
| :---: | :---: | :---: | :---: | :---: |
| - |  | $(1,361.4)$ |  | 726.0 |
| - |  | 177.5 |  | (150.2) |
| 142.8 |  | - |  | 131.1 |
| 132.2 |  | - |  | 115.6 |
| 198.5 |  | - |  | 161.9 |
| 991.4 | \$ | $(1,183.9)$ | \$ | 1,279.3 |

## LIABILITIES AND STOCKHOLDER'S DEFICIENCY



| \$ | 385.7 | \$ | - | \$ | 258.6 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | (1,361.4) |  | 425.5 |
|  | 1,643.6 |  | (1, |  | 1,642.2 |
|  | 250.9 |  | - |  | 241.8 |
|  | 2,280.2 |  | $(1,361.4)$ |  | 2,568.1 |
|  | $(1,288.8)$ |  | 177.5 |  | (1,288.8) |
| \$ | 991.4 | \$ | $(1,183.9)$ | \$ | 1,279.3 |

## ASSETS

Current assets............
Investment in subsidiaries
Property, plant and equipment, net
Other assets.
Intangible assets, net
Total assets
GUARANTOR SUBSIDIARIES

## NON- <br> GUARANTOR SUBSIDIARIES

| \$ | 28.2 | \$ | 194.8 |
| :---: | :---: | :---: | :---: |
|  | 387.1 |  | 248.3 |
|  | (61.3) |  | 34.0 |
|  | 3.3 |  | 8.4 |
|  | 6.7 |  | 9.9 |
|  | 3.4 |  | 33.2 |
| \$ | 367.4 | \$ | 528.6 |

## LIABILITIES AND STOCKHOLDER'S DEFICIENCY

| Current liabilities | \$ | 21.2 | \$ | 105.9 |
| :---: | :---: | :---: | :---: | :---: |
| Intercompany payables. |  | 517.6 |  | 418.3 |
| Long-term debt.. |  | - |  | 1.4 |
| Other long-term liabilities. |  | 9.1 |  | - |
| Total liabilities. |  | 547.9 |  | 525.6 |
| Stockholder's deficiency. |  | (180.5) |  | 3.0 |
| Total liabilities and stockholder's deficiency. | \$ | 367.4 | \$ | 528.6 |


|  | CONSOLIDATED |  |  | ELIMINATIONS |  |  | PARENT COMPANY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales. | \$ |  | 308.2 | \$ |  | (30.4) | \$ | 201.8 |
| Cost of sales. |  |  | 119.8 |  |  | (30.4) |  | 72.6 |
| Gross profit. |  |  | 188.4 |  |  | - |  | 129.2 |
| Selling, general and administrative expenses...... |  |  | 179.0 |  |  | - |  | 123.6 |
| Restructuring costs............................ |  |  | 3.2 |  |  | - |  | 1.5 |
| Operating income (loss)...................... |  |  | 6.2 |  |  | - |  | 4.1 |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense, net. |  |  | 38.4 |  |  | - |  | 38.6 |
| Miscellaneous, net. |  |  | 4.5 |  |  | - ${ }^{-}$ |  | 2.5 |
| Equity in earnings of subsidiaries. |  |  | - |  |  | (21.9) |  | 1.8 |
| Other expenses, net.................... |  |  | 42.9 |  |  | (21.9) |  | 42.9 |
| (Loss) income before income taxes................. |  |  | (36.7) |  |  | 21.9 |  | (38.8) |
| Provision (benefit) for income taxes.............. |  |  | 1.0 |  |  | - |  | (1.1) |
| Net (loss) income................................. | \$ |  | (37.7) | \$ |  | 21.9 | \$ | (37.7) |
|  |  |  | ANTOR IARIES |  |  | NNTOR IARIES |  |  |
| Net sales. |  | \$ | 42.5 |  | \$ | 94 |  |  |
| Cost of sales. |  |  | 33.3 |  |  | 44 |  |  |
| Gross profit................................... |  |  | 9.2 |  |  | 50 |  |  |
| Selling, general and administrative expenses...... |  |  | 9.1 |  |  | 46. |  |  |
| Restructuring costs................................. |  |  | 0.1 |  |  | 1. |  |  |
| Operating income (loss). |  |  | -- |  |  | 2 |  |  |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense, net. |  |  | (0.3) |  |  | 0. |  |  |
| Miscellaneous, net.. |  |  | 1.3 |  |  |  |  |  |
| Equity in earnings of subsidiaries.......... |  |  | 20.4 |  |  | (0) |  |  |
| Other expenses, net...................... |  |  | 21.4 |  |  | 0. |  |  |
| (Loss) income before income taxes.................. |  |  | (21.4) |  |  |  |  |  |
| Provision (benefit) for income taxes.............. |  |  | 0.7 |  |  | 1. |  |  |
| Net (loss) income........................... . . . . . . . . . |  | \$ | (22.1) |  | \$ | 0 |  |  |


|  | CONSOLIDATED |  | ELIMINATIONS |  | PARENT COMPANY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales. | \$ | 322.1 | \$ | (35.2) | \$ | 200.5 |
| Cost of sales. |  | 143.0 |  | (35.2) |  | 87.6 |
| Gross profit. |  | 179.1 |  | - |  | 112.9 |
| Selling, general and administrative expenses. |  | 182.2 |  | - |  | 119.5 |
| Restructuring costs.................... |  | 7.9 |  | - |  | 5.3 |
| Operating (loss) income. |  | (11.0) |  | - |  | (11.9) |
| Other expenses (income): |  |  |  |  |  |  |
| Interest expense, net. |  | 34.9 |  | - |  | 38.0 |
| Loss on sale of assets, net |  | 7.1 |  | - |  | - |
| Miscellaneous, net......... |  | 1.4 |  | - |  | (0.2) |
| Equity in earnings of subsidiaries. |  | - |  | (15.9) |  | 5.8 |
| Other expenses (income), net. |  | 43.4 |  | (15.9) |  | 43.6 |
| (Loss) income before income taxes.................... |  | (54.4) |  | 15.9 |  | (55.5) |
| Provision for income taxes. |  | 1.3 |  | - |  | 0.2 |
| Net (loss) income....................................... | \$ | (55.7) | \$ | 15.9 | \$ | (55.7) |


|  | GUARANTOR SUBSIDIARIES |  | NON- <br> GUARANTOR SUBSIDIARIES |  |
| :---: | :---: | :---: | :---: | :---: |
| Net sales. | \$ | 36.3 | \$ | 120.5 |
| Cost of sales. |  | 27.4 |  | 63.2 |
| Gross profit. |  | 8.9 |  | 57.3 |
| Selling, general and administrative expenses. |  | 11.9 |  | 50.8 |
| Restructuring costs. |  | 0.3 |  | 2.3 |
| Operating (loss) income. |  | (3.3) |  | 4.2 |
| Other expenses (income): |  |  |  |  |
| Interest expense, net |  | (4.3) |  | 1.2 |
| Loss on sale of assets, net |  | (4.3) |  | 7.1 |
| Miscellaneous, net. |  | (10.3) |  | 11.9 |
| Equity in earnings of subsidiaries. |  | 9.7 |  | 0.4 |
| Other expenses (income), net. |  | (4.9) |  | 20.6 |
| (Loss) income before income taxes. |  | 1.6 |  | (16.4) |
| Provision for income taxes. |  | 0.4 |  | 0.7 |
| Net (loss) income. | \$ | 1.2 | \$ | (17.1) |


|  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| PARENT |  |  |
| COMPANY |  |  |


|  | CONSOLIDATED |  |  | ELIMINATIONS |  |  | PARENT COMPANY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales. | \$ |  | 635.7 | \$ |  | (68.8) | \$ | 397.6 |
| Cost of sales. |  |  | 274.6 |  |  | (68.8) |  | 165.3 |
| Gross profit. |  |  | 361.1 |  |  | - |  | 232.3 |
| Selling, general and administrative expenses...... |  |  | 358.8 |  |  | - |  | 229.7 |
| Restructuring costs.. |  |  | 22.5 |  |  | - |  | 14.0 |
| Operating loss................................. |  |  | (20.2) |  |  | - |  | (11.4) |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense, net. |  |  | 69.2 |  |  | - |  | 66.2 |
| Loss on sale of assets, net |  |  | 7.1 |  |  | - |  | - |
| Miscellaneous, net. |  |  | 3.6 |  |  | - |  | 4.8 |
| Equity in earnings of subsidiaries. |  |  | - |  |  | (43.3) |  | 19.7 |
| Other expenses, net. |  |  | 79.9 |  |  | (43.3) |  | 90.7 |
| Loss before income taxes. |  |  | (100.1) |  |  | 43.3 |  | (102.1) |
| Provision (benefit) for income taxes.............. |  |  | 1.8 |  |  | - |  | (0.2) |
| Net loss. | \$ |  | (101.9) | \$ |  | 43.3 | \$ | (101.9) |
|  |  |  | RANTOR DIARIES |  |  | ON - <br> ANTOR <br> DIARIE |  |  |
| Net sales. |  | \$ | 67.9 |  | \$ | 239 |  |  |
| Cost of sales. |  |  | 52.3 |  |  | 125 |  |  |
| Gross profit. |  |  | 15.6 |  |  | 113 |  |  |
| Selling, general and administrative expenses. |  |  | 20.1 |  |  | 109 |  |  |
| Restructuring costs. |  |  | 0.9 |  |  |  | . 6 |  |
| Operating loss. |  |  | (5.4) |  |  |  | . 4 |  |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense, net. |  |  | 0.6 |  |  |  | . 4 |  |
| Loss on sale of assets, net |  |  | - |  |  |  | . 1 |  |
| Miscellaneous, net...... |  |  | (17.7) |  |  |  | . 5 |  |
| Equity in earnings of subsidiaries......... |  |  | 22.7 |  |  |  | . 9 |  |
| Other expenses, net |  |  | 5.6 |  |  |  |  |  |
| Loss before income taxes. |  |  | (11.0) |  |  | (30 | .3) |  |
| Provision (benefit) for income taxes............. |  |  | 1.1 |  |  |  | . 9 |  |
| Net loss.. |  | \$ | (12.1) |  | \$ | (31 | 2) |  |

# UNAUDITED CONSOLIDATING CONDENSED STATEMENT OF CASH FLOW 

 FOR THE SIX MONTHS ENDED JUNE 30, 2002(DOLLARS IN MILLIONS)


## UNAUDITED CONSOLIDATING CONDENSED STATEMENT OF CASH FLOW FOR THE SIX MONTHS ENDED JUNE 30, 2001 <br> (DOLLARS IN MILLIONS)

|  | CONSOLIDATED |  | ELIMINATIONS |  | PARENT COMPANY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |  |  |
| Net cash (used for) provided by operating activities. | \$ | (60.4) | \$ | - | \$ | (88.3) |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |  |  |
| Capital expenditures.. |  | (9.4) |  | - |  | (7.3) |
| Net proceeds from the sale of brand and certain assets |  | 35.2 |  | - |  | 35.2 |
| Net cash provided by (used for) investing activities |  | 25.8 |  | - |  | 27.9 |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |  |
| Net increase (decrease) in short-term borrowings - third parties |  | 0.3 |  | - |  | (0.1) |
| Proceeds from the issuance of long-term debt - third parties. |  | 157.5 |  | - |  | 132.2 |
| Repayment of long-term debt - third parties. |  | (139.1) |  | - |  | (90.2) |
| Net distribution from affiliate. |  | (0.9) |  | - |  | ) |
| Payment of debt issuance costs. |  | (2.4) |  | - |  | (2.4) |
| Net cash provided by (used for) financing activities. |  | 15.4 |  | - |  | 39.5 |
| Effect of exchange rate changes on cash and cash equivalents. |  | (2.7) |  | - |  | - |
| Net (decrease) increase in cash and cash equivalents |  | (21.9) |  | - |  | (20.9) |
| Cash and cash equivalents at beginning of period... |  | 56.3 |  | - |  | 10.7 |
| Cash and cash equivalents at end of period | \$ | 34.4 | \$ | - | \$ | (10.2) |

CASH FLOWS FROM OPERATING ACTIVITIES:
Net cash (used for) provided by operating activities.

CASH FLOWS FROM INVESTING ACTIVITIES:
Capital expenditures.
Net proceeds from the sale of brand and certain assets.
Net cash provided by (used for) investing activities.

CASH FLOWS FROM FINANCING ACTIVITIES:
Net increase (decrease) in short-term borrowings - third parties.....
Proceeds from the issuance of long-term debt - third parties.
Repayment of long-term debt - third parties.
Net distribution from affiliate
Payment of debt issuance costs.
Net cash provided by (used for) financing activities
Effect of exchange rate changes on cash and cash equivalents.



## OVERVIEW

The Company operates in a single segment and manufactures, markets and sells an extensive array of cosmetics and skin care, fragrances and personal care products. In addition, the Company has a licensing group.

On July 16, 2001 Products Corporation completed the disposition of the Colorama brand in Brazil. Accordingly, the Unaudited Consolidated Condensed Financial Statements include the results of operations of the Colorama brand through the date of its disposition.

During the first quarter of 2002, to reflect the integration of management reporting responsibilities, the Company reclassified Puerto Rico's results from its international operations to its United States operations. Management's discussion and analysis data reflects this change for both the 2002 and 2001 periods.

Discussion of Critical Accounting Policies:
In the ordinary course of business, the Company has made a number of estimates and assumptions relating to the reporting of results of operations and financial condition in the preparation of its financial statements in conformity with accounting principles generally accepted in the United States. Actual results could differ significantly from those estimates and assumptions. The Company believes that the following discussion addresses the Company's most critical accounting policies, which are those that are most important to the portrayal of the Company's financial condition and results and require management's most difficult, subjective and complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

Sales Returns:
The Company allows customers to return their unsold products when they meet certain Company-established criteria as outlined in the Company's trade terms. The Company regularly reviews and revises, when deemed necessary, its estimates of sales returns based primarily upon actual returns, planned product discontinuances, and promotional sales, which would permit customers to return items based upon the Company's trade terms. The Company records estimated sales returns as a reduction to sales, cost of sales and accounts receivable and an increase to inventory. Cost of sales includes the cost of refurbishment of returned products. Returned products which are recorded as inventories are valued based upon the amount that the Company expects to realize upon their subsequent disposition. The physical condition and marketability of the returned products are the major factors considered by the Company in estimating realizable value. Actual returns, as well as realized values on returned products, may differ significantly, either favorably or unfavorably, from our estimates if factors such as product discontinuances, customer inventory levels or competitive conditions differ from our estimates and expectations and, in the case of actual returns, if economic conditions differ significantly from our estimates and expectations.

Trade Support Costs:
In order to support the retail trade, the Company has various performance-based arrangements with retailers to reimburse them for all or a portion of their promotional activities related to the Company's products. The Company regularly reviews and revises, when deemed necessary, estimates of costs to the Company for these promotions based on estimates of what has been incurred by the retailers. Actual costs incurred by the Company may differ significantly if factors such as the level and success of the retailers' programs or other conditions differ from our estimates and expectations.

## Inventories:

Inventories are stated at the lower of cost or market value. Cost is principally determined by the first-in, first-out method. The Company records adjustments to the value of inventory based upon its forecasted plans to sell its inventories. The physical condition (e.g., age and quality) of the inventories is also considered in establishing its valuation. These adjustments are estimates, which could vary significantly, either favorably or unfavorably, from the amounts that the Company may ultimately realize upon the disposition of inventories if future economic conditions, customer inventory levels, product discontinuances or competitive conditions differ from our estimates and expectations.

Property, Plant and Equipment and Other Assets:
Property, plant and equipment is recorded at cost and is depreciated on a straight-line basis over the estimated useful lives of such assets. Changes in circumstances such as technological advances, changes to the Company's business model, changes in the planned use of fixtures or software or closing of facilities or changes in the Company's capital strategy can result in the actual useful lives differing from the Company's estimates.

Long-lived assets, including fixed assets, permanent display units and intangibles other than goodwill, are reviewed by the Company for impairment whenever events or changes in circumstances indicate that the carrying amount of any such asset may not be recoverable. If the sum of the undiscounted cash flows (excluding interest) is less than the carrying value, the Company recognizes an impairment loss, measured as the amount by which the carrying value exceeds the fair value of the asset. The estimate of undiscounted cash flow is based upon, among other things, certain assumptions about expected future operating performance. The Company's estimates of undiscounted cash flow may differ from actual cash flow due to, among other things, technological changes, economic conditions, changes to its business model or changes in its operating performance. In those cases where the Company determines that the useful life of other long-lived assets should be shortened, the Company would depreciate the net book value in excess of the salvage value (after testing for impairment as described above), over the revised remaining useful life of such asset thereby increasing amortization expense.

Pension Benefits:
The Company sponsors pension and other retirement plans in various forms covering substantially all employees who meet eligibility requirements. Several statistical and other factors which attempt to anticipate future events are used in calculating the expense and liability related to the plans. These factors include assumptions about the discount rate, expected return on plan assets and rate of future compensation increases as determined by the Company, within certain guidelines. In addition, the Company's actuarial consultants also use subjective factors such as withdrawal and mortality rates to estimate these factors. The actuarial assumptions used by the Company may differ materially from actual results due to changing market and economic conditions, higher or lower withdrawal rates or longer or shorter life spans of participants, among other things. These differences may result in a significant impact to the amount of pension expense recorded by the Company. Due to decreases in interest rates and declines in the income of assets in the plans, it is expected that the pension expense for 2002 will be significantly higher than in recent years.

REVLON, INC. AND SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS
(DOLLARS IN MILLIONS)

## RESULTS OF OPERATIONS

In order to provide a comparison of results from its ongoing operations, the Company's discussion includes presentation on an "ongoing operations" basis. The following table sets forth certain summary unaudited data for the Company for the three months and six months ended June 30, 2002 and June 30, 2001, respectively, reconciling the Company's actual "as reported results" to the ongoing operations, after giving effect to the following: (i) the disposition of the Colorama brand, assuming such transaction occurred on January 1, 2001; (ii) the elimination of restructuring costs in the period incurred; and (iii) the elimination of additional costs associated with the closing of the Phoenix and Canada facilities that were included in cost of sales and selling, general and administrative expenses ("SG\&A") and executive severance costs that were included in SG\&A expenses in the period incurred (after giving effect thereto, the "Ongoing Operations"). The adjustments are based upon available information and certain assumptions that the Company's management believes are reasonable and do not represent pro forma adjustments prepared in accordance with Regulation S-X. The summary unaudited data for the Ongoing Operations does not purport to represent the results of operations or the Company's financial position that actually would have occurred had the foregoing transactions referred to in (i) above been consummated on January 1, 2001.

THREE MONTHS ENDED JUNE 30, 2002:

|  |  | AS REPORTED |  | BRANDS AND FACILITIES SOLD |  |  | $\begin{aligned} & \text { RING } \\ & \text { ND } \\ & \text { ET } \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 308.2 | \$ |  | - | \$ | - | \$ | 308.2 |
| Gross profit |  | 188.4 |  |  | - |  | 0.3 |  | 188.7 |
| SG\&A expenses. |  | 180.8 |  |  | - |  | - |  | 180.8 |
| Restructuring costs and other, net |  | 3.2 |  |  | - |  | (3.2) |  | - |

SIX MONTHS ENDED JUNE 30, 2002:


THREE MONTHS ENDED JUNE 30, 2001:



## Net sales

Net sales were $\$ 308.2$ and $\$ 322.1$ for the second quarters of 2002 and 2001, respectively, a decrease of $\$ 13.9$, or $4.3 \%$ on a reported basis (a decrease of $2.1 \%$ on a constant U.S. dollar basis), and were $\$ 583.6$ and $\$ 635.7$ for the first half of 2002 and 2001, respectively, a decrease of $\$ 52.1$, or $8.2 \%$ on a reported basis (a decrease of $5.5 \%$ on a constant U.S. dollar basis).

Net sales from Ongoing Operations were $\$ 308.2$ and $\$ 315.8$ for the second quarters of 2002 and 2001, respectively, a decrease of $\$ 7.6$, or $2.4 \%$ on a reported basis (a decrease of $0.2 \%$ on a constant U.S. dollar basis), and were $\$ 583.6$ and $\$ 619.6$ for the first half of 2002 and 2001, respectively, a decrease of $\$ 36.0$, or $5.8 \%$ on a reported basis (a decrease of $3.2 \%$ on a constant U.S. dollar basis).

United States and Canada. Net sales in the United States and Canada on both an as reported and Ongoing Operations basis were $\$ 217.0$ for the second quarter of 2002 compared with $\$ 216.2$ for the second quarter of 2001 , an increase of $\$ 0.8$, or $0.4 \%$, and were $\$ 413.4$ and $\$ 428.7$ for the first half of 2002 and 2001, respectively, a decrease of $\$ 15.3$, or $3.6 \%$. The decrease for the first half of 2002 of $3.6 \%$ was driven primarily by lower shipments to our retail customers as a result of the decision by two major U.S. retailers to shift the timing of plan-o-gram resets for certain 2002 new products (this resulted in shipments of approximately $\$ 14.0$ of 2002 new products in the fourth quarter of 2001) and to a lesser extent increased sales returns and allowances, higher promotional activity and increased competitive activity.

International. Net sales in the Company's international operations were $\$ 91.2$ for the second quarter of 2002 , compared with $\$ 105.9$ for the second quarter of 2001 , a decrease of $\$ 14.7$, or $13.9 \%$ on a reported basis (a decrease of $7.6 \%$ on a constant U.S. dollar basis) and were $\$ 170.2$ and $\$ 207.0$ for the first half of 2002 and 2001, respectively, a decrease of $\$ 36.8$, or $17.8 \%$ on a reported basis (a decrease of $10.1 \%$ on a constant U.S. dollar basis).

Net sales in the Company's international Ongoing Operations ("Ongoing International Operations") were $\$ 91.2$ and $\$ 99.6$ for the second quarters of 2002 and 2001, respectively, a decrease of $\$ 8.4$, or $8.4 \%$, on a reported basis (a decrease of $1.5 \%$ on a constant U.S. dollar basis) and were $\$ 170.2$ and $\$ 190.9$ for the first half of 2002 and 2001, respectively, a decrease of $\$ 20.7$, or $10.8 \%$ on a reported basis (a decrease of $2.5 \%$ on a constant U.S. dollar basis).

Ongoing International Operations sales are divided by the Company into three geographic regions. In Europe and Africa, which is comprised of Europe, the Middle East and Africa, net sales decreased by \$3.5, or 8.8\% on a reported basis to $\$ 36.2$ for the second quarter of 2002 , as compared with the second quarter of 2001 (a decrease of $5.7 \%$ on a constant U.S. dollar basis), and decreased by $\$ 9.5$, or $12.2 \%$ on a reported basis to $\$ 68.2$ for the first half of 2002, as compared with the first half of 2001 (a decrease of $5.8 \%$ on a constant U.S. dollar basis). In Latin America, which is comprised of Mexico, Central America and South America, net sales decreased by $\$ 7.4$, or $22.3 \%$ on a reported basis to $\$ 25.8$ for the second quarter of

2002, as compared with the second quarter of 2001 (a decrease of $3.1 \%$ on a constant U.S. dollar basis) and decreased by $\$ 13.5$, or $21.7 \%$ on a reported basis to $\$ 48.6$ for the first half of 2002 , as compared with the first half of 2001 (a decrease of $4.3 \%$ on a constant U.S. dollar basis). In the Far East, net sales increased by $\$ 2.5$, or $9.4 \%$ on a reported basis to $\$ 29.2$ for the second quarter of 2002, as compared with the second quarter of 2001 (an increase of $6.1 \%$ on a constant U.S. dollar basis) and increased by $\$ 2.3$, or $4.5 \%$ on a reported basis to $\$ 53.4$ for the first half of 2002, as compared with the first half of 2001 (an increase of $4.0 \%$ on a constant U.S. dollar basis). Net sales in the Company's international operations may be adversely affected by weak economic conditions, political uncertainties, adverse currency fluctuations, and competitive activities. The Company is experiencing production difficulties with its principal third party manufacturer for Europe and certain other international markets which operates the Maesteg facility. As a result, the Company is engaged in discussions with the manufacturer to, among other things, revise the Supply Agreement between them. In the interim, the Company intends to source products for Europe and certain other international markets from its Oxford facility and other available sources. The Company anticipates that these production difficulties will be resolved during the first half of 2003.

The decrease in net sales for the second quarter, as compared to the comparable 2001 period, for Ongoing International Operations on a comparable currency basis, was primarily due to political and economic difficulties in Argentina and Venezuela (which factor the Company estimates contributed to an approximately $3.7 \%$ reduction in net sales on a constant dollar basis), increased competitive activity in Mexico and Italy (which factor the Company estimates contributed to an approximately $2.8 \%$ reduction in net sales on a constant dollar basis), conversion of the Company's Benelux business to a distributor (which factor the Company estimates contributed to an approximately $2.6 \%$ reduction in net sales on a constant dollar basis), and disruption in production at the Company's third party manufacturer in Maesteg, Wales, which the Company estimates contributed to an approximately $1.4 \%$ reduction in net sales, partially offset by increased new product sales and distribution in the U.K., South Africa, China, Hong Kong and Taiwan (which factor the Company estimates contributed to an approximately $5.7 \%$ increase in net sales on a constant dollar basis), and sales tax increases in Brazil (which factor the Company estimates contributed to an approximately $3.6 \%$ increase in net sales on a constant dollar basis).

The decrease in net sales for the first half of 2002, as compared to the comparable 2001 period, for Ongoing International Operations on a comparable currency basis, was primarily due to political and economic difficulties in Argentina and Venezuela (which factor the Company estimates contributed to an approximately $3.3 \%$ reduction in net sales on a constant dollar basis), increased competitive activity in Mexico, Italy, Australia, New Zealand and Japan (which factor the Company estimates contributed to an approximately $2.6 \%$ reduction in net sales on a constant dollar basis), conversion of the Company's Benelux and Israel businesses to a distributor (which factor the Company estimates contributed to an approximately $3.3 \%$ reduction in net sales on a constant dollar basis), and disruption in production at the Company's third party manufacturer in Maesteg, Wales, which the Company estimates contributed to an approximately $0.7 \%$ reduction in net sales, partially offset by increased new product sales and distribution in the U.K., South Africa, China, Hong Kong and Taiwan (which factor the Company estimates contributed to an approximately $5.5 \%$ increase in net sales on a constant dollar basis), and sales tax increases in Brazil (which factor the Company estimates contributed to an approximately $2.6 \%$ increase in net sales on a constant dollar basis).

Gross profit
Gross profit was $\$ 188.4$ for the second quarter of 2002, compared with $\$ 179.1$ for the second quarter of 2001 and was $\$ 354.8$ for the first half of 2002, compared to $\$ 361.1$ for the first half of 2001 . As a percentage of net sales, gross profit margins were $61.1 \%$ for the second quarter of 2002 , compared with $55.6 \%$ for the second quarter of 2001 and was $60.8 \%$ for the first half of 2002, compared with $56.8 \%$ for the first half of 2001. Gross profit and gross profit margin for Ongoing Operations were $\$ 188.7$ and $61.2 \%$,
respectively, in the second quarter of 2002, compared with gross profit and gross profit margin of $\$ 194.7$ and $61.7 \%$ in the second quarter of 2001 and were $\$ 355.8$ and $61.0 \%$, respectively, in the first half of 2002, compared with gross profit and gross profit margin of $\$ 378.9$ and $61.2 \%$ in the first half of 2001. The decline in gross profit margin on an ongoing basis in the second quarter and first half of 2002 compared to the comparable 2001 periods is due to higher promotional activity, returns and allowances, as well as higher costs for certain products produced in Europe and unfavorable product mix, partially offset by reduced overhead costs primarily as a result of the shutdown of the Phoenix and Canada facilities in 2001. Gross profit from Ongoing Operations for the first half of 2001 excludes $\$ 24.8$ ( $\$ 6.1$ of which represents increased depreciation recorded for the Phoenix facility -- See Note 6) of additional consolidation costs associated with the shutdown of the Phoenix and Canada facilities in 2001 and $\$ 7.0$ of gross profit from the Colorama brand in Brazil.

## SG\&A expenses

SG\&A expenses were $\$ 180.8$ for the second quarter of 2002, compared with $\$ 182.5$ for the second quarter of 2001 and $\$ 347.5$ for the first half of 2002 compared with $\$ 359.4$ for the first half of 2001. SG\&A expenses for Ongoing Operations were $\$ 180.8$ for the second quarter of 2002 , compared with $\$ 175.2$ for the second quarter of 2001, which excludes $\$ 4.0$ of additional consolidation costs associated with the shutdown of the Phoenix and Canada facilities in 2001 and $\$ 3.3$ of SG\&A expenses of the Colorama brand in Brazil in 2001. SG\&A expenses for Ongoing Operations were $\$ 340.9$ for the first half of 2002, which excludes $\$ 6.5$ of executive separation costs, compared with $\$ 346.9$ for the first half of 2001, which excludes $\$ 5.7$ of additional consolidation costs associated with the shutdown of the Phoenix and Canada facilities in 2001 and $\$ 6.8$ of SG\&A expenses of the Colorama brand in Brazil in 2001. The increase in SG\&A expenses for Ongoing Operations for the second quarter of 2002, as compared to the second quarter of 2001, is due primarily to higher permanent display amortization of $\$ 6.9$ associated with the roll-out of the Company's new permanent display units (See Financial Condition, Liquidity and Capital Resources) and accelerated amortization charges of $\$ 1.4$ and a write-off of $\$ 2.2$ for certain information systems related to the Company's decision to upgrade its information systems (See Financial Condition, Liquidity and Capital Resources) and higher departmental and other general and administrative expenses of $\$ 10.8$ primarily related to compensation and professional fees. These increases were partially offset by a reduction of $\$ 11.2$ for certain brand support expenses, the elimination of goodwill amortization of $\$ 1.9$, as well as lower distribution costs of $\$ 1.5$. The decrease in SG\&A expenses for Ongoing Operations for the first half of 2002, as compared to the first half of 2001 is primarily due to a reduction of $\$ 10.7$ for certain brand support expenses, the elimination of goodwill amortization of $\$ 3.8$, as well as lower distribution costs of $\$ 3.9$, partially offset by higher permanent display amortization of $\$ 9.7$ associated with the roll-out of the Company's new permanent display units, accelerated amortization charges of $\$ 1.4$ and a write-off of $\$ 2.2$ in connection with the Company's decision to upgrade certain of its information systems and higher departmental and other general and administrative expenses of $\$ 1.4$ primarily related to compensation and professional fees.

## Restructuring costs

During the third quarter of 2000, the Company initiated a new restructuring program in line with the original restructuring plan developed in late 1998, designed to improve profitability by reducing personnel and consolidating manufacturing facilities. The 2000 restructuring program focused on the Company's plans to close its manufacturing operations in Phoenix, Arizona and Mississauga, Canada and to consolidate its cosmetics production into its plant in Oxford, North Carolina. The 2000 restructuring program also includes the remaining obligation for excess leased real estate in the Company's headquarters, consolidation costs associated with the Company closing its facility in New Zealand, and the elimination of several domestic and international executive and operational positions, each of which were effected to reduce and streamline corporate overhead costs. In the first quarter of 2001, the Company recorded a
charge of $\$ 14.6$ related to previous restructuring programs, as well as the 2000 restructuring program, principally for additional employee severance and other personnel benefits, relocation and to consolidate worldwide operations. In the second quarter of 2001, the Company continued to implement the 2000
restructuring program and recorded a charge of $\$ 7.9$, principally for additional employee severance and other personnel benefits and other costs related to the consolidation of worldwide operations.

During the second quarter of 2002 and the six months ended June 30, 2002, the Company continued to implement the 2000 restructuring program, as well as other restructuring actions, and recorded a charge of \$3.2 and \$7.2, respectively, principally for additional employee severance and other personnel benefits, primarily resulting from reductions in the Company's worldwide sales force, relocation and other costs related to the consolidation of worldwide operations.

The Company anticipates annualized savings of approximately \$8 to \$10 relating to the restructuring charges recorded during the first half of 2002.

## Other expenses (income)

Interest expense was $\$ 39.1$ for the second quarter of 2002 compared with $\$ 35.5$ for the second quarter of 2001 , and $\$ 78.3$ for the first half of 2002 compared to $\$ 70.7$ for the first half of 2001. The increase in interest expense for the second quarter and first half of 2002, as compared to the second quarter and first half of 2001, is primarily due to the interest on the $12 \%$ Notes (which were issued in late November 2001), partially offset by lower average outstanding borrowings and lower interest rates under the Credit Agreement.

Sale of assets and brand, net
In February 2002, Products Corporation completed the disposition of its Benelux business. As part of this sale, Products Corporation entered into a long-term distribution agreement with the purchaser pursuant to which the purchaser distributes the Company's products in Benelux. The purchase price consisted principally of the assumption of certain liabilities and a deferred purchase price contingent upon future results of up to approximately $\$ 4.7$, which could be received over approximately a seven-year period. In connection with the disposition, the Company recognized a pre-tax and after-tax loss of $\$ 1.0$ in the first quarter of 2002.

In July 2001, Products Corporation completed the disposition of the Colorama brand in Brazil. In connection with the disposition the Company recognized a pre-tax and after-tax loss of $\$ 6.5$, $\$ 6.3$ of which was recorded in the second quarter of 2001. Additionally, the Company recognized a pre-tax and after-tax loss on the disposition of land in Minami Aoyama near Tokyo, Japan (the "Aoyama Property") and related rights for the construction of a building on such land of \$0.8 during the second quarter of 2001.

Provision for income taxes
The provision for income taxes was $\$ 1.0$ for the second quarter of 2002, compared with $\$ 1.3$ for the second quarter of 2001 , and $\$ 1.1$ for the first half of 2002, compared to $\$ 1.8$ for the first half of 2001. The decrease in the provision for income taxes for the first half of 2002, as compared to the first half of 2001, was primarily attributable to the recognition of tax benefits of approximately $\$ 0.9$ relating to the carryback of alternative minimum tax losses resulting from new tax legislation enacted in the first quarter of 2002.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

Net cash used for operating activities was $\$ 102.4$ and $\$ 60.4$ for the first half of 2002 and 2001, respectively. The increase in net cash used for operating activities is due to a net use of working capital and increased purchases of permanent displays, which was partially offset by a lower net loss.

Net cash (used for) provided by investing activities was \$(3.0) and $\$ 25.8$ for the first half of 2002 and 2001, respectively. Net cash used for investing activities for the first half of 2002 consisted of capital expenditures, partially offset by the sale of marketable securities. Net cash provided by investing activities for the first half of 2001 consisted of proceeds from the sale of the Company's Aoyama Property and Phoenix facility, partially offset by capital expenditures. The reduction in capital expenditures for the first half of 2002, as compared to the first half of 2001, is due to the timing of such expenditures.

Net cash provided by financing activities was $\$ 37.9$ and $\$ 15.4$ for the first half of 2002 and 2001, respectively. Net cash provided by financing activities for the first half of 2002 included cash drawn under the 2001 Credit Agreement, partially offset by the repayment of borrowings under the 2001 Credit Agreement. Net cash provided by financing activities for the first half of 2001 included borrowings under the 1997 Credit Agreement, partially offset by repayments of borrowings under the 1997 Credit Agreement and payment of debt issuance costs.

On November 26, 2001, Products Corporation issued and sold \$363 in aggregate principal amount of Original 12\% Notes in a private placement, receiving gross proceeds of $\$ 350.5$. Products Corporation used the proceeds from the Original 12\% Notes and borrowings under the 2001 Credit Agreement to repay outstanding indebtedness under Products Corporation's 1997 Credit Agreement and to pay fees and expenses incurred in connection with entering into the 2001 Credit Agreement and the issuance of the Original $12 \%$ Notes, and the balance was available for general corporate purposes. On June 21, 2002, the Original 12\% Notes were exchanged for the $12 \%$ Notes which have substantially identical terms as the Original $12 \%$ Notes, except that the $12 \%$ Notes are registered with the Commission under the Securities Act and the transfer restrictions and registration rights applicable to the Original $12 \%$ Notes do not apply to the $12 \%$ Notes.

On November 30, 2001, Products Corporation entered into the 2001 Credit Agreement with a syndicate of lenders, whose individual members change from time to time, which agreement amended and restated the credit agreement entered into by Products Corporation in May 1997 (as amended, the " 1997 Credit Agreement"; the 2001 Credit Agreement and the 1997 Credit Agreement are sometimes referred to as the "Credit Agreement"), and which matures on May 30, 2005. As of June 30, 2002, the 2001 Credit Agreement provided up to $\$ 250.0$, which is comprised of a $\$ 117.9$ term loan facility (the "Term Loan Facility") and a $\$ 132.1$ multi-currency revolving credit facility (the "Multi-Currency Facility"). At June 30, 2002, the Term Loan Facility was fully drawn and $\$ 70.4$ was available under the Multi-Currency Facility, including the letters of credit.

The Company's principal sources of funds are expected to be cash flow generated from operations, cash on hand and available borrowings under the Multi-Currency Facility of the Credit Agreement. The Credit Agreement, Products Corporation's 12\% Notes, Products Corporation's 8 5/8\% Notes due 2008 (the " 8 5/8\% Notes"), Products Corporation's $81 / 8 \%$ Notes due 2006 (the " $81 / 8 \%$ Notes") and Products Corporation's 9\% Notes due 2006 (the "9\% Notes") contain certain provisions that by their terms limit Products Corporation's and/or its subsidiaries' ability to, among other things, incur additional debt. The Company's principal uses of funds are expected to be the payment of operating expenses, working capital, purchases of permanent displays and capital expenditure requirements including the ERP System (as
hereinafter defined), expenses in connection with the Company's restructuring programs referred to above and debt service payments.

The Company estimates that cash payments related to the restructuring programs referred to in Note 6 to the Unaudited Consolidated Condensed Financial Statements and executive separation costs will be $\$ 28$ to $\$ 32$ in 2002. Pursuant to a tax sharing agreement, Revlon, Inc. may be required to make tax sharing payments to Mafco Holdings as if Revlon, Inc. were filing separate income tax returns, except that no payments are required by Revlon, Inc. if and to the extent that Products Corporation is prohibited under the Credit Agreement from making tax sharing payments to Revlon, Inc. The Credit Agreement prohibits Products Corporation from making any tax sharing payments other than in respect of state and local income taxes. Revlon, Inc. currently anticipates that, as a result of net operating tax losses and prohibitions under the Credit Agreement, no cash federal tax payments or cash payments in lieu of federal taxes pursuant to the tax sharing agreement will be required for 2002.

Products Corporation enters into foreign currency forward exchange contracts and option contracts from time to time to hedge certain cash flows denominated in foreign currencies. There were foreign currency forward exchange contracts with a notional amount of $\$ 27.2$ and a fair value of $\$(0.7)$ outstanding at June 30, 2002. There were no option contracts outstanding at June 30, 2002.

The Company expects that cash flows from operations, cash on hand and available borrowings under the Multi-Currency Facility of the Credit Agreement will be sufficient to enable the Company to meet its anticipated cash requirements during 2002 on a consolidated basis, including the payment of operating expenses, working capital, purchases of permanent displays and capital expenditure requirements, including for the ERP System, expenses in connection with the Company's restructuring programs referred to above and debt service payments. However, there can be no assurance that the combination of cash flow from operations, cash on hand and available borrowings under the Multi-Currency Facility of the Credit Agreement will be sufficient to meet the Company's cash requirements on a consolidated basis. Additionally, in the event of a decrease in demand for Products Corporation's products or reduced sales, such development, if significant, could reduce Products Corporation's cash flow from operations and could adversely affect Products Corporation's ability to achieve certain financial covenants under the Credit Agreement, including the minimum EBITDA covenant, and in such event the Company could be required to take measures, including reducing discretionary spending. If the Company is unable to satisfy such cash requirements from these sources, the Company could be required to adopt one or more alternatives, such as reducing or delaying purchases of permanent displays, reducing or delaying capital expenditures, including with respect to the ERP System, delaying or revising restructuring programs, restructuring indebtedness, selling assets or operations, or seeking capital contributions or loans from affiliates of the Company or issuing additional shares of capital stock of Revlon, Inc. Products Corporation has received a commitment from an affiliate that is prepared to provide, if necessary, additional financial support to Products Corporation of up to $\$ 40$ on appropriate terms through December 31, 2003. There can be no assurance that any of such actions could be effected, that they would enable the Company to continue to satisfy its capital requirements or that they would be permitted under the terms of the Company's various debt instruments then in effect. Revlon, Inc., as a holding company, will be dependent on the earnings and cash flow of, and dividends and distributions from, Products Corporation to pay its expenses and to pay any cash dividend or distribution on Revlon, Inc.'s Class A Common Stock that may be authorized by the Board of Directors of Revlon, Inc. The terms of the Credit Agreement, the $12 \%$ Notes, the $85 / 8 \%$ Notes, the $81 / 8 \%$ Notes and the $9 \%$ Notes generally restrict Products Corporation from paying dividends or making distributions, except that Products Corporation is permitted to pay dividends and make distributions to Revlon, Inc., among other things, to enable Revlon, Inc. to pay expenses incidental to being a public holding company, including, among other things, professional fees such as legal and accounting, regulatory fees such as Commission filing fees and other miscellaneous expenses related to being a public holding company and, subject to certain limitations, to pay dividends or make distributions in certain circumstances to finance the

REVLON, INC. AND SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS
(DOLLARS IN MILLIONS)
purchase by Revlon, Inc. of its Class A Common Stock in connection with the delivery of such Class A Common Stock to grantees under the Revlon, Inc. Amended and Restated 1996 Stock Plan.

The Company has developed a new design for its permanent display units and has begun installing them at certain customers' retail stores during 2002. Accordingly, the Company has accelerated the amortization of its existing display units. The Company estimates the installation of these new displays will result in accelerated amortization in 2002 through 2003. The accelerated amortization will range from $\$ 12$ to $\$ 15$ during 2002 , of which $\$ 9.7$ has been recorded during the first half of 2002. The Company estimates that purchases of permanent displays for 2002 will be approximately $\$ 60$ to $\$ 65$.

Additionally, the Company has evaluated its management information systems and determined to upgrade to an Enterprise Resource Planning ("ERP") System, which is intended to provide benefits to the Company in excess of the related purchase and implementation costs. As a result of this decision, certain existing information systems are being amortized on an accelerated basis. The Company will begin to develop the ERP System in the latter portion of 2002, and expects to complete installation by 2005. Based upon the estimated time required to implement an ERP System, the Company currently estimates that it would record additional amortization charges of its current information system in 2002 through 2005. The additional amortization will range from $\$ 4$ to $\$ 5$ during 2002, of which \$1.4 has been recorded during the first half of 2002.

The Company estimates that capital expenditures for 2002 will be approximately $\$ 15$ to $\$ 20$.

Disclosures about Contractual Obligations and Commercial Commitments
The SEC has encouraged all public companies to aggregate all contractual commitments and commercial obligations that affect financial condition and liquidity. To respond to this, the Company has included a table in the Company's Annual Report of Form 10-K for the year ended December 31, 2001. There have been no material changes to the total contractual cash obligations in the table setting forth the Company's contractual commitments and commercial obligations that affect financial condition and liquidity which was set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2001. However, the Company is experiencing production difficulties with its principal third party manufacturer for Europe and certain other international markets which operates the Maesteg facility. As a result, the Company is engaged in discussions with the manufacturer to, among other things, revise the Supply Agreement between them.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company has exposure to market risk both as a result of changing interest rates and movements in foreign currency exchange rates. The Company's policy is to manage market risk through a combination of fixed and floating rate debt, the use of derivative financial instruments and foreign exchange forward and option contracts. The Company does not hold or issue financial instruments for trading purposes. The qualitative and quantitative information presented in Item 7A of the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2001 describes significant aspects of the Company's financial instrument programs that have material market risk as of December 31, 2001. The following table presents the information required by Item 7A as of June 30, 2002.

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2002 | 2003 | 2004 | 2005 | 2006 |



|  | TOTAL | $\begin{aligned} & \text { FAIR VALUE } \\ & \text { JUNE 30, } \\ & 2002 \end{aligned}$ |
| :---: | :---: | :---: |
| DEBT |  |  |
| - -- |  |  |
| Short-term variable rate (various currencies) | \$22.6 | \$ 22.6 |
| Average interest rate (a) |  |  |
| Long-term fixed rate (\$US).. | 1,501.5 | 1,029.9 |
| Average interest rate. |  |  |
| Long-term variable rate (\$US) | 145.7 | 145.7 |
| Average interest rate (a) |  |  |
| Long-term variable rate (various currencies) | 7.5 | 7.5 |
| Average interest rate (a)......... |  |  |
| Total debt. | \$ 1, 677.3 | \$ 1, 205.7 |


|  | AVERAGE <br> CONTRACTUAL <br> RATE |
| :--- | :--- |
| S/FC |  |

(a) Weighted average variable rates are based upon implied forward rates from the yield curves at June 30, 2002.

* Represents Products Corporation's Credit Agreement which matures in May 2005.

EFFECT OF NEW ACCOUNTING STANDARD the extent of its impact, if any.

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, as well as other public documents and statements of the Company, contain forward-looking statements that involve risks and uncertainties. The Company's actual results may differ materially from those discussed in such forward-looking statements. Such statements include, without limitation, the Company's expectations and estimates (whether qualitative or quantitative) as to: the introduction of new products; the Company's plans to update its retail presence and install new display walls (and the Company's estimates of the costs of such new displays, the effects of such plans on the accelerated amortization of existing displays and the estimated amount of such amortization); its future financial performance; the effect on sales of political and/or economic conditions, adverse currency fluctuations and competitive activities; the possible implementation of a new ERP System, the timing, costs and benefits of such system and the effects of the adoption of such system on the accelerated amortization of existing information systems if the Company proceeds with such
system; restructuring activities, restructuring costs, the timing of such payments and annual savings and other benefits from such activities; the effects of the Company's trade terms for its U.S. customers; cash flow from operations, cash on hand and availability of borrowings under the 2001 Credit Agreement, the sufficiency of such funds to satisfy the Company's cash requirements in 2002, and the availability of funds from capital contributions or loans from affiliates of the Company and the sale of additional shares of Revlon, Inc.; uses of funds, including for the purchases of permanent displays, capital expenditures (and the Company's estimates of the amounts of such expenses), including for the ERP System, and restructuring costs (and the Company's estimates of the amounts of such costs); the availability of raw materials and components and, with respect to Europe, products; the Company's plan to revise the Supply Agreement with its principal European supplier and its expectation that production difficulties will be resolved during the first half of 2003; matters concerning market-risk sensitive instruments; the effects of the assumptions and estimates underlying the Company's critical accounting policies; the effects of the adoption of certain accounting principles; and the receipt, amount and timing of the payment of contingent deferred purchase price in connection with the sale of certain assets. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements can be identified by, among other things, the use of forward-looking language, such as "believes," "expects," "estimates," "projects," "forecast," "may," "will," "should," "seeks," "plans," "scheduled to," "anticipates" or "intends" or the negative of those terms, or other variations of those terms or comparable language, or by discussions of strategy or intentions. Forward-looking statements speak only as of the date they are made, and except for the Company's ongoing obligations under the U.S. federal securities laws, the Company undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. Investors are advised, however, to consult any additional disclosures the Company makes in its Quarterly Reports on Form 10-Q, Annual Report on Form 10-K and Current Reports on Form 8-K to the Commission (which, among other places, can be found on the Commission's website at http://www.sec.gov), as well as on the Company's website at www.revloninc.com. The information available from time to time on such website shall not be deemed incorporated by reference into this Quarterly Report on Form 10-Q. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. In addition to factors that may be described in the Company's filings with the Commission, including this filing, the following factors, among others, could cause the Company's actual results to differ materially from those expressed in any forward-looking statements made by the Company: (i) difficulties or delays in developing and introducing new products or failure of customers to accept new product offerings; (ii) difficulties or delays or unanticipated costs associated with the Company's implementation of new display walls; (iii) changes in consumer preferences, including reduced consumer demand for the Company's color cosmetics and other current products; (iv) effects of and changes in political and/or economic conditions, including inflation and monetary conditions, and in trade, monetary, fiscal and tax policies in international markets; (v) actions by competitors, including business combinations, technological breakthroughs, new product offerings, promotional spending and marketing and promotional successes, including increases in market share; (vi) unanticipated costs or difficulties or delays in completing projects associated with the Company's strategic plan, including in connection with the implementation of a new ERP System; (vii) difficulties, delays or unanticipated costs or less than expected savings and other benefits resulting from the Company's restructuring activities; (viii) difficulties or delays in achieving the intended results of the Company's trade terms, including, without limitation, the possible effect of the trade terms on sales; (ix) lower than expected cash flow from operations, the inability to secure capital contributions or loans from affiliates of the Company or sell additional shares of Revlon, Inc. or the unavailability of funds under the 2001 Credit Agreement; (x) higher than expected operating expenses, working capital expenses, permanent display costs, capital expenditures, including for the ERP System, restructuring costs or debt service payments; (xi) difficulties, delays or unexpected costs in sourcing raw materials or components, and with respect to Europe, products; (xii) difficulties, delays or unanticipated costs or effects arising from the Company's plan to revise the Supply Agreement with its principal European supplier and resolving the production difficulties; (xiii) interest rate or foreign exchange rate changes affecting the Company and its
market sensitive financial instruments; (xiv) unanticipated effects of the assumptions and estimates underlying the Company's critical accounting policies; (xv) unanticipated effects of the Company's adoption of certain new accounting standards; (xvi) combinations among significant customers or the loss, insolvency or failure to pay debts by a significant customer or customers; and (xvii) difficulties or delays in receiving payment of certain contingent deferred purchase price in connection with the sale of certain assets. Factors other than those listed above could cause the Company's results to differ materially from expected results. This discussion is provided as permitted by the Private Securities Litigation Reform Act of 1995.

## PART II - OTHER INFORMATION

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The 2002 Annual Meeting of Stockholders was held on May 31, 2002. The matters voted upon were as follows: (1) the re-election of Ronald O. Perelman Donald G. Drapkin, Meyer Feldberg, Howard Gittis, Vernon E. Jordan, Edward J. Landau, Linda Gosden Robinson, Terry Semel, Jack L. Stahl and Martha Stewart as directors, consisting of all the directors standing for re-election, all of whom were re-elected; (2) the ratification of the appointment by the Board of Directors of KPMG LLP as the Company's independent auditors for 2002, which appointment was ratified; (3) the consideration and approval of the Series B Convertible Preferred Stock Conversion Rights, which were approved; (4) the consideration and approval of the Revlon, Inc. Fourth Amended and Restated 1996 Stock Plan (the "Amended Stock Plan"), which was approved; and (5) consideration of a stockholder proposal requesting the implementation of a code of corporate conduct based upon certain conventions of the International Labor Organization (the "Stockholder Proposal"), which Stockholder Proposal was not approved. There were no broker nonvotes with respect to the election of directors or the ratification of the appointment of KPMG LLP. However, broker nonvotes for items (3), (4) and (5) are set forth in the tabulations below under "Unvoted".

The tabulation of votes for each matter is as follows:

1) ELECTION OF DIRECTORS:

| NOMINEES FOR DIRECTOR | FOR | AGAINST OR WITHHELD | ABSTAINED |
| :---: | :---: | :---: | :---: |
| Ronald 0. Perelman | 330,327, 239 | 32,104 | --- |
| - --------------- |  |  |  |
| Donald G. Drapkin | 330,327,502 | 31,841 | --- |
| Meyer Feldberg | 330,327,602 | 31,741 | --- |
| ------------ | 330,327,602 | 31,741 | --- |
| - ---------- |  |  |  |
| Vernon E. Jordan | 330,326,270 | 33,073 | --- |
| Edward J. Landau | 330,327,402 | 31,941 | --- |
| - ------------------ | 330,327,602 | 31,741 | --- |
| - -- |  |  |  |
| Terry Semel | 330,327,602 | 31,741 | --- |
| Jack L. Stahl | 330,327,602 | 31,741 | --- |
| - ----------- | 330,327,602 | 31,741 | --- |

2) RATIFICATION OF KPMG LLP:

FOR AGAINST ABSTAINED
330,333, 423
16,217
9,703

| FOR | AGAINST | ABSTAINED | UNVOTED |
| :---: | :---: | :---: | :---: |
| 324,986,569 | 77,906 | 18,567 | 5,276,301 |

4) APPROVAL OF THE AMENDED STOCK PLAN:

| FOR | AGAINST | ABSTAINED | UNVOTED |
| :---: | :---: | :---: | :---: |
| 324, 970, 247 | 92,141 | 20,652 | 5,276,303 |

5) STOCKHOLDER PROPOSAL:

| FOR | AGAINST | ABSTAINED | UNVOTED |
| :---: | :---: | :---: | :---: |
| 446,401 | 325,951, 805 | 128,387 | 3,832,750 |

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) EXHIBITS -
10.18 First Amendment dated as of May 31, 2002 to the Second Amended and Restated Credit Agreement dated as of November 30, 2001, among Products Corporation, the subsidiaries of Products Corporation parties thereto, the lenders parties thereto, the Co-Agents parties thereto, Citibank, N.A., as documentation agent, Lehman Commercial Paper Inc., as syndication agent, J.P. Morgan Securities Inc., as sole arranger and bookrunner, and JPMorgan Chase Bank, as administrative agent.
(b) REPORTS ON FORM 8-K - None

## S I G N A T U R E S

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REVLON, INC.
Registrant

By:/s/ Douglas H. Greeff
Douglas H. Greeff
Executive Vice President
and Chief Financial Officer

## By:/s/ Laurence Winoker

Laurence Winoker
Senior Vice President, Corporate
Controller and Treasurer

FIRST AMENDMENT, dated as of May 31, 2002 (this "Amendment"), to the Second Amended and Restated Credit Agreement, dated as of November 30, 2001 (as heretofore amended, supplemented or otherwise modified, the "Credit Agreement"), among Revlon Consumer Products Corporation, a Delaware corporation (the "Company"), the Local Borrowing Subsidiaries from time to time parties thereto, the financial institutions from time to time parties thereto (the "Lenders"), Citibank, N.A., as documentation agent, Lehman Commercial Paper Inc., as syndication agent, J.P. Morgan Securities Inc., as arranger, and JPMorgan Chase Bank, as administrative agent (in such capacity, the "Administrative Agent").

W I T N E S S E TH:
WHEREAS, the Company has requested that the Lenders amend certain provisions of the Credit Agreement; and

WHEREAS, the Lenders are willing to agree to the requested amendments on the terms and conditions contained herein;

NOW THEREFORE, in consideration of the premises and mutual covenants contained herein, the parties hereto hereby agree as follows:

1. Defined Terms. Unless otherwise defined herein, capitalized terms used herein which are defined in the Credit Agreement are used herein as therein defined.
2. Amendments to the Credit Agreement. (a) Section 11.4(h) of the Credit Agreement is hereby amended by deleting the amount "\$3,000,000" set forth therein and substituting in lieu thereof the amount " $\$ 7,000,000$ ".
(b) Section 11.8(f) of the Credit Agreement is hereby amended by deleting the amount " $\$ 3,000,000$ " set forth therein and substituting in lieu thereof the amount "\$7,000,000".
3. Representations and Warranties. The Company, as of the date hereof and after giving effect to the amendments contained herein, hereby confirms, reaffirms and restates the representations and warranties made by it in Section 8 of the Credit Agreement and otherwise in the Credit Documents to which it is a party; provided that each reference to the Credit Agreement therein shall be deemed a reference to the Credit Agreement after giving effect to this Amendment .
4. Conditions to Effectiveness. This Amendment shall become effective as of the date hereof (the "Date of Effectiveness") when the Administrative Agent shall have received counterparts of this Amendment duly executed by the Company and the Required Lenders and duly acknowledged and consented to by each Guarantor, Grantor and Pledgor. The execution and delivery of this Amendment by any Lender shall be binding upon each of its successors and assigns (including Transferees of its Commitments and Loans in whole or in part prior to effectiveness hereof) and binding in respect of all of its commitments and Loans, including any acquired subsequent to its execution and delivery hereof and prior to the effectiveness hereof.
5. Reference to and Effect on the Credit Documents; Limited Effect. On and after the date hereof and the satisfaction of the conditions contained in Section 4 of this Amendment, each reference in the Credit Agreement to "this Agreement", "hereunder", "hereof" or words of like import referring to the Credit Agreement, and each reference in the other Credit Documents to "the Credit Agreement", "thereunder", "thereof" or words of like import referring to the Credit Agreement, shall mean and be a reference to the Credit Agreement as amended hereby. The execution, delivery and effectiveness of this Amendment shall not, except as expressly provided herein, operate as a waiver of any right, power or remedy of any Lender or the Agents under any of the Credit Documents, nor constitute a waiver of any provisions of any of the Credit Documents. Except as expressly amended herein, all of the provisions and covenants of the Credit Agreement and the other Credit Documents are and shall continue to remain in full force and effect in accordance with the terms thereof and are hereby in all respects ratified and confirmed.
6. Counterparts. This Amendment may be executed by one or more of the parties hereto in any number of separate counterparts (which may include counterparts delivered by facsimile transmission) and all of said counterparts taken together shall be deemed to constitute one and the same instrument. Any executed counterpart delivered by facsimile transmission shall be effective as an original for all purposes hereof. The execution and delivery of this Amendment by any Lender shall be binding upon each of its successors and assigns (including Transferees of its Commitments and Loans in whole or in part prior to effectiveness hereof) and binding in respect of all of its Commitments and Loans, including any acquired subsequent to its execution and delivery hereof and prior to the effectiveness hereof.
7. GOVERNING LAW, ETC. THIS AMENDMENT SHALL BE GOVERNED BY, AND CONSTRUED AND INTERPRETED IN ACCORDANCE WITH, THE LAWS OF THE STATE OF NEW YORK.
8. Expenses. The Company agrees to pay or reimburse the Administrative Agent and each Lender for all of its out-of-pocket costs and expenses incurred in connection with the preparation, negotiation and execution of this Amendment, including, without limitation, the fees and disbursements of counsel to the Administrative Agent.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed and delivered by their duly authorized officers as of the date first written above.

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REVLON CONSUMER PRODUCTS
CORPORATION, as a Borrower
By: /s/ Robert Kretzman
    Name: Robert Kretzman
    Title: Senior Vice President
REVLON INTERNATIONAL
CORPORATION (UK Branch), as a Local
Borrowing Subsidiary
By: /s/ Robert Kretzman
    Name: Robert Kretzman
    Title: Vice President
REVLON AUSTRALIA PTY LIMITED, as a
Local Borrowing Subsidiary
By: /s/ Robert Kretzman
    Name: Robert Kretzman
    Title: Attorney-in-Fact
EUROPEENNE DE PRODUITS DE BEAUTE, as
a Local Borrowing Subsidiary
By: /s/ Robert Kretzman
    Name: Robert Kretzman
    Title: Attorney-in-Fact
REVLON K.K., as a Local Borrowing Subsidiary
By: /s/ Robert Kretzman
    Name: Robert Kretzman
    Title: Attorney-in-Fact
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By: /s/ Robert Kretzman
Name: Robert Kretzman
Title: Vice President

REVLON (HONG KONG) LIMITED, as a Local
Borrowing Subsidiary

By: /s/ Robert Kretzman
Name: Robert Kretzman
Title: Attorney-in-Fact

EUROPEAN BEAUTY PRODUCTS S.p.a., as a
Local Borrowing Subsidiary

By: /s/ Robert Kretzman
Name: Robert Kretzman
Title: Director

JPMORGAN CHASE BANK, as Administrative Agent and as a Lender

By: /s/ Neil R. Boylan
Name: Neil R. Boylan
Title: Managing Director

CITIBANK, N.A., as a Lender

By: /s/ Rockwell Lowe
Name: Rockwell Lowe
Title: Vice President

LEHMAN COMMERCIAL PAPER INC., as a Lender

By: /s/ Francis Chang
Name: Francis Chang
Title: Authorized Signatory

NATEXIS BANQUES POPULAIRES., as a Lender

By: /s/ Frank H. Madden
Name: Frank H. Madden
Title: Vice President \& Group Manager

By: /s/ Christian Giordano
Name: Christian Giordano
Title: Vice President

TRANSAMERICA BUSINESS CAPITAL
CORPORATION, as a Lender

By: /s/ Stephen Goetschius
Name: Stephen Goetschius
Title: Senior Vice President

CREDIT SUISSE FIRST BOSTON, as a Lender

By: /s/ Joel Glodowski
Name: Joel Glodowski
Title: Managing Director

By: /s/ John D. Lewis
Name: John D. Lewis
Title: Associate

OAK HILL CREDIT PARTNERS I, LIMITED, as a Lender

By: Oak Hill CLO Management, LLC, as Investment Manager

By: /s/ Scott D. Krase
Name: Scott D. Krase
Title: Authorized Signatory

OAK HILL SECURITIES FUND, L.P., as a Lender
By: Oak Hill Securities GenPar, L.P., its General Partner

By: Oak Hill Securities MGP, Inc., its General Partner

By: /s/ Scott D. Krase
Name: Scott D. Krase
Title: Authorized Signatory

OAK HILL SECURITIES FUND II, L.P., as a Lender

By: Oak Hill Securities GenPar II, L.P., its General Partner

By: Oak Hill Securities MGP II, Inc., its General Partner

By: /s/ Scott D. Krase
Name: Scott D. Krase
Title: Authorized Signatory

By: Boston Management and Research, as Investment Advisor

By: /s/ Scott H. Page
Name: Scott H. Page
Title: Vice President

EATON VANCE SENIOR INCOME TRUST, as a Lender

By: Eaton Vance Management, as Investment Advisor

By: /s/ Scott H. Page
Name: Scott H. Page
Title: Vice President

GRAYSON \& CO, as a Lender

By: Boston Management and Research, as Investment Advisor

By: /s/ Scott H. Page
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Title: Vice President

FIDELITY ADVISOR SERIES II: FIDELITY ADVISOR FLOATING RATE HIGH INCOME, as a Lender

By: /s/ John H. Costello
Name: John H. Costello
Title: Assistant Treasurer

Each of the undersigned (in its capacity as a Guarantor, Grantor and/or Pledgor, as the case may be, under the Security Documents to which it is a party) does hereby (a) consent, acknowledge and agree to the transactions described in the foregoing First Amendment and (b) after giving effect to such First Amendment, (i) confirms, reaffirms and restates the representations and warranties made by it in each Credit Document to which it is a party, (ii) ratifies and confirms each Security Document to which it is a party and (iii) confirms and agrees that each such Security Document is, and shall continue to be, in full force and effect, with the Collateral described therein securing, and continuing to secure, the payment of all obligations of the undersigned referred to therein; provided that each reference to the Credit Agreement therein and in each of the other Credit Documents shall be deemed to be a reference to the Credit Agreement after giving effect to such First Amendment.

REVLON CONSUMER PRODUCTS CORPORATION

By: /s/ Robert Kretzman
Name: Robert Kretzman
Title: Vice President

REVLON, INC.

By: /s/ Robert Kretzman
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Title: Senior Vice President

ALMAY, INC.
CHARLES OF THE RITZ GROUP LTD.
CHARLES REVSON INC.
COSMETICS \& MORE INC.
NORTH AMERICA REVSALE INC.
PACIFIC FINANCE \& DEVELOPMENT CORP
PPI TWO CORPORATION
REVLON CONSUMER CORP.
REVLON GOVERNMENT SALES, INC.
REVLON INTERNATIONAL CORPORATION
REVLON PRODUCTS CORP.
RIROS CORPORATION
RIROS GROUP INC
RIT INC.

By: /s/ Robert Kretzman
Name: Robert Kretzman
Title: Vice President

REVLON REAL ESTATE CORPORATION

By: /s/ Robert Kretzman
Name: Robert Kretzman
Title: Vice President

REVLON INTERNATIONAL CORPORATION
(UK BRANCH)

By: /s/ Robert Kretzman
Name: Robert Kretzman
Title: Vice President

